## ROYALTY PHARMA

# Driving value creation through capital allocation excellence

**Investor Day 2025** 



## Forward Looking Statements

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### Non-GAAP Financial Information

This presentation will include certain financial measures that were not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). Additional information regarding non-GAAP financial measures can be found on slide 136 in the Appendix. Any non-U.S. GAAP financial measures presented are not, and should not be viewed as, substitutes for financial measures required by GAAP, have no standardized meaning prescribed by GAAP and may not be comparable to the calculation of similar measures of other companies.



## Today's agenda

08:30	Opening Remarks George Grofik SVP, Head of Investor Relations & Communications  Execution, Returns, Growth Pablo Legorreta Chief Executive Officer, Chairman of the Board  Deloitte Royalty Funding Market Study Ashwin Pai EVP, Investments							
								Leveraging Powerful Industry Tailwinds Chris Hite EVP and Vice Chairman Brienne Kugler SVP, Research & Investments
							9:50	Q&A Session
10:10	Break							

10:25	Why We Win Marshall Urist EVP and Head of Research & Investments
	Driving Value Creation Terrance Coyne EVP and Chief Financial Officer
	Closing Remarks Pablo Legorreta Chief Executive Officer, Chairman of the Board
11:55	Q&A Session
12:15	Luncheon With Management

## We will address the most frequently asked investor questions today

- What is your market opportunity and long-term growth outlook?
  What are your competitive advantages?
  Can you provide more detail on your historical returns and are they sustainable?
  How is your investment approach differentiated from public market investors?
  Could you provide an update on the outlook for your cystic fibrosis franchise?
  What do you consider to be your peer group?
  How should investors think about valuing Royalty Pharma?
- 8 How is your business positioned for the various macro factors potentially impacting biopharma?

## Execution, Returns, Growth

## Pablo Legorreta

Chief Executive Officer, Chairman of the Board

ROYALTY PHARMA



## Key messages

1

#### **Strong execution**

Delivering on strategic and financial priorities since 2020 IPO and 2022 Investor Day

On track to deliver \$4.7bn+ top-line in 2030 (10%+ 2020-2030 CAGR) 2

#### Rapid industry growth

Royalties playing an increasingly prominent role in biopharma funding

Average annual royalty market size of \$6bn from 2020-2024, ~130% growth from prior 5-year period<sup>(1)</sup>

3

#### **Optimized business model**

Established strong competitive advantages over ~30 years, now the optimized buyer of royalties

Continuous innovation is core to strategy to remain royalty funding leader

4

#### Value creation

Delivered consistent midteens ROIC

Internalization to drive platform value recognition

Our 2030 top- and bottom-line outlook is >10% above consensus

Goal of at least mid-teens TSR over next 5 years



## Delivered on key strategic and financial priorities since our 2020 IPO

+12%

**Delivering top-tier growth** 

2020-2025e Portfolio Receipts CAGR

~15%

**Return on Invested Capital** 

2019-2025e

~3x

Scaled platform

Headcount increased from 2020-2025e

~\$14bn<sup>(2)</sup>

**Deployed substantial capital** 

Capital deployed on new royalty transactions since 2020

~\$4bn<sup>(3)</sup>

**Capital returned to shareholders** 

Dividends paid and shares repurchased since 2020

Simplified

Structure with manager internalized

Integrated intellectual capital with portfolio of royalties

CAGR: compound annual growth rate

See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

<sup>1.</sup> Represents compound annual growth rate from \$1.8bn in 2020 to the midpoint of 2025 Portfolio Receipts guidance of \$3.050 billion to \$3.150 billion provided on August 6, 2025 plus expected contribution from the Imdelltra royalty acquisition announced on August 25, 2025.

<sup>2.</sup> Represents Capital Deployment from 2020 to September 10, 2025; announced value of transactions over this time period is ~\$19 billion.

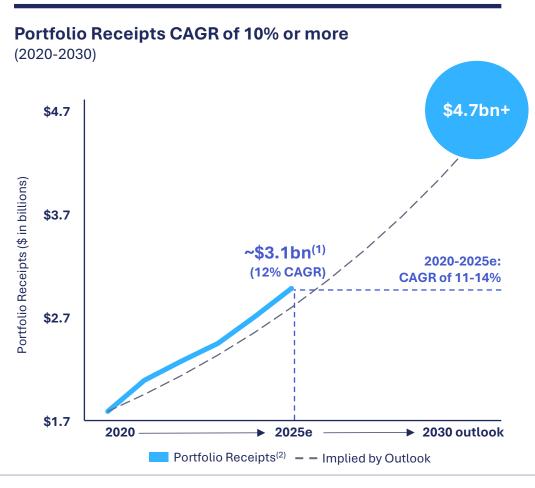
<sup>3.</sup> Represents dividends on Class A and Class B ordinary shares and Class A ordinary share repurchases from June 2020 through the first half of 2025.



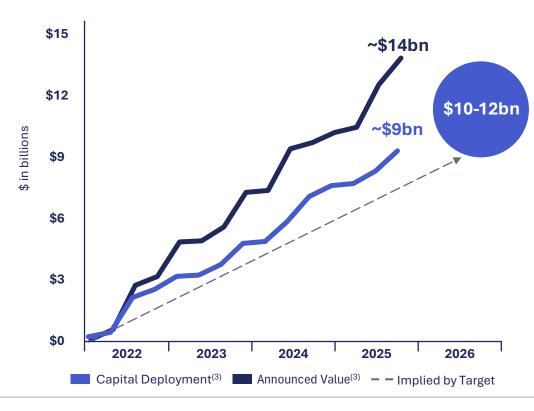
Strong execution Rapid industry growth

vth Optimized business model

## On track to achieve financial goals announced at 2022 Investor Day







See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

<sup>1.</sup> Expected Portfolio Receipts of approximately \$3.1 billion is based on 2025 guidance of between \$3.050 billion and \$3.150 billion provided on August 6, 2025 plus expected contribution from the Imdeltra royalty acquisition announced on August 25, 2025.

<sup>2.</sup> Excludes Biohaven-related accelerated milestone payments of \$458 million in 2022 and \$525 million in 2023 and \$511 million of proceeds from sale of MorphoSys Development Funding Bonds in 2025.

<sup>3.</sup> Capital Deployment reflects cash payments during the period for new and previously announced transactions. Announced value of transactions represents the entire amount of capital committed for new transactions during the year, including potential future

## Royalties play a critical funding role in the biopharma ecosystem...

Royalties are an innovative and growing asset class

	Debt		Royalties	Equity	
Cost of capital	<b>✓</b> Low		Low to medium	High	
Flexibility	Low		<b>✓</b> High	Low	
Operationally restrictive	High		Low	Low	
Broad availability	Post approval		Post proof-of-concept	<b>✓</b> All	
Market sensitivity	Medium		Low	High	
Product specific	No		Yes	No	



## ...and offer advantages versus pharma partnering

Royalties preserve strategic optionality as the product profile matures

	F	Royalties	Pha	arma partnering
Strategic optionality	<b>✓</b>	High		Low
Retention of economics	<b>~</b>	Very high		Low
Administrative complexity	<b>✓</b>	None		High
Cost of capital	<b>~</b>	Low to medium		Very high
Scale of capital	<b>~</b>	Significant	~	Significant
Operational capabilities		Limited	~	Extensive

"Fundamentally, there is no impact on strategic options [from royalties]... if you sell 50% of your therapy, it might limit potential attractiveness"

- Biotech CFO



## Biopharma is ideally suited for royalty funding

Unique characteristics of industry are conducive to a vibrant royalty market

Industry characteristics	Biopharma	Supportive of royalties?	
High operating margins	~50%	<b>✓</b>	
High capital intensity	>\$2bn per drug approval <sup>(1)</sup>	$\overline{\checkmark}$	
Long product life cycle	~15 years	$\overline{\checkmark}$	
Highly fragmented innovation	~250 licensing deals annually <sup>(2)</sup>		
Significant # of companies requiring funding	>200 annually accessing capital markets <sup>(3)</sup>	ightharpoons	
Large total addressable market	>\$1 trillion globally <sup>(4)</sup>	lacksquare	

<sup>1.</sup> Innovation in the pharmaceutical industry: new estimates of R&D costs, Joseph A DiMasi, Henry G Grabowski, Ronald W Hansen.

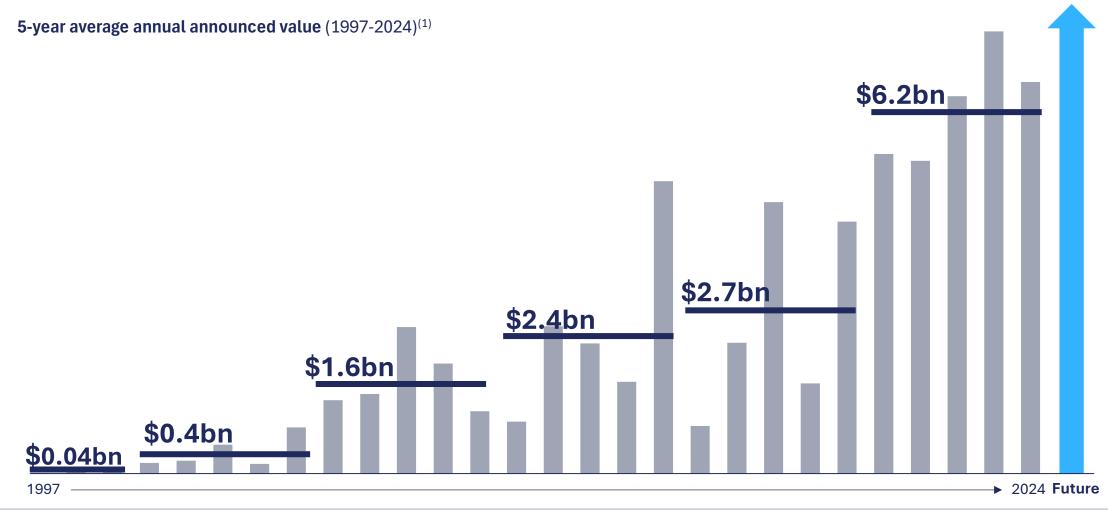
<sup>2.</sup> Average number of Biopharma licensing deals from 2018-2024 according to data from Raymond James.

<sup>3.</sup> Number of companies that complete an IPO, follow-on equity offering, convertible bond offering or raise capital through royalties according to data from Morgan Stanley and Royalty Pharma internal data.

<sup>4.</sup> Represents cumulative R&D spend by academic, non-for profits, biotech and pharma over next decade according to Royalty Pharma internal data.

## Royalty funding has grown rapidly

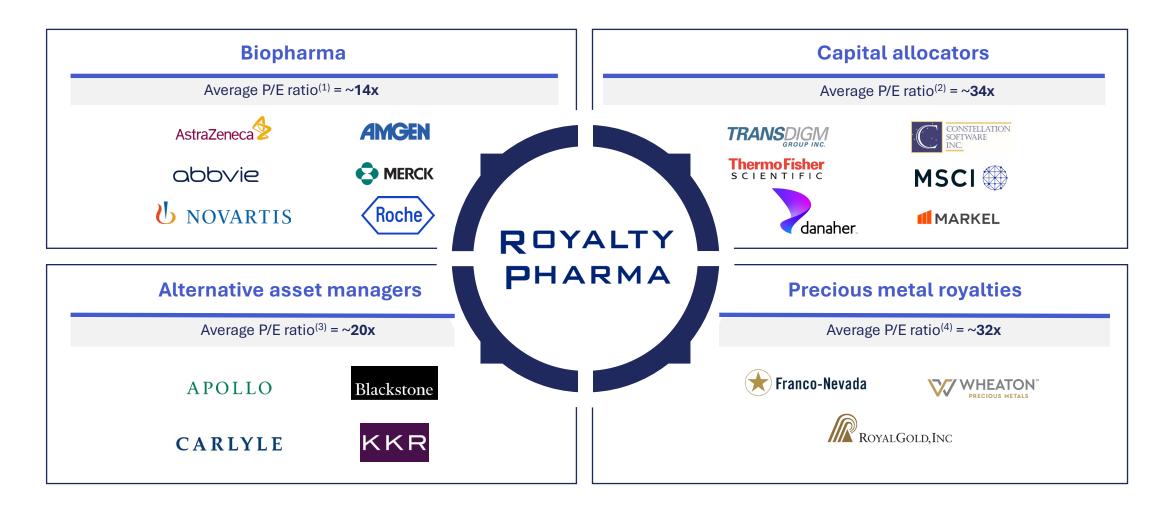
Driven by growing capital needs, industry fragmentation, scientific innovation and increased awareness of royalties



<sup>1.</sup> Royalty Pharma internal data, commencing in 1997.



## Royalty Pharma combines the attractive attributes of multiple industries



Price to Earnings (P/E) ratios are next twelve months and calculated from the Visible Alpha consensus as of September 3, 2025.

<sup>1.</sup> Biopharma group includes AbbVie, Amgen, AstraZeneca, Biogen, Bristol Myers Squibb, Eli Lilly, Gilead, GSK, Johnson & Johnson, Merck, Novartis, Novo Nordisk, Pfizer, Regeneron, Roche, Sanofi and Vertex.

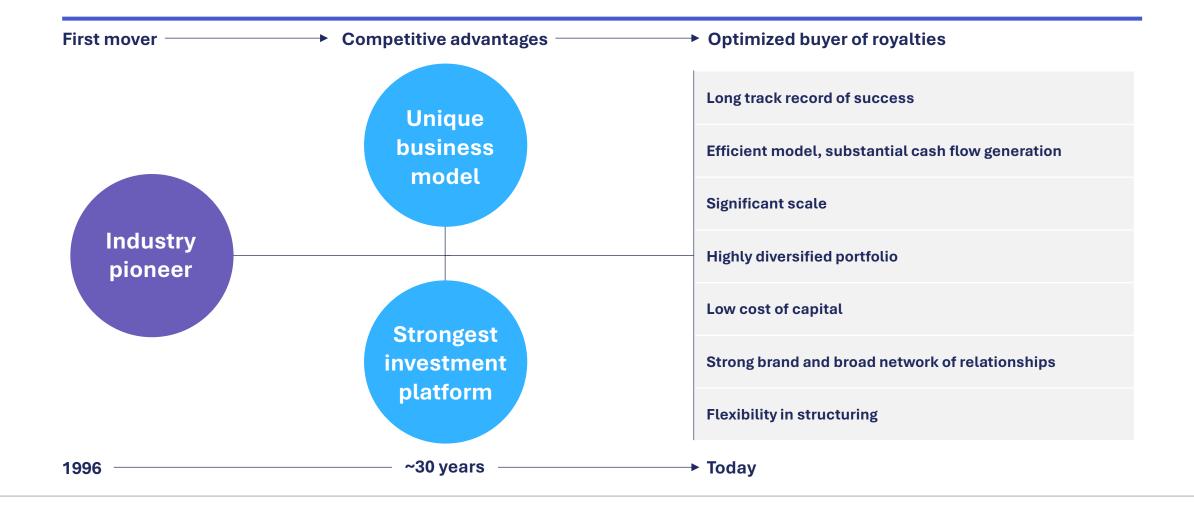
<sup>2.</sup> Capital allocators group includes Constellation Software, Copart, Danaher, Heico, Markel, MSCI, ThermoFisher and TransDigm.

<sup>3.</sup> Alternative asset manager group includes Apollo, Ares Management, Blackstone, Blue Owl, Carlyle, KKR and TPG.

<sup>4.</sup> Precious metal royalties group includes Franco-Nevada, Royal Gold Inc. and Wheaton Precious Metals.

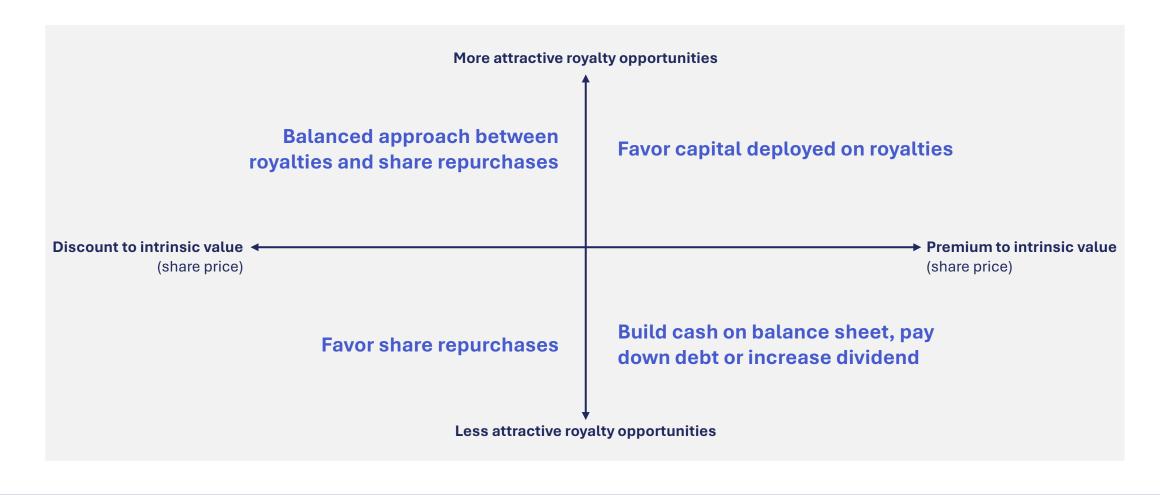
## Royalty Pharma's goal is to be the premier capital allocator in life sciences with consistent, compounding growth

## We are the optimized buyer of royalties



## Our value driven dynamic capital allocation framework

Intend to allocate capital as effectively and efficiently as possible, creating long-term value for shareholders





Strong execution

Rapid industry growth

Optimized business model

## Our investment approach optimizes risk/reward

#### **Product selection**

#### **Highly selective**

- Focus on best products with highest impact on patients
- Rigorous due diligence
- Conviction in scientific rationale, IP and commercial potential

~2% of initial reviews resulted in a transaction

#### Flexible approach

- Maximizes opportunity set
- Therapeutic area agnostic; no target for annual investment or stage of development

60
Disease areas invested in since 2020

#### Risk/reward

#### **Attractive returns**

- Target attractive returns above cost of capital across market environments
- Long-term investment horizon captures higher cash-on-cash multiples

#### **Risk mitigation**

- Approved products or postproof-of-concept development-stage therapies
- Potential to mitigate risk through deal structure

Mid-teens
IRR on deals
since 2020<sup>(1)</sup>

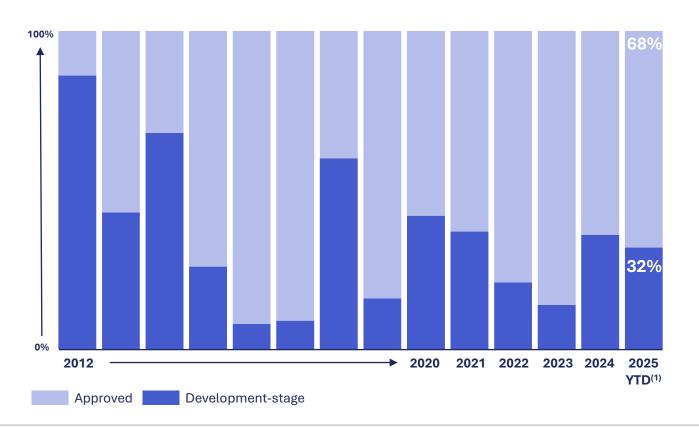
>90% of deal IRRs exceeding cost of capital<sup>(1)</sup>



## Healthy mix of approved and development-stage investments

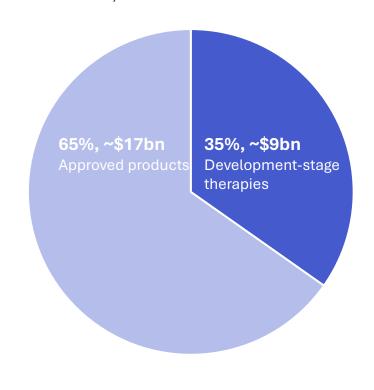
Royalty Pharma has deployed approximately \$27 billion of capital since 2012

#### **Annual Capital Deployment**



## ~\$27 billion in cumulative Capital Deployment (2012 – 2025 YTD)<sup>(1)</sup>

18



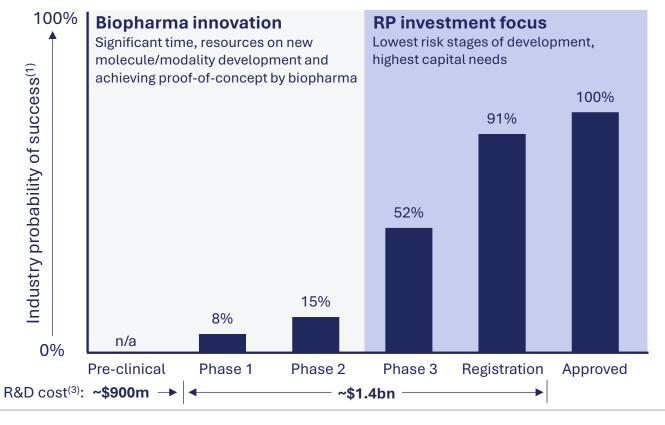
Numbers may not add due to rounding.

Capital Deployment reflects cash payments during the period for new and previously announced transactions.

<sup>1.</sup> Year to date as of September 10, 2025.

## We deploy capital in attractive risk/reward opportunities

#### We invest where industry success rates are highest



#### Strong track record of success

- Deployed ~65% of capital on approved products since 2012
- For development-stage, we generally invest post proof-of-concept (Phase 3 or later)
- Industry R&D success rates increase to ~52% in Phase 3 from ~15% in Phase 2<sup>(1)</sup>
- RP development-stage success rate of ~90%, well ahead of industry benchmarks<sup>(2)</sup>

<sup>1.</sup> BIO: Clinical Development Success Rates and Contributing Factors, 2011-2020.

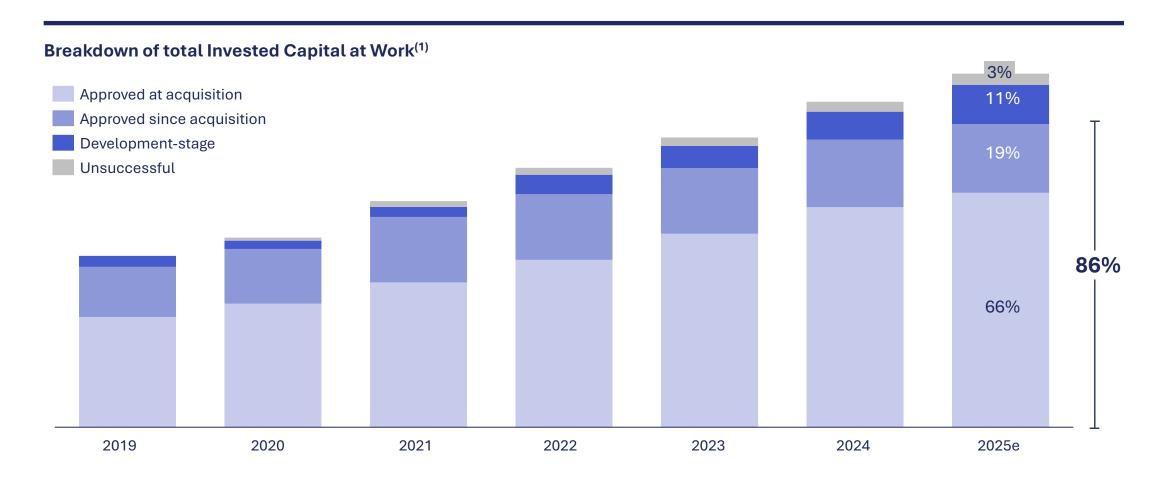
<sup>2.</sup> Development-stage success rate reflects the value of approved development-stage investments divided by the sum of the value of approved and failed development-stage investments.

<sup>3.</sup> Average R&D cost per approved drug. Congressional Budget Office, Research and Development in the Pharmaceutical Industry, April 2021.



## 86% of current invested capital in approved products

Low-risk portfolio driven by capital deployment in approved products and successful development-stage investments



Amounts may not add due to rounding.

<sup>1.</sup> Represents average of Invested Capital at Work at the beginning and end of the year.



Strong execution Rapid industry growth

## Track record of identifying great products that consistently outperform

#### Consensus peak sales (in bn)

Therapy	First- or best-in class	Therapeutic Area	At transaction	Actual/Current	% Outperformance	Year
Rituxan	✓	Cancer	\$0.8	\$7.6	+843%	199 <sup>-</sup>
Neupogen/Neulasta <sup>(1</sup>	) 🗸	Cancer	\$4.4	\$5.9	+34%	
HIV franchise <sup>(2)</sup>	<b>✓</b>	HIV	\$0.9	\$4.3	+352%	
Humira	<b>✓</b>	Immunology	\$6.1	\$21.2	+248%	
Remicade	<b>✓</b>	Immunology	\$5.6	\$8.8	+56%	
Tecfidera	<b>✓</b>	Multiple sclerosis	\$4.0	\$4.4	+11%	
Imbruvica	<b>✓</b>	Cancer	\$5.0	\$6.9	+39%	
CF franchise	✓	Cystic fibrosis	\$7.0	\$15.8	+127%	
Trodelvy	<b>✓</b>	Cancer	\$0.7	\$2.8	+318%	
Nurtec	✓	Migraine	\$1.0	\$2.5	+142%	
Evrysdi	✓	Spinal muscular atrophy	\$2.4	\$2.9	+23%	
Tremfya	✓	Immunology	\$5.5	\$8.7 <sup>(3)</sup>	+59%	
Trelegy	✓	Respiratory	\$3.2	\$4.1	+27%	Ţ
Voranigo	✓	Cancer	\$0.5	> <b>\$1.0</b> <sup>(4)</sup>	>100%	202

CF: cystic fibrosis; HIV: human immunodeficiency virus

Consensus data per Visible Alpha as of September 3, 2025.

<sup>1.</sup> Reflects sum of individual peak sales estimates/actuals for US and International geographies (RP made individual investments in US/International royalty).

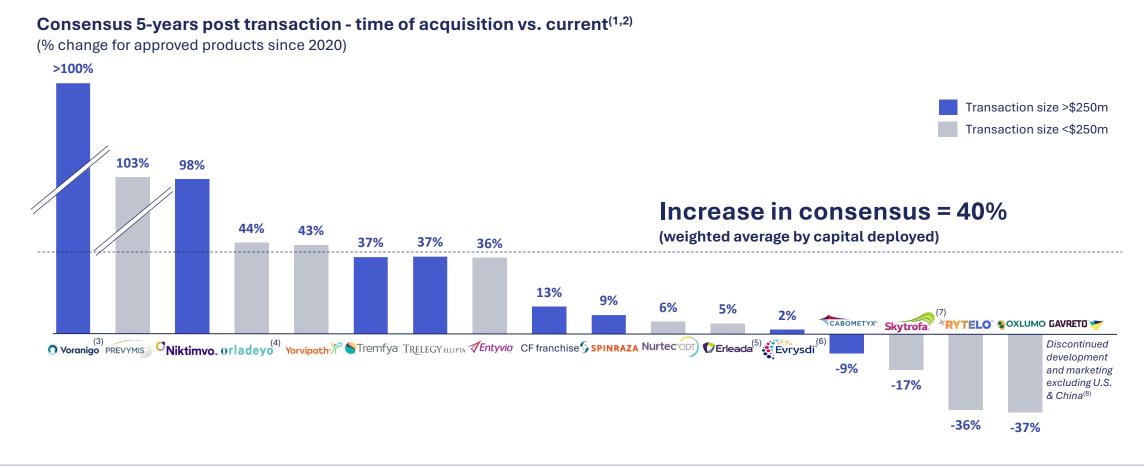
<sup>2.</sup> Figures reflect emtricitabine sales only.

<sup>3.</sup> Johnson & Johnson has guided to potential peak sales >\$10bn.

<sup>4.</sup> Based on Royalty Pharma peak sales estimate at the time of the transaction.



## Proven ability to identify successful products...

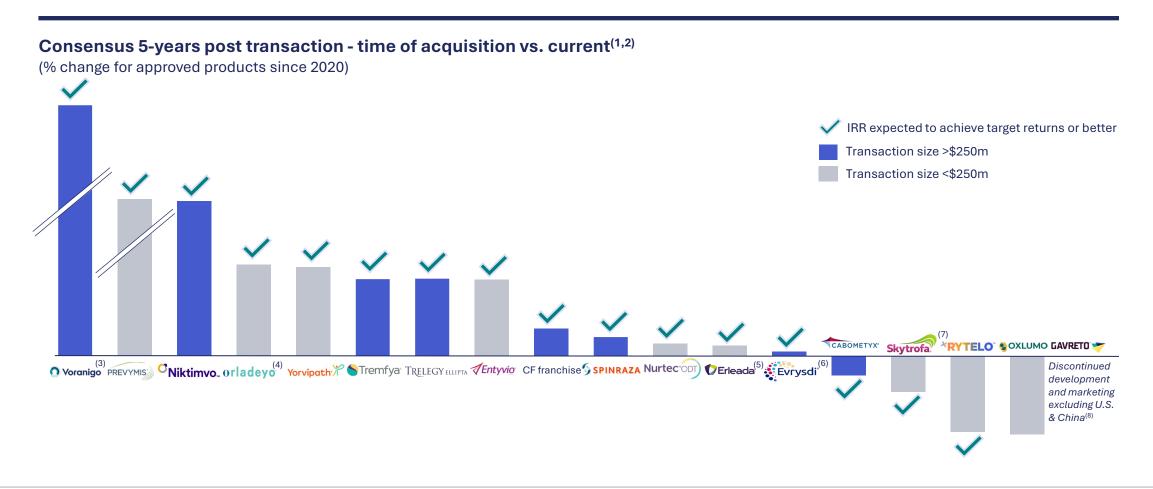


<sup>1.</sup> Reflects transactions for approved products since 2020. Excludes Adstiladrin as marketer is private and consensus is unavailable. 2. Consensus sales sourced from Visible Alpha as of September 2025 and includes therapies with consensus available at the time of the deal and now. 3. Voranigo estimate for 5-years post transaction is based on Royalty Pharma peak sales estimate. 4. Change in Orladeyo consensus sales includes both BioCryst transactions (December 7, 2020 and November 22, 2021) with the percent change weighted by capital deployment. 5. Change in Erleada consensus sales is from date of second Erleada transaction (June 5, 2023). 6. Change in Evrysdi consensus sales includes both PTC transactions (July 20, 2020 and October 19, 2023) with the percent change weighted by capital deployment. 7. Reflects U.S. sales of Skytrofa. 8. Blueprint Medicines press release, January 8, 2024.



## ...and generate attractive returns under a range of commercial scenarios

>95% of capital deployed on approved products expected to achieve target IRRs or better



<sup>1.</sup> Reflects transactions for approved products since 2020. Excludes Adstiladrin as marketer is private and consensus is unavailable. 2. Consensus sales sourced from Visible Alpha as of September 2025 and includes therapies with consensus available at the time of the deal and now. 3. Voranigo estimate for 5-years post transaction is based on Royalty Pharma peak sales estimate. 4. Change in Orladeyo consensus sales includes both BioCryst transactions (December 7, 2020 and November 22, 2021) with the percent change weighted by capital deployment. 5. Change in Erleada consensus sales is from date of second Erleada transaction (June 5, 2023). 6. Change in Evrysdi consensus sales includes both PTC transactions (July 20, 2020 and October 19, 2023) with the percent change weighted by capital deployment. 7. Reflects U.S. sales of Skytrofa. 8. Blueprint Medicines press release, January 8, 2024.



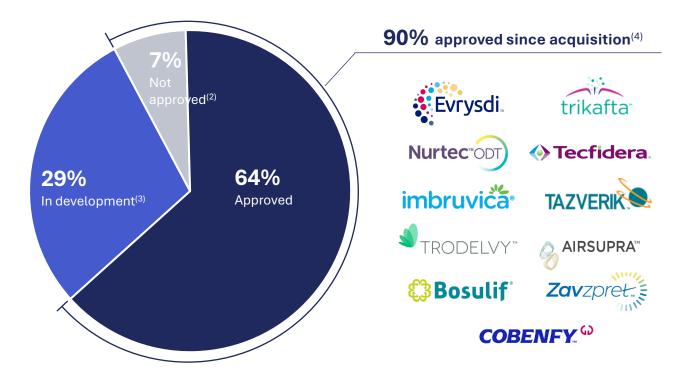
## Strong track record of investing in development-stage therapies

Royalty Pharma development-stage success rate of ~90% excluding therapies still in development

#### Approach drives strong track-record

- Invested ~\$9bn in development-stage therapies since 2012
- Require strong proof-of-concept data and target unlevered IRRs in the teens %
- Lack of therapeutic area constraints drive broad landscape of opportunities
- History of identifying therapies with unmet and underserved patient needs
- 17 development-stage therapies in portfolio

## **Capital Deployment on development-stage therapies** (2012-2025 YTD)<sup>(1)</sup>



<sup>1.</sup> Cumulative through September 10, 2025.

<sup>2.</sup> Not approved includes investments in otilimab, BCX9930, vosaroxin, palbociclib, ApiJect, MK-8189 and Merck KGaA's anti-IL17 nanobody M1095.

<sup>3.</sup> Royalty Pharma's investment in gantenerumab, which was written-off, has been added back to "in-development" as Roche plans to initiate a Phase 3 trial for the follow-on molecule, trontinemab, in 2025.

<sup>4. 90%</sup> approved at acquisition excludes development-stage therapies that are still in development.



## Scaling the platform with owner/operator mindset

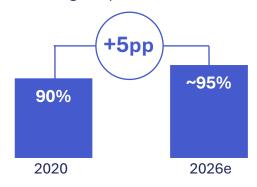
Scaling platform
Headcount growth, 2020-2025e

-3x

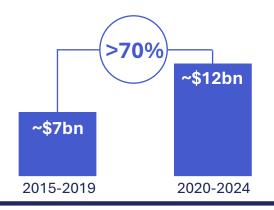
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2020
2025e

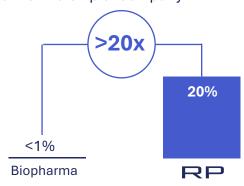
Internalization will drive efficiencies
Adjusted EBITDA margin expected to increase



2 Capital Deployment



4 Owner/operator mindset<sup>(1)</sup>
Management ownership of company



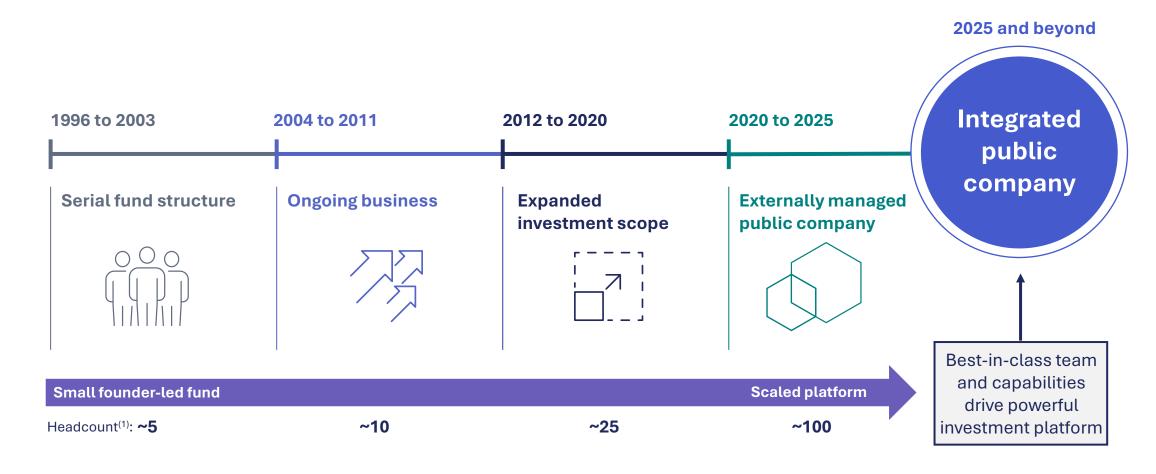
See slide 136 for definitions and factors that may impact the achievement of our growth outlook. Refer to the Appendix for a GAAP to non-GAAP reconciliation.

<sup>1.</sup> Named Executive Officer ownership as of September 2025. Biopharma group consists of the average of AbbVie, Amgen, AstraZeneca, Biogen, Bristol Myers Squibb, Eli Lilly, Gilead, GSK, Johnson & Johnson, Merck, Novartis, Novo Nordisk, Pfizer, Regeneron, Roche, Sanofi and Vertex.



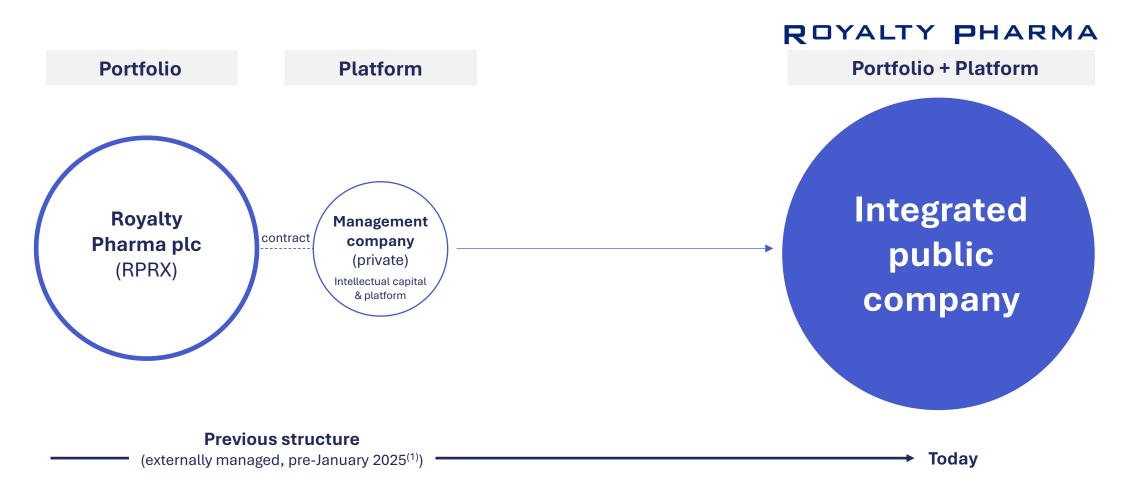
## Internalization transaction integrated best-in-class platform

Royalty Pharma evolution (1996 to present)



## Value for platform expected to enhance valuation over time

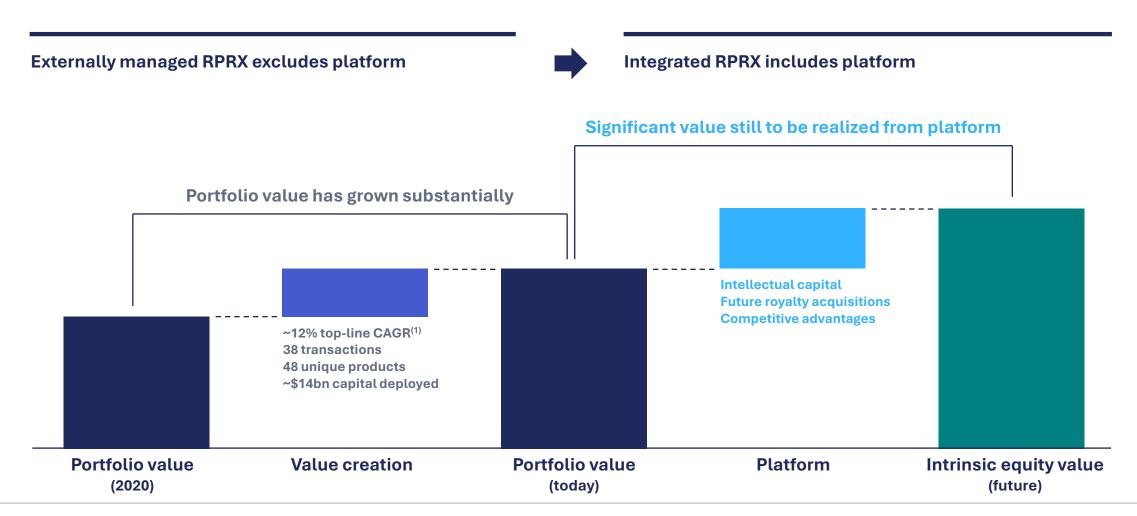
Integrated company now includes diversified royalty portfolio and platform post internalization





## Royalty Pharma shares reflect minimal value for platform

Internalization expected to drive further value creation for shareholders



CAGR: Compound Annual Growth Rate RPRX: Royalty Pharma plc

<sup>1.</sup> CAGR from 2020 to 2025 which uses midpoint of 2025 Portfolio Receipts guidance of \$3.050 billion to \$3.150 billion provided on August 6, 2025 plus expected contribution from the Imdelltra royalty acquisition announced on August 25, 2025.



Strong execution Rapid inc

## Strong execution has driven upgrades to 2025 estimates since IPO

#### Consensus evolution for 2025 Portfolio Receipts (top-line)(1)



#### RP has executed on financial targets

- June 2020: introduced 2020-2025e top-line CAGR outlook of 6% to 9%
- May 2022: raised 2020-2025e CAGR to 11% to 14% driven by strong portfolio performance and greater capital deployment at attractive returns
- On track to achieve outlook; 2025 consensus is 15% higher than at the time of June 2020 IPO

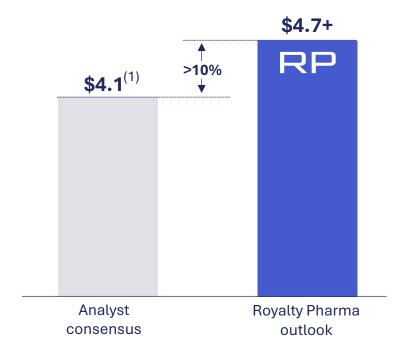
See slide 136 for definitions and factors that may impact our growth outlook.

<sup>1.</sup> For June 2020, figure represents company compiled consensus for Portfolio Receipts (previously called Adjusted Cash Receipts) from the available analyst models and includes new investments. Today's consensus based on Visible Alpha for Portfolio Receipts including new investments as of September 3, 2025.

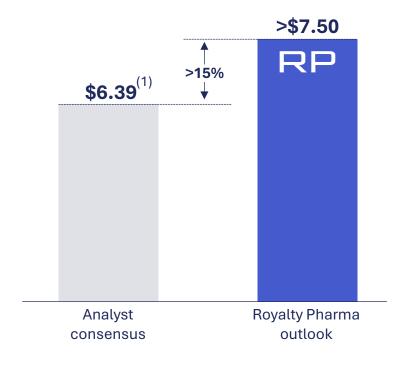


## Our 2030 outlook is significantly above analyst consensus estimates

## **2030 Portfolio Receipts outlook** in billions



## **2030 Portfolio Cash Flow outlook** per share





## Powerful business positioned to drive strong value creation

#### ROYALTY PHARMA

Leader in biopharma royalty funding



#### **Expanding market**

Strong secular trend of growing needs for alternative forms of financing to fund biopharma innovation



#### **Unique platform**

Best-in-class platform for investing in innovative products marketed by premier biopharma companies



#### **Attractive returns**

Consistent unlevered midteens IRR and ROIC, >20% return on invested equity

Expect to achieve similar returns above cost of capital in future



#### **Robust growth**

Strong, low volatility growth expected through 2030

2030 top- and bottom-line outlook >10% higher than consensus

# Deloitte Royalty Funding Market Study

### **Ashwin Pai**

Executive Vice President Investments

ROYALTY PHARMA



## Inaugural Deloitte market study on biopharma royalty funding

#### Comprehensive market study on biopharma royalty funding

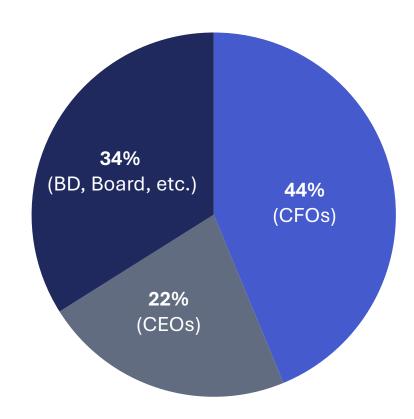
- 110+ biopharma executives
- Quantitative insights: 90 digital survey participants
- Qualitative insights: 20+ one-on-one interviews

Primarily CFOs, CEOs and other key decision makers

Provided deeper insights into perceptions towards royalty funding

## Deloitte. ROYALTY PHARMA

#### **Deloitte market study: participants by position**

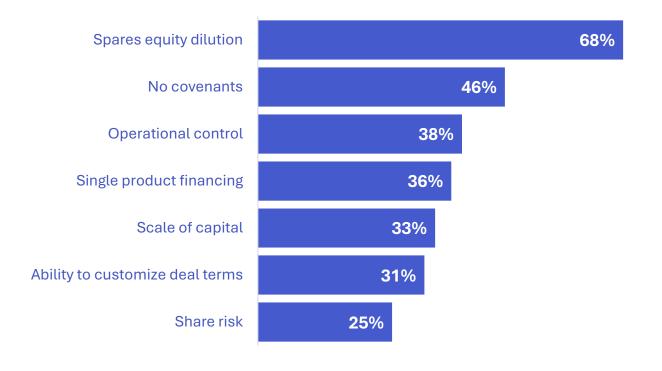




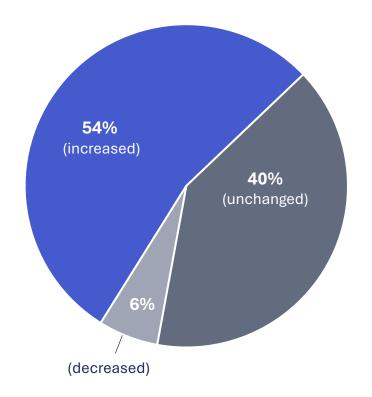
## Royalties viewed as strategic addition to capital structure

Differentiated benefits of royalties driving increased executive interest

What do you view are the main benefits associated with royalty funding? (n=80) (% respondents ranking each benefit in top 3 choices)



Over the last 3 years, how has your interest in royalty funding changed? (n=78)

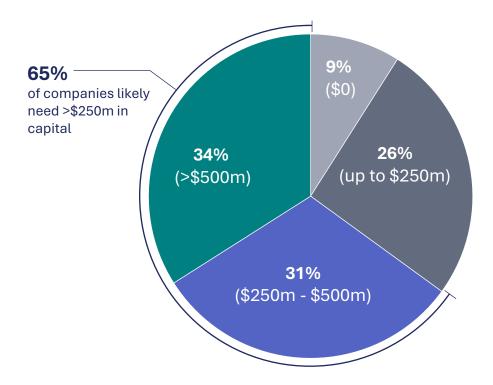




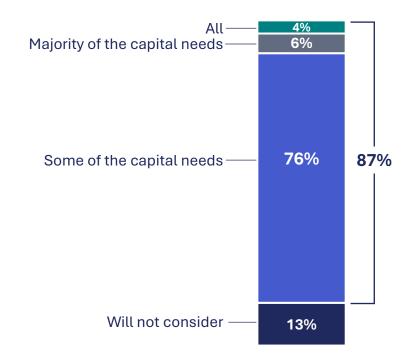
## Companies express strong interest in pursuing royalty funding

87% of biopharma executives would consider royalties as part of their capital raising plans over the next 3 years

#### Corporate capital needs over the next 3 years (n=74)



If your company plans to raise capital in the next 3 years, to what extent would royalty funding be considered? (n=67)



## Companies express strong interest in pursuing royalty funding

Select quotes from Deloitte Royalty Funding Market Study

"[A] royalty is better than equity and debt financing because it is non-dilutive, simpler than debt and positively received by investors."

- Biotech executive

"With royalties, you can operate how you want, do M&A [or other strategic activities]"

- Biotech executive

"Royalties are attractive as they ensure access to non-dilutive capital...helped us overcome setbacks when equity capital markets were closed for us"

- Biotech executive

"One of the important advantages of royalty funding is that it offers risk sharing on the concerned product"

- Biotech executive

# Royalty funding market is poised for significant growth

**Opportunity** 

87%

of executives would consider using royalty funding to raise capital over the next 3 years 67%

of executives would pursue royalty funding instead of or in addition to equity financing

77%

of executives would pursue royalty funding instead of or in addition to debt financing

# Leveraging Powerful Industry Tailwinds

# **Chris Hite**

Executive Vice President Vice Chairman

ROYALTY PHARMA



# Key messages

1

# Megatrends

Global innovation occurring at rapid pace

Fragmentation of R&D creating royalties

Growing industry capital requirements

2

# Large royalty opportunity

Fragmentation leading to large and growing existing royalty opportunity

Synthetic royalties are an attractive and growing funding modality:

- Significant spend required to develop and commercialize biopharma products
- Supported by biopharma executives in the Deloitte study

3

# **Clear industry leader**

Market share of ~50% from 2020 to present is ~4-fold higher than the next largest competitor, with >70% share of transactions ≥\$500m

Repeat partners have driven ~30% of announced transaction value since 2020

 Megatrends
 Large royalty opportunity
 Clear industry leader

# Key learnings and observations since our IPO in 2020

# Biopharma royalty funding market

- 1 Demand even greater than anticipated
- 2 Scale drives strong competitive advantages
- 3 Attractive in all macro environments

# **ROYALTY PHARMA**

- 1 Differentiated access to opportunities
- 2 Strengthened competitive moats
- 3 Sustainable and attractive returns on transactions

RP

 Megatrends
 Large royalty opportunity
 Clear industry leader
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# Megatrends driving the royalty industry

Scaled royalty providers expected to disproportionately benefit

# Global innovation is occurring at a rapid pace

Dramatic increase in technological advances, scientific breakthroughs

Record number of FDA approvals

United States remains a driver of innovation and seeing strong progress in other geographies (e.g., China)

# **R&D** fragmentation creating royalties

Diverse, decentralized ecosystem

Significant complexity of drug development

Numerous collaborations, licensing deals and partnerships drive royalty creation

# Biopharma capital needs are large and growing

Biopharma has expansive and diverse clinical pipelines

Capital requirements expected to be >\$1 trillion over next decade



Megatrends

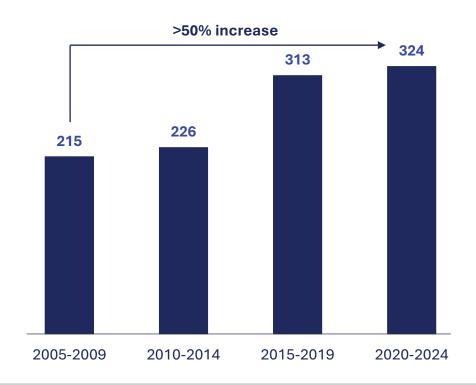
Large royalty opportunity

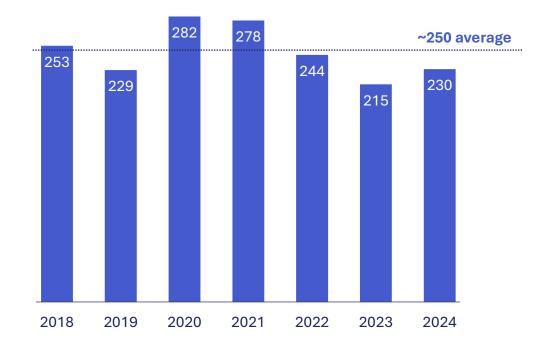
Clear industry leader

# Innovation and fragmentation driving powerful industry dynamics...

Innovation: number of drugs receiving FDA approval(1)

Fragmentation: licensing and partnership opportunities<sup>(2)</sup>





FDA: Food and Drug Administration

<sup>1.</sup> FDA, includes drugs approved by CDER (Center for Drug Evaluation and Research) and CBER (Center for Biologics Evaluation and Research).

<sup>2.</sup> Licensing and partnership data from Raymond James.



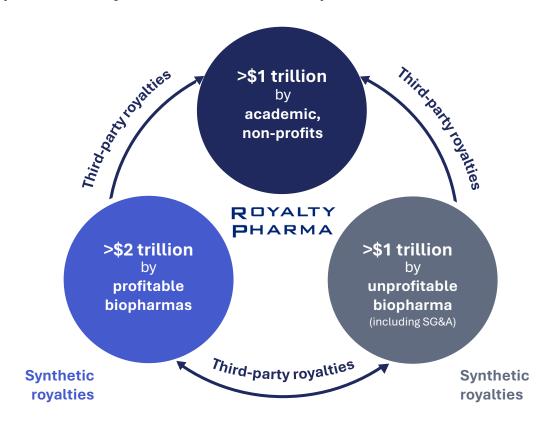
Megatrends Large royalty opportunity

Clear industry leader

# ...and provides substantial funding opportunity

Entire biopharma ecosystem drives our pipeline

### Biopharma ecosystem cumulative R&D spend over next decade(1)



# Global pharma market<sup>(2)</sup>



Source: Bloomberg, Visible Alpha and CapIQ

<sup>1.</sup> Based on estimates from Visible Alpha and Royalty Pharma internal analysis.

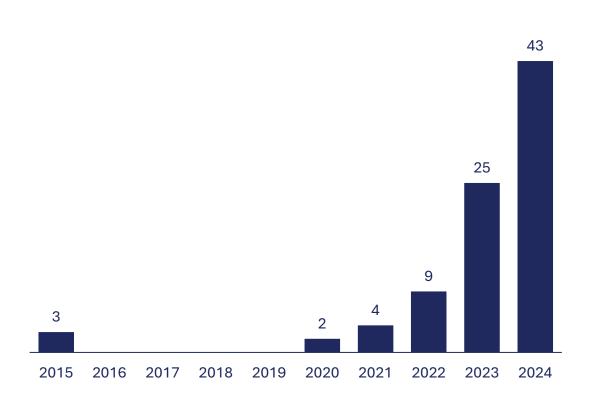
<sup>2.</sup> Based on Evaluate Pharma as of July 2025.

RP

# China emerging as a significant driver for innovation in biopharma

Increased licensing activity has resulted in important long-term royalty opportunity

### Number of royalties created from China out-licensing

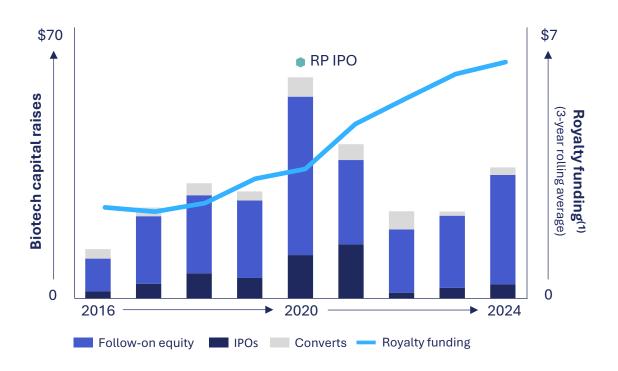


### China is a strategic market for biopharma

- Significant increase in licensing deals creating royalties on products marketed by global pharma companies
- Royalty market will take time to develop as activity has been focused on therapies in early-stage development
- Capital markets less developed in China, creating more acute need for alternative sources of capital
- RP is focused on developing relationships with Chinese biopharma companies

# Strong royalty growth against volatile capital markets backdrop

# **Biotech capital raising versus royalty funding**<sup>(1)</sup> (\$ in billions)



### Uncorrelated royalty growth

- Growth in both strong and more restrictive capital market environments
- · Benefits becoming more widely recognized
- Royalty Pharma 2020 initial public offering raised awareness, accelerating deal activity

# Synthetic royalties are an attractive funding modality...

Synthetic royalties – a compelling innovation with significant growth potential

# **Benefits to biopharma partner**

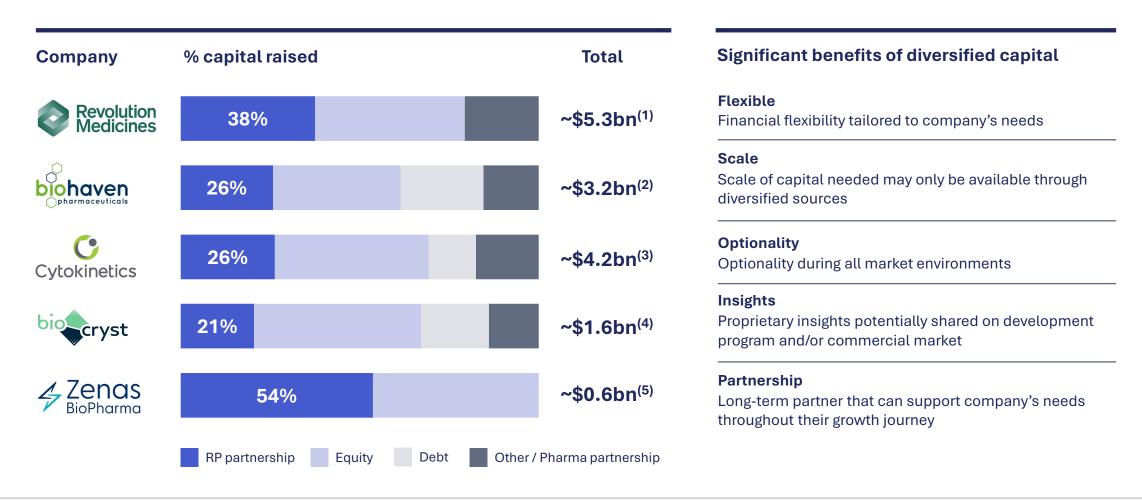
	Royalty	Debt	Equity
Non-dilutive to equity / preserves equity upside	<b>~</b>	<b>~</b>	
Customized and tailored funding solutions	<b>~</b>		
Independent validation of therapy's value to patients	<b>✓</b>		
Share risk of development and/or commercialization	<b>~</b>		<b>✓</b>
No financial covenants	<b>✓</b>		<b>✓</b>
Long-term alignment of interests	<b>~</b>		<b>✓</b>
Value add through proprietary analytics	<b>~</b>		
Product specific	<b>~</b>		
Speed of execution			<b>✓</b>



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# Important funding paradigm emerging for biopharma

Royalties are a growing part of successful biotech's diversified capital structure



Estimates based on publicly available information. Royalty Pharma partnerships assume fully drawn facilities and maximum transaction value. Pharma partnerships in Other primarily includes upfront payments. 1. Capital raised since Revolution Medicines' initial public offering on February 18, 2020. 2. Capital raised since BioCryst's initial public offering on March 4, 1994. 5. Capital raised since Zenas Biopharma's initial public offering on September 16, 2024.

# Royalty funding can support product launch investment...

Biotech companies see a ~5x average increase in SG&A spend when commercializing a product

		<b>Cumulative 3-Year SG&amp;A Investment</b>		Launch Phase SG&A Increase		
Company	Product	Pre Launch Spend	Post Launch Spend	Absolute	Total Multiple <sup>(2)</sup>	Royalty Deal
biohaven pharmaceuticals	Nurtec ODT	~\$200m	~\$1,980m	~\$1,780m	~10x	<b>~</b>
ascendis pharma	Skytrofa	~€150m	~€780m	~€630m	~5x	<b>~</b>
Phathom PHARMACEUTICALS	Voquezna	~\$190m	~\$750m	~\$560m	~4x	<b>~</b>
<b>√</b> geron°	Rytelo	~\$140m	~\$505m	~\$365m	~4x	<b>~</b>
<b>Solueprint</b> MEDICINES	Ayvakit	~\$170m	~\$590m	~\$420m	>3x	~
Apellis	Syfovre / Aspaveli	~\$590m	~\$1,500m	~\$910m	>2x	~
<b>Madrigal</b> Pharmaceuticals	Rezdiffra	~\$195m	~\$1,630m	~\$1,435m	>8x	

RP



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# ...and expensive late-stage trials, enabling retention of economics

Biotech companies see a ~5x average increase in R&D spend when moving to pivotal studies

		Cumulative 3-year R&D Investment		R&D Increase post PoC		Described Descri
Company	Product	Pre proof-of-concept	Post proof-of-concept <sup>(1)</sup>	Change	Total Multiple <sup>(2)</sup>	Royalty Deal
Revolution Medicines	daraxonrasib, zoldonrasib	~\$750m	~\$3,000m	~\$2,250m	~4x	<b>~</b>
moderna <sup>(3)</sup>	SpikeVax	~\$1,400m	~\$6,700m	~\$5,300m	~5x	<b>~</b>
Cytokinetics <sup>*</sup>	aficamten	~\$400m	~\$1,200m	~\$800m	~3x	<b>~</b>
KARUNA THERAPEUTICS	Cobenfy	~\$100m	~\$700m	~\$600m	~7x	
argenx	Vyvgart	~\$200m	~\$1,200m	~\$1,000m	~6x	
VAXCYTE	Vax-24, Vax-31	~\$400m	~\$2,000m	~\$1,600m	~5x	
insmed	brensocatib, TPIP	~\$600m	~\$2,000m	~\$1,400m	>3x	

TPIP: Treprostinil Palmitil Inhalation Powder

Financials are based on reported results where available and FactSet for projections.

<sup>1.</sup> Figures shown until the earlier of current date or product approval. Spend includes Phase 3 / Registration studies for original proof-of-concept indication and additional indications where appropriate.

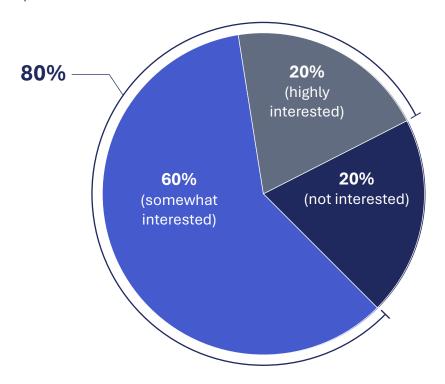
<sup>2.</sup> Post proof-of-concept spend as a multiple of pre proof-of-concept.

<sup>3.</sup> Moderna pre-proof of concept spend captures period from 2017-2019. Post proof-of-concept period captures 2020-2022 once SpikeVax approval validated MRNA technology.

# Synthetic opportunity strongly highlighted in Deloitte study

Survey data and quotes from Deloitte Royalty Funding Market Study

What is your company's interest level in creating a synthetic royalty to help meet its capital needs over the next 3 years? (n=75)



"The [synthetic] royalty market is here to stay. It's the only way I can see to sell equity in one of our products without encumbering the rest of the portfolio"

50

- Biotech executive

"The beauty of [a synthetic] royalty lies in the fact that it is almost like a licensing deal, without the loss of operational control"

- Biotech executive

"...Most of the evolution in the industry is happening within synthetic royalties"

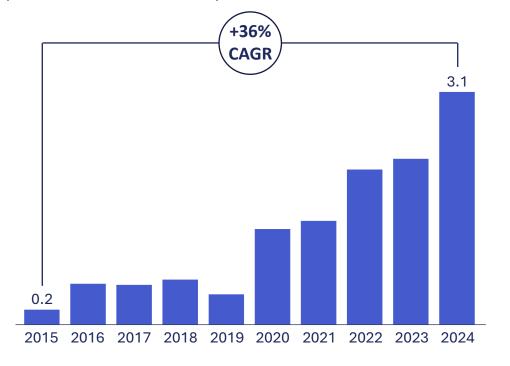
- Investment banker



# ...and expected to be an important growth driver

# Synthetic royalty market growth has been robust<sup>(1)</sup>

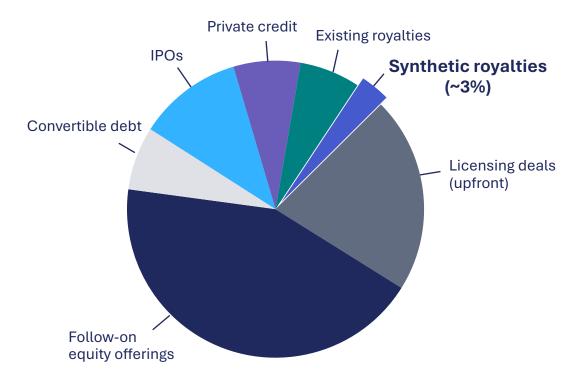
(Announced value; \$ in billions)



# Synthetics are underpenetrated in biopharma funding $^{(2,3)}$

51

(>\$310bn in biopharma funding, 2020-2024)



Source: Dealogic, Biomedtracker, internal estimates, Evaluate.

<sup>1.</sup> Royalty Pharna internal analysis. Data reflects announced value of transactions, including milestones and contingent payments.

<sup>2.</sup> Includes capital raised through initial public offerings (IPOs), follow-on offerings, equity linked issuances and upfronts from licensing deals.

<sup>3.</sup> Royalty funding reflects announced value of transactions and includes associated equity investments.

# Partnering with Biotechs to Support their Growth Journey

# Brienne Kugler

Senior Vice President Research & Investments

ROYALTY PHARMA



# Royalties help biotech companies preserve optionality

High-quality biotech companies may have a range of options available to choose from when raising capital

### **Funding options available**



**Equity** 









• Quantum of capital (if any) available for pre-revenue companies

**Biotech companies strategic and financial considerations** 

Covenants likely to restrict flexibility



- Forfeiture of economics and operational control
- Potential to impact M&A prospects



- Enables full operational control at a competitive cost of capital
- Asset at right stage of development for royalty partner



# Revolution Medicines deal a prime example of new funding paradigm

### **Transaction terms**





### Up to \$1.25bn synthetic royalty on daraxonrasib for cancer

- \$250m upfront
- Tranched investments upon clinical, regulatory and commercial success
- Mid-single digit royalty rate

### Up to \$750m of senior secured debt

Tranched investments upon regulatory and commercial success

Funding allows retention of global operational control

R&D investments

Significant quantum of

capital enables multi-year

"This gives us committed \$2 billion of capital, which allows us to make the multi-year commitments that we need to be making now ... [and] from a value retention perspective, we think this is a fantastic deal."

-Revolution Medicines, Business Update Call, June 24, 2025

Significant flexibility for future decisions



 Megatrends
 Large royalty opportunity
 Clear industry leader
 55

# Daraxonrasib – a potentially transformative therapy for cancer

### Unique deal structure provides attractive risk/reward

### Impressive clinical data

Pancreatic cancer data suggests potential for >2x longer overall survival vs. historical chemotherapy benchmarks, generally well-tolerated safety

### High unmet patient need

Pancreatic cancer is the 3<sup>rd</sup> leading cause of cancer death and among the worst 5-year survival rates<sup>(2)</sup>; chemotherapy only current treatment option

### Large market opportunity

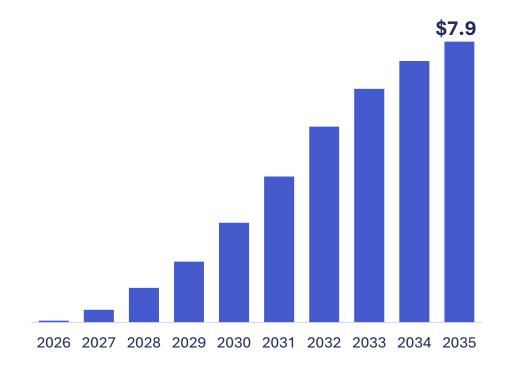
Consensus sales of ~\$8bn by 2035 and potential peak royalties of ~\$180m-\$340m<sup>(3)</sup>; potential opportunities in lung and colorectal cancer

### **Risk mitigation**

Risk-mitigated partnership structure; RP provided \$250m upfront with additional funding available only on achievement of milestones

# Multi-blockbuster potential for daraxonrasib

(Non risk-adjusted consensus sales; billions)(1)



<sup>1.</sup> Visible Alpha consensus as of September 2025

<sup>2.</sup> Five-year survival rate for pancreatic cancer is 13% according to the American Cancer Society.

<sup>3.</sup> Peak royalties assume royalty rates under required Revolution Medicines draw and maximum draw scenarios.

# Announced \$2.8 billion of royalty transactions in 2024

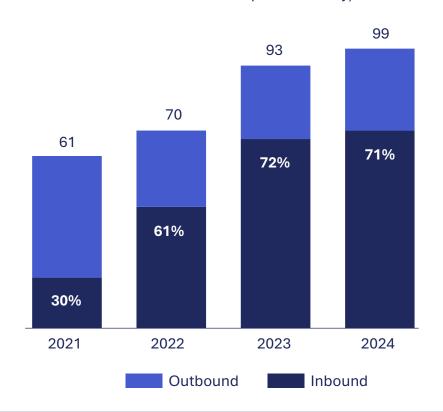
# 2024 Royalty Pharma investment activity



# Growing interest in royalties driving high-quality inbound calls

### Source of in-depth reviews

(outbound vs inbound business development activity)



### Royalties becoming increasingly established funding modality

- Growing in-depth reviews from inbound calls
- Increasing interest from partners with high-quality opportunities
- Increasingly institutionalized in biopharma as banking practices establish dedicated royalty advisory groups
- Outbound calls continue to drive important proportion of completed RP transactions
- Royalty Pharma's profile as a public company facilitated greater awareness of the benefits of royalties



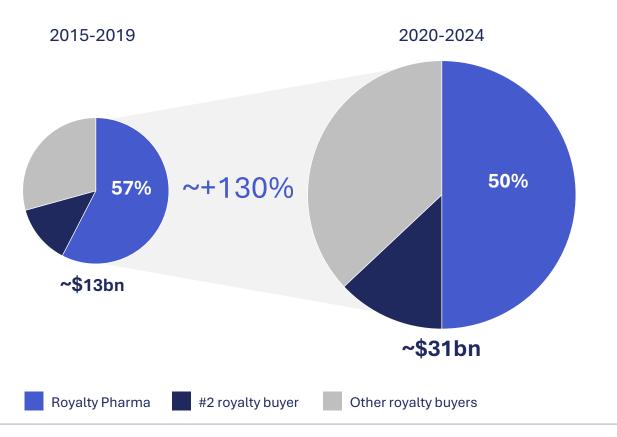
Megatrends

Large royalty opportunity

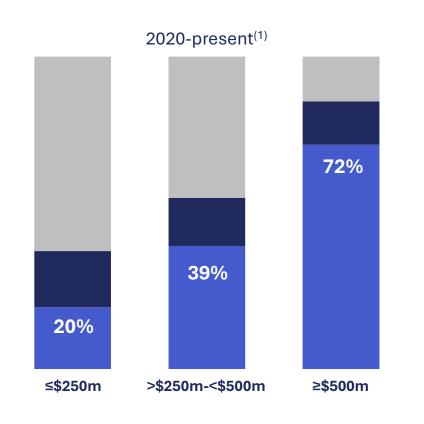
Clear industry leader

# Clear leader in the rapidly growing royalty market





# Leading market share in each segment



Source: Royalty Pharma internal data; Estimate of Biopharma royalty market based on announced transaction value.

1. Represents market share over the 2020-present period for each segment of value; includes debt-like investments.



Large royalty opportunity

Clear industry leader

59

# Repeat transactions highlight value of our partnership approach



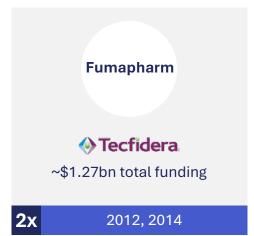














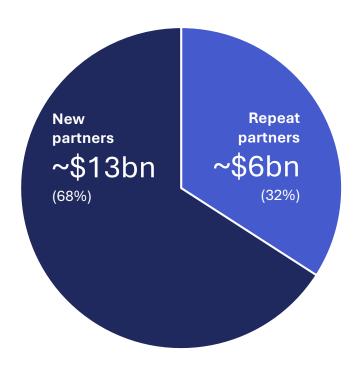
RP

Megatrends Large royalty opportunity Clear industry leader

# Deploying substantial capital with repeat partners

### **Capital committed with repeat partners**

(~\$19bn of announced transaction value since 2020)



### Multiple benefits to long-term partnerships

### **Speed of execution**

Ability to transact quickly given strong base of existing knowledge

### **Probability of transacting**

Strong existing relationships and already established roadmap for success

### Information edge

60

Potentially in-depth access to product information, strategy, management

### **Growth with partner**

Increases Royalty Pharma success rate and potential for future transactions with partner

# Key messages

1

# Megatrends

Global innovation occurring at rapid pace

Fragmentation of R&D creating royalties

Growing industry capital requirements

2

# Large royalty opportunity

Fragmentation leading to large and growing existing royalty opportunity

Synthetic royalties are an attractive and growing funding modality:

- Significant spend required to develop and commercialize biopharma products
- Supported by biopharma executives in the Deloitte study

3

# **Clear industry leader**

Market share of ~50% from 2020 to present is ~4-fold higher than the next largest competitor, with >70% share of transactions ≥\$500m

Repeat partners have driven ~30% of announced transaction value since 2020

# **Q&A Session**

# Why We Win

Marshall Urist, MD, PhD

Executive Vice President
Head of Research & Investments

ROYALTY PHARMA



# Key messages

1

### **Optimized royalty buyer**

First mover advantage with deep moats around the business

Honed business model and platform over nearly 30 years to maintain leadership position

2

### **Business Model**

Unique corporate structure

Differentiated investment approach

Leveraging scale advantages

3

### **Investment platform**

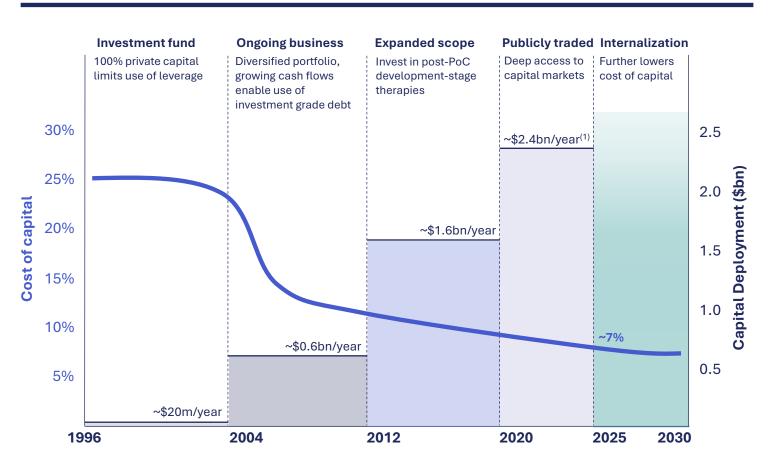
Rigorous diligence with focus on optimizing risk/reward

Deep institutional knowledge and relationships

Data & analytics capabilities providing deep insights and value to partners



# Our unique structure shaped over decades to acquire royalties



### **Optimized biopharma royalty buyer**

### **Platform**

Scaled investment platform with integrated data & analytics function provides unique insights and value to partners

### **Portfolio**

Diversified portfolio of >50 approved and development-stage products

### **Financial**

Efficient model generates significant cash flows; low cost of capital

### **Investment approach**

Refined over ~30 years; long time horizon enables ability & willingness to take risk; flexible approach; continuously innovating

# Our competitive advantages

# **Business Model**



RP

Unique structure



Investment time horizon



Flexibility



Scale and diversification



Singular focus

# **Investment Platform**



Industrialized process

66



Human capital



Life sciences expertise



Relationships



Data & analytics

RP

# Multiple elements of our business drive competitive moats

	ROYALTY PHARMA	Typical competitor
Business model	Ongoing business	Closed-end fund
Investment life	Indefinite	7-10 years
Strategic focus	Life science royalties	Multi-industry, multi-strategy
Sources of capital	Multiple types (cashflow, IG debt, equity)	Predominantly investor capital
Royalty portfolio	>50 therapies	Limited
Reinvestment capacity	\$2.5bn Portfolio Cash Flow (2024)	None (beginning of fund)
Cost of capital	~7%	Teens %

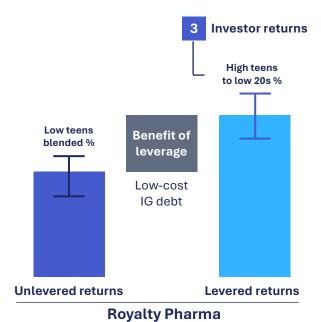


# Major structural advantages when acquiring royalties

# Unique structure benefits partners and shareholders

# Cost to partner Low teens blended % Typical competitors Royalty Pharma

### **Shareholder benefits**



- 1 Offers lower cost of capital due to scale and diversified portfolio
- Cost of capital advantage results in winning more transactions
- Investors see enhanced equity returns from use of conservative leverage

# Long investment horizon differentiates us from competition

### Benefits of longer time horizon

### **Structuring**

Greater flexibility in structuring transactions over the life of the product

### **Opportunities**

Differentiated ability to acquire development-stage royalties where pivotal studies may not complete for several years

### **Economics**

Returns optimized as life cycle management benefits (including label expansion) are realized

### **Alignment**

Aligns with partner time horizon, deepening relationships and likelihood of repeat business

# 

### Competitors with shorter time horizon

- Less ability to provide value for life cycle management
- · Less structuring flexibility
- Capital provider, not a true partner
- Only compete in limited market segments

# Flexibility in our investment approach drives multiple benefits

Our approach to structuring



**Expands opportunity set** 

Ability to structure around multiple development and commercial scenarios



**Effective risk management** 

Variety of tools to mitigate risk (milestones, royalty tiering, option periods, etc.)



Win-win funding solutions

Partner-centric approach builds strong relationships; positions RP to achieve attractive returns



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# Structuring benefits both Royalty Pharma and our partners

Tools to structure "win-win" solutions	Partner benefits	RP benefits
1 Milestones (paid or received)	Bridges different sales forecasts Shares in product upside	Bridge different sales forecasts Mitigates risk
2 Royalty tiering, sharing or ratchets	Bridges different sales forecasts Shares in product upside	Bridges different sales forecasts Mitigates risk
Development funding opt-in / multi-year tranched funding	Committed capital at scale Potential P&L relief	Access to earlier-stage innovation Mitigates risk
4 Flexible duration	Bridges different sales forecasts  Manage cost of capital	Bridges different sales forecasts Mitigates risk
5 Debt facilities / equity investments	Additional funding at scale  Validation of equity story	Scales capital provided

# Greater scale drives differentiation on larger transactions

#1

Buyer of biopharmaceutical royalties

38

Number of people on investments team<sup>(1)</sup>

~\$14bn

Capital deployed (2020-2025)

>50

Therapies in portfolio<sup>(2)</sup>

72

>70%

Market share for transactions ≥\$500m (2020-2025 YTD)<sup>(3)</sup>

~30

Year track record

~\$3.1bn

Portfolio Receipts in 2025e<sup>(4)</sup>

~\$21bn

Market capitalization

<sup>1.</sup> As of September 2025 and includes Research & Investments, Strategy & Analytics, Investments & Capital Strategies and Search & Evaluation.

<sup>2.</sup> Includes approved products and development-stage therapies.

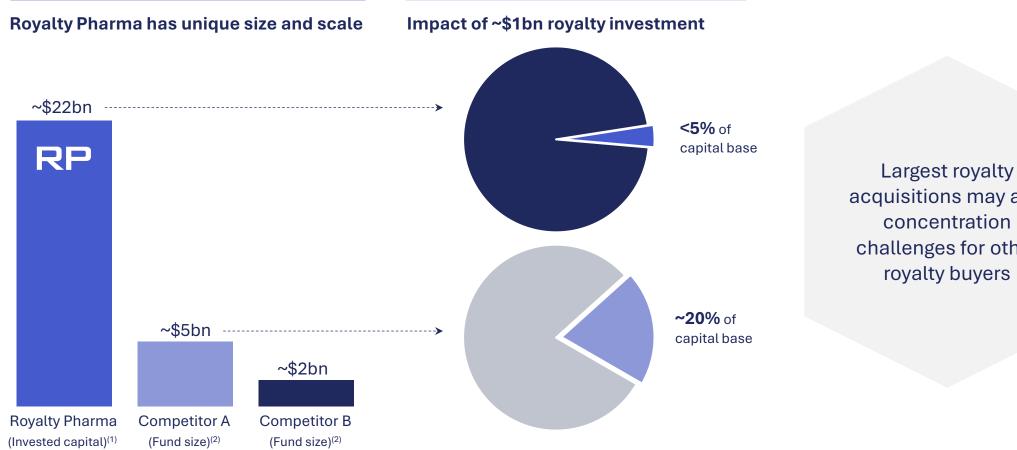
<sup>3.</sup> Royalty Pharma internal data through September 10, 2025.

<sup>4.</sup> Represents midpoint of 2025 Portfolio Receipts guidance of \$3.050 billion to \$3.150 billion provided on August 6, 2025 plus expected contribution from the Imdelltra royalty acquisition announced on August 25, 2025.



Investment platform Optimized royalty buyer **Business Model** 

# Our scale and diversification is unique among royalty buyers



<sup>1.</sup> Average Invested Capital at Work as of 2025e.

acquisitions may add concentration challenges for other royalty buyers

73

<sup>2.</sup> Competitor A and B are illustrative to represent smaller fund sizes of competitors in the royalty market.



# Scaling our team to capture the significant opportunity ahead



## Strategically building our platform

#### **Research & Investments**

Identifies, diligences, negotiates and executes royalty transactions

## **Strategy & Analytics**

Generates unique insights through real world evidence and data science that are core to diligence process; provides value-add to partners

#### **Search & Evaluation**

Monitors the most exciting early-stage, innovative science occurring in academia and biopharma; establishes early relationships

#### **Investments & Capital Strategies**

Manages and grows relationships in the biopharma industry to deeply understand partner capital needs



75

# Rigorous process results in multiple benefits for shareholders

## **Approach**

- · Best project team based on expertise
- Flat structure, no organizational silos

## **Diligence**

- Exhaustive research led by decision makers
- Decades of institutional knowledge



<sup>1.</sup> Royalty Pharma deal team includes Research & Investments, Investments & Capital Strategies, Strategy & Analytics, Legal, and Executive leadership.

# Exhaustive due diligence process sharpened over decades



#### **Physician Diligence**

- Global (US/EU/Japan/RoW)
- KOL mapping
- Academic vs. community
- State-of-the-art surveys

#### Biostatistics

- Effect size scenario analysis
- · Probability of success
- · Enrollment projections
- Statistical Analysis Plans

#### PK/PD

- Dose confirmation
- Biomarkers
- Key drug properties

- · Toxicology and sub-specialists
- Specialized areas (e.g., ophthalmology)

#### Patient Journey

- Diagnosis and treatment path
- Duration of therapy, compliance
- Sites of care and geography
- · Time since diagnosis

#### Market Sizing · Patient finding

- Detailed population profiling
- Validated epidemiology
- Scaled market surveys

#### **Intellectual Property**

- Global (US/EU/Japan and other)
- Litigation scenarios
- Multiple opinions

#### **Transactional**

- Strategic accounting
- Tax planning
- · Expert structuring and drafting

### Pre-Clinical & Toxicology

- · In-silico methods
- In-vitro modeling

#### **US Pricing**

- · Gross-to-net modeling
- Proprietary RP portfolio data
- Comparables
- Historical net price realization

#### Payors & Access

- Formulary analytics
- · Medicare, Medicaid
- · 340b impact
- IRA and other policy scenarios

#### Manufacturing & Drug Delivery

- Modality specific consultant
- Regulatory perspectives
- · Site visits
- · Capacity planning
- Formulation technologies
- · Auto-injectors and devices

## **Licensing and Contracts**

- Analysis of contract language
- · Deep institutional knowledge
- · Business risk assessment

#### Clinical & Safety

- · Comparative analytics and meta-analyses
- Clinical trial design
- Access to clinical study reports
- Patient-level data analysis and/or customized data analyses
- TA specific consultants doctors, R&D execs, clinical trial operations

#### Competition

- Global landscape analysis Patent analysis
- Product profile comparisons

#### International Markets

- Country-by-country pricing
- · Addressable patients
- Country-by-country access
- Global surveys

#### **Government & Policy**

- · Democrat and Republican aligned policy consultants
- Global policy perspective

#### **Management & Governance**

- · Experience and strategy
- Compensation alignment

#### **Patients & Caregivers**

- · Real world perspective on patient priorities
- Patient surveys
- · Social media analytics

#### **Commercial Strategy**

- · Go-to-market strategy and brand plan analysis
- · Consultants: sales and marketing execs, MSLs, and regional managers
- · Sales infrastructure and promotional spend feasibility
- Gap analysis

### Regulatory

- US/FDA correspondence
- · EU/EMA correspondence
- International (PMDA, other)
- Specialized Consultants

#### **Corporate Responsibility**

- Board oversight
- · Responsible investment process



# Deep industry expertise

1

Sector covered

>230

Cumulative years of life sciences royalty investing experience

40%

Increase in five-year consensus estimates of underlying products from date of royalty transaction<sup>(1)</sup>

77

~1,200

Initial reviews over the last 3 years

**67%** 

Of investments team with advanced degrees<sup>(2)</sup>

90%

Approval rate for development-stage therapies<sup>(3)</sup>

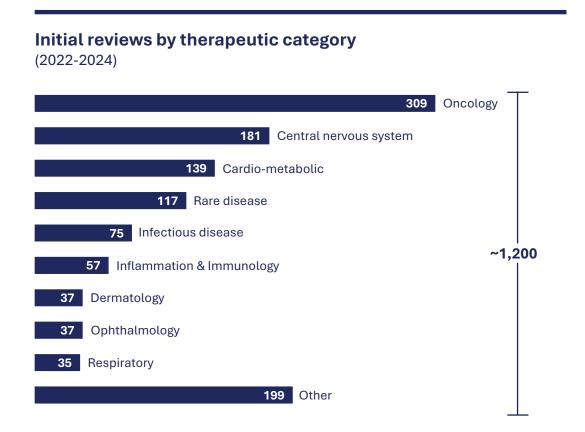
<sup>1.</sup> Based on weighted average of capital deployed; compares five-year consensus estimate at time of transaction to current analyst consensus.

<sup>2.</sup> Includes Research & Investments, Investment & Capital Strategies, Strategy & Analytics, legal and Investment Committee members.

<sup>3.</sup> Reflects Capital Deployment for development-stage therapies from 2012 through September 10, 2025; excludes products still in development.



# Volume of opportunities reviewed provides competitive edge



## Depth and breadth of reviews compound knowledge

#### **Volume**

~1,200 initial reviews processed in past 3 years across all TAs provides comprehensive view of entire drug development landscape

## Knowledge

Volume and breadth of reviews expand institutional knowledge base, improving probability of success and returns

#### Value-add

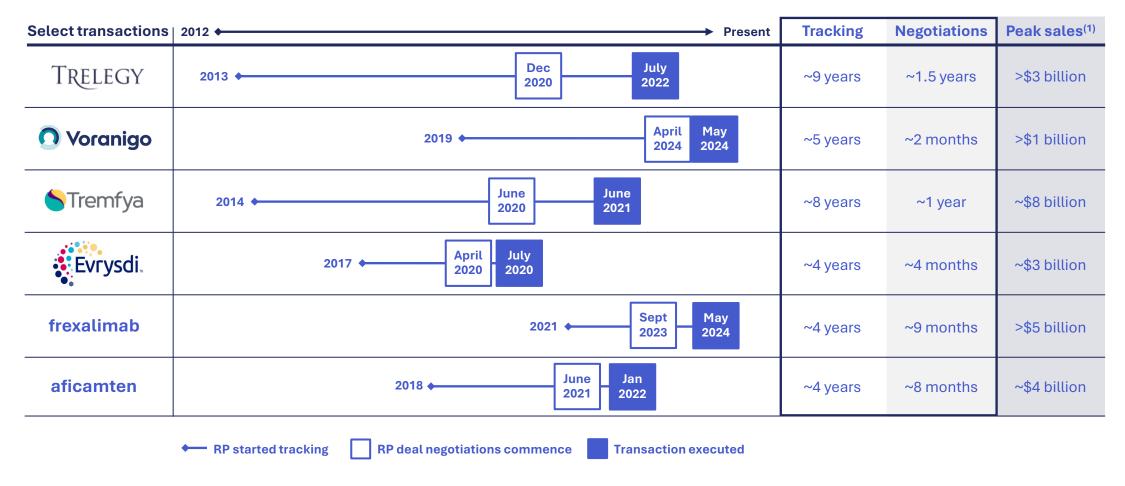
Greater value-add to partners from depth of knowledge and comprehensive monitoring of royalty landscape

#### **Capabilities**

Review process scaled with efficiencies from Strategy & Analytics; opportunity to sharpen diligence process

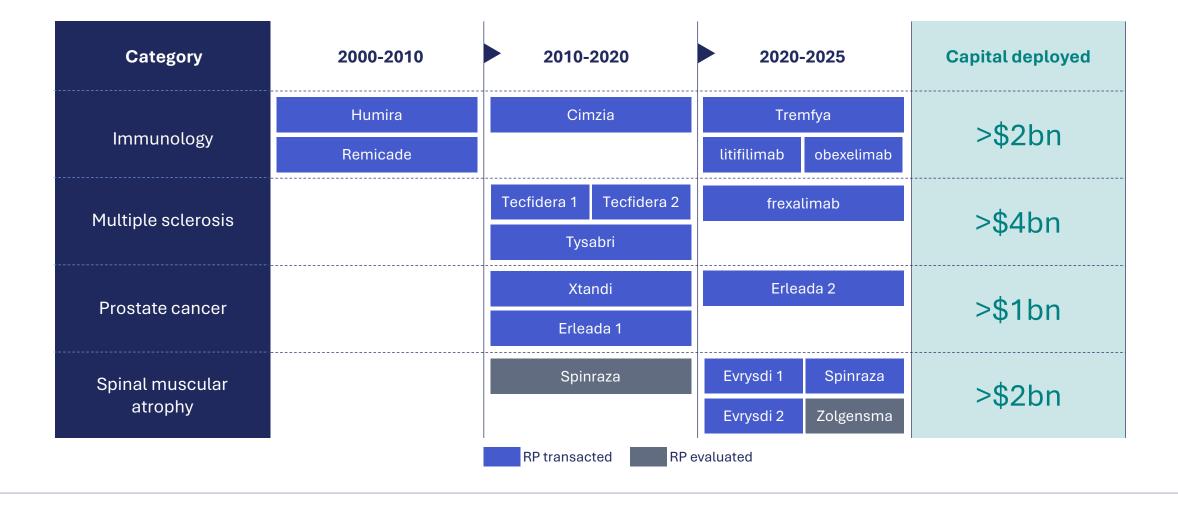
# We will track opportunities for years to build our portfolio

Enables strong relationship development and drives investment conviction



<sup>1.</sup> Peak sales for Trelegy, Tremfya, Evrysdi and aficamten based on Visible Alpha estimates. Peak sales for Voranigo based on Royalty Pharma internal estimate. Peak sales for frexalimab based on Sanofi guidance.

# Significant therapeutic area expertise built over decades





**Business Model** Optimized royalty buyer Investment platform 81

# Conviction in SMA built over many years

>\$2bn of capital deployed across multiple therapies

2018 **UMass & CSHL**  **July 2020** PTC Therapeutics Dec. 2020 RegenXBio

Jan. 2023 Ionis Pharmaceuticals Oct. 2023 **PTC Therapeutics** 

**Spinraza** 

**Participated** 

**Evrysdi** 

**Acquired** 

Zolgensma

**Participated** 

Spinraza<sup>(1)</sup>

**Acquired** 

**Evrysdi** 

**Acquired** 

## **SMA** due diligence summary



## **Data room**

- Major FDA interactions: minutes, briefing books, mid and late-cycle meetings, etc.
- EMA interactions
- JSC meetings: regulatory, clinical, nonclinical, competitive intelligence
- Clinical review: pivotal study, toxicology
- Quarterly sales, pricing, gross-to-net



## Market analysis

- Epidemiology and incidence review
- · Country-by-country review of launches, reimbursement, pricing, unit sales
- Assessed potential in unlaunched countries



## Clinical analysis

- Review of comparability between age groups
- · Comparability/ standardization of endpoints
- Clinical review of label expansion potential



## 

- 85 calls (US, EU, Japan)
- 3 surveys (>330 docs, >8.8K patients)



## **Consultants**

- 6 consultants
- CMC, pre-clinical, IP, regulatory

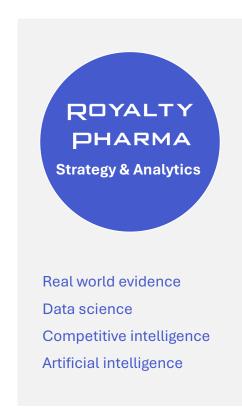
UMass: University of Massachusetts; CSHL: Cold Spring Harbor Laboratory; CMC: chemistry, manufacturing and controls; IP: intellectual property; JSC: joint steering committee; FDA: Food and Drug Administration; EMA: European Medical Agency; SMA: spinal

<sup>1.</sup> Ionis transaction for \$500m upfront and up to \$625m in milestones to acquire an interest in Spinraza and pelacarsen royalties.



# Powerful insights generated from our proprietary data resources

Adds value to partner development and launch strategy



Deep investment in data <sup>(1)</sup>	
Patient-level claims data	<b>~200m</b> people
Patient electronic medical records	<b>~44m</b> people
Provider-level prescribing data	<b>∼6m</b> HCPs
Longitudinal patient- level data	<b>~9</b> years

# **Proprietary insights Market sizing** High resolution epidemiology, treatment rate estimates and identification of patient need Patient journey / real world use Quantify duration of treatment, compliance, and therapeutic sequencing **Physician behavior** Analyze prescribing at individual physician level to segment patterns across geographies and practice settings **Launch dynamics**

Compare launch performance across precedent products



# Essential role of S&A in creating differentiated insights

Identified high level of need for a new cGvHD treatment option driving conviction in a strong launch

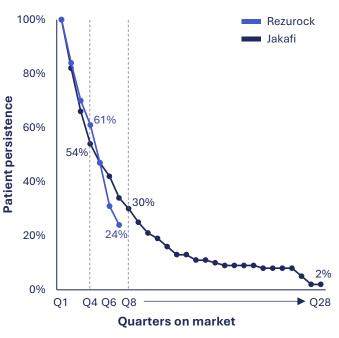


## High resolution market sizing

## cGvHD market size 10,000 risk of **GVHD** 8,000 progress **Fotal patients** 6,000 progress 2,000 1L+ cGvHD 3L+ cGvHD Allogeneic 2L+ cGvHD incidence incidence **Transplants** incidence

## **Duration of therapy**

**Significant need for new cGvHD therapies** 70%+ of patients stop available therapies in <2 yrs

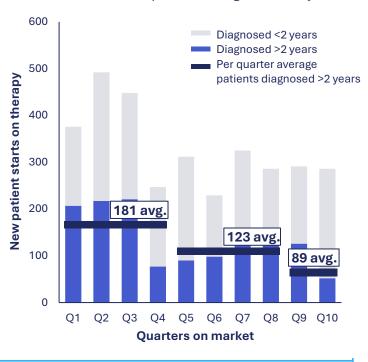


## **Proprietary data sciences analysis**

## **Detailed launch insights**

## Rezurock cGvHD launch analysis

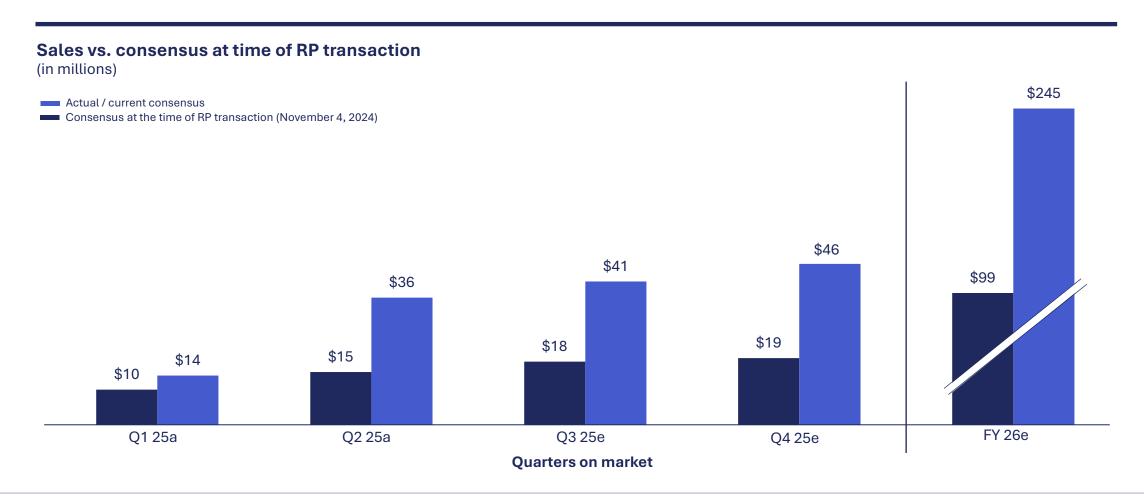
New starts: ~45% of patients diagnosed >2 yrs



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# Niktimvo's launch has significantly exceeded consensus expectations

Data sciences platform enabled differentiated conviction in Niktimvo's potential; Q2 sales 140% above consensus



RP

# Royalty Pharma's reputation provides competitive edge

Select quotes from Deloitte Royalty Funding Market Study

"I have had executives leave 200-300 basis points on the table for RP... quoting a biotech CEO 'I'll sleep better having RP as a partner going into a launch."

- Investment banker

"RP has always been willing to make bold investments. They have a firstclass research team that understands the market opportunities – which is their true differentiator."

- Big Pharma executive

"RP is extremely creative, They win deals based on reputation."

- Investment banker

"RP is the most sophisticated when it comes to forecasting."

- Investment banker

"Being able to structure the deal cleverly where we did not have to seek approval of a partner was very important to us... and RP really distinguished itself in this regard."

- Biotech executive

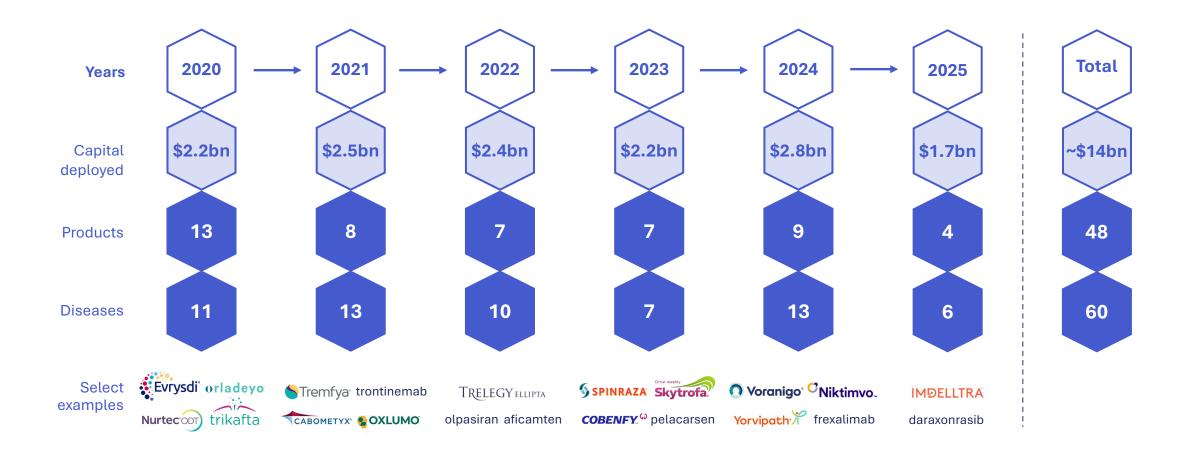
"RP is extremely flexible; they were open to more creative solutions to meet our specific needs and it's always good to have such a partner."

- Biotech executive

86

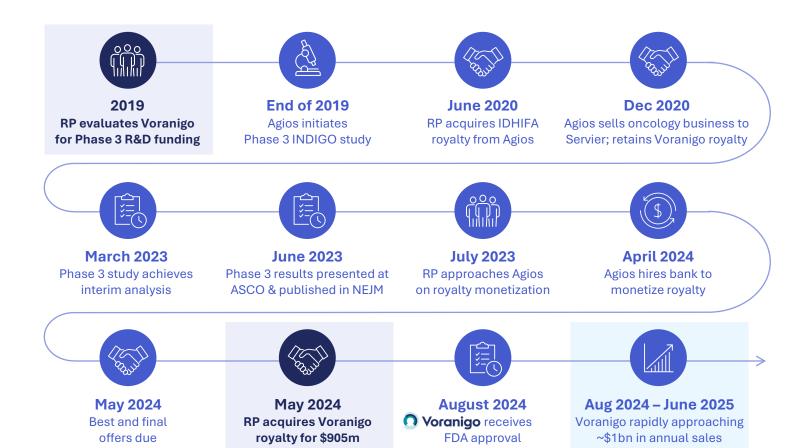
# Strength of platform approach evident in breadth and scope of activity

~\$14bn of capital deployed to acquire royalties on 48 products spanning 60 unique disease areas



# Voranigo highlights high conviction and rapid deal execution

Gaining exposure to an innovative therapy for brain cancer





~5 years of tracking and strong Agios relationship drove successful transaction



**Business Model** 

# Voranigo – rapidly approaching \$1 billion in annual sales

We excel at identifying exciting underappreciated therapies

## Voranigo – a transformative therapy for glioma

## **Long-term tracking**

Followed Voranigo for ~5 years and was patient in execution; RP acquired 15% royalty<sup>(1)</sup> on potential blockbuster

## **Overlooked opportunity**

Marketed by Servier, a private French company, with low investor awareness of opportunity

## **Compelling patient benefit**

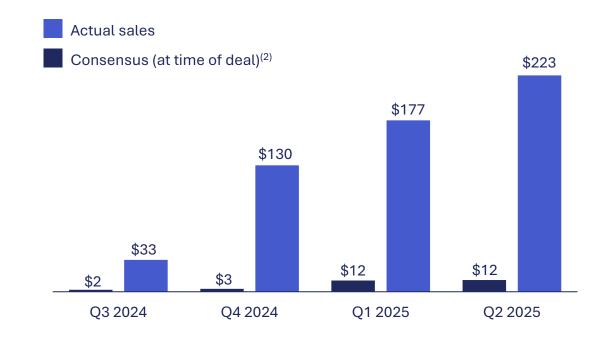
Strong clinical data in low grade glioma; expected to transform standard of care

#### Investment conviction

Extensive due diligence led to differentiated view and high conviction in a strong launch

## **Voranigo launch is exceeding expectations**

Actual sales vs. consensus at time of deal (\$ in millions)(2)



<sup>1.</sup> Royalty steps down to 12% on sales >\$1 billion.

<sup>2.</sup> Voranigo consensus sales estimates derived from RP analysis of Agios analyst models at time of deal (May 2024).

# Why we win

# **Competitive** price



# Scale and focus



# **Brand** reputation



# Partnership mentality



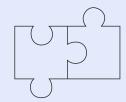
# **Deep** relationships



Long-term horizon



# Flexibility on structuring



## Responsiveness



# **Driving Value Creation**

# Terrance Coyne

Executive Vice President Chief Financial Officer

ROYALTY PHARMA





# Key messages

1

## **Strong execution**

Delivering on our stated goals

Proven track record for ~30 years

2

## **Robust growth targets**

**\$4.7bn+** top-line in 2030 (9%+ 2025-2030 CAGR)

>**\$7.50 per share** bottomline in 2030 (11%+ 2025-2030 CAGR)

Both targets >10% higher than consensus<sup>(1)</sup>

3

## **Attractive returns**

IRR tracking to mid-teens since 2020

ROIC consistently midteens with equity returns in low 20% range<sup>(2)</sup> 4

## Value creation

Disciplined capital allocation framework

Clear path to significant share price appreciation

<sup>1.</sup> Based on Visible Alpha consensus as of September 3, 2025.

<sup>2.</sup> Equity returns reflect Return on Invested Equity (ROIE).



# Executing on strategic and financial commitments

Criteria		Commitment	Achievement	
Long-term growth	<b>✓</b>	11-14% 2020-2025 top-line CAGR	~12% top-line CAGR implied by 2025 guidance <sup>(1)</sup>	
Capital Deployment	<b>~</b>	~\$2.0-2.5bn annual average ~\$2.4bn annual average		
Returns	<b>✓</b>	Low-teens blended returns <sup>(2)</sup>	Mid-teens blended returns now projected	
Portfolio	<b>✓</b>	Weighted average duration of >10 years	~13-year duration and enhanced diversification	
Dividend growth	<b>✓</b>	/ Mid-single digit annual growth 5% annual growth since May 2022 Inve		
Share repurchases	On track	Approval for up to \$3bn through 2030	\$1bn in first 6 months of authorization	
Credit rating	<b>~</b>	Maintain investment grade rating	Moody's upgraded (Baa2); S&P and Fitch maintained <sup>(3)</sup>	

CAGR: compound annual growth rate

See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

<sup>1.</sup> Represents midpoint of 2025 Portfolio Receipts guidance of \$3.050 billion to \$3.150 billion provided on August 6, 2025 plus expected contribution from the Imdelltra royalty acquisition announced on August 25, 2025.

<sup>2.</sup> Unlevered IRR targets of high-single to low-double digit % on approved products and teens % on unapproved products.

<sup>3.</sup> Rated BBB- by both S&P and Fitch.



# Consistently strong growth since IPO...

## **Royalty Receipts**

(year/year growth; in millions)

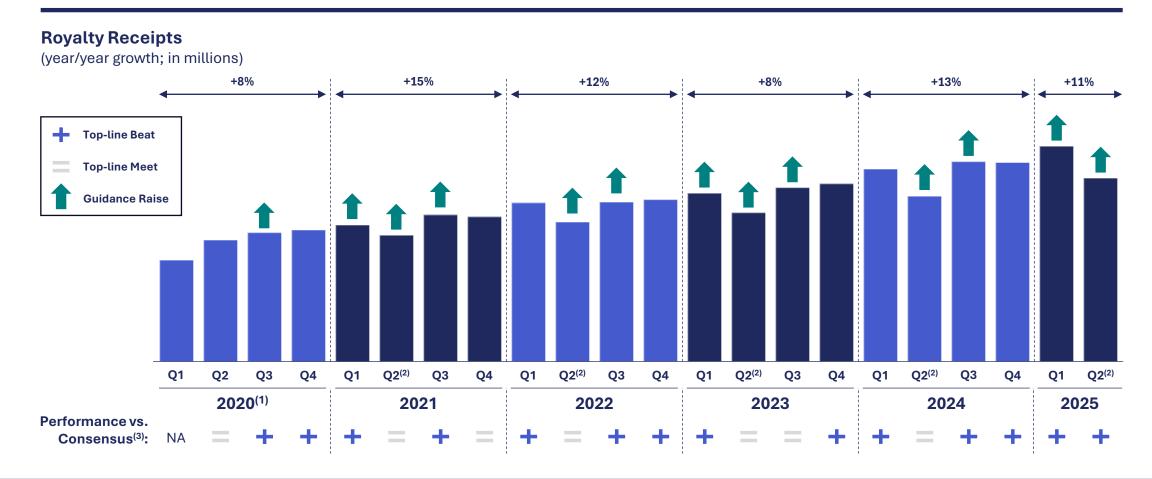


<sup>1.</sup> Growth rate is presented on a pro forma basis. See slide 136 for definitions and additional information.

<sup>2.</sup> Royalty Receipts in the second quarter are typically lower than the first quarter as royalties for certain products or franchises are tiered and typically reset at the beginning of the year. Thus, second quarter Royalty Receipts (reflecting first quarter sales) often include royalties on sales at the lowest royalty tier.



## ...while exceeding expectations in 14 of the last 21 quarters



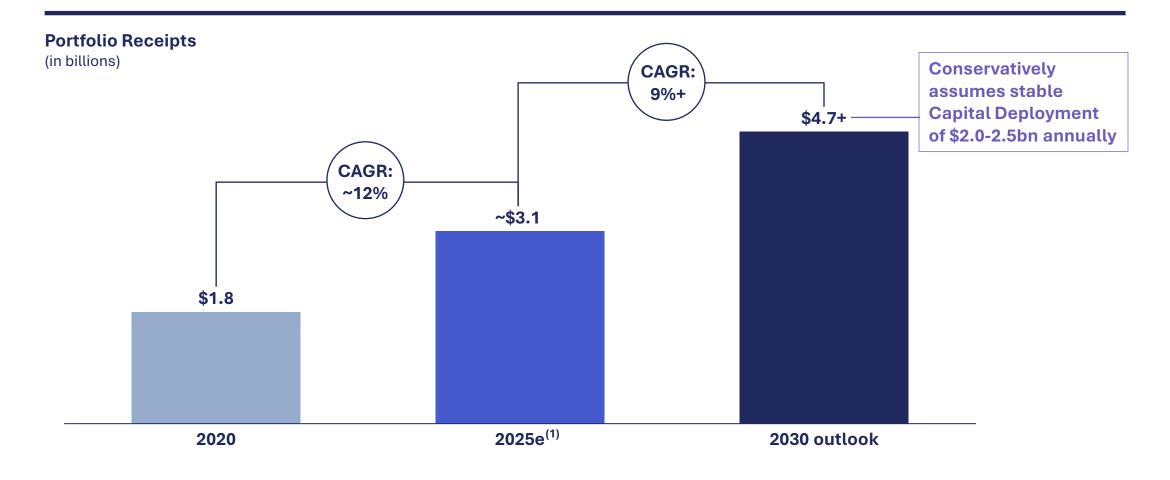
<sup>1.</sup> Growth rate is presented on a pro forma basis. See slide 136 for definitions and additional information.

<sup>2.</sup> Royalty Receipts in the second quarter are typically lower than the first quarter as royalties for certain products or franchises are tiered and typically reset at the beginning of the year. Thus, second quarter Royalty Receipts (reflecting first quarter sales) often include royalties on sales at the lowest royalty tier.

<sup>3.</sup> Beat defined as reported top-line >1% vs. Visible Alpha consensus the day prior to earnings, Meet defined as reported topline within 1% of Visible Alpha consensus the day prior to earnings. Q1 2020 shown as not applicable as quarter occurred prior to IPO.



# A proven model for attractive growth



CAGR: compound annual growth rate

See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

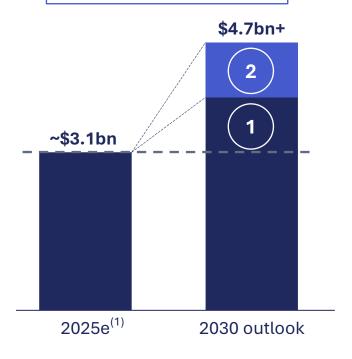
<sup>1.</sup> Represents midpoint of 2025 Portfolio Receipts guidance of \$3.050 billion to \$\overline{2}\$.150 billion provided on August 6, 2025 plus expected contribution from the Imdelltra royalty acquisition announced on August 25, 2025.



# Diversified portfolio fuels sustainable growth

## Portfolio Receipts<sup>(1)</sup> ("top-line")

Similar contribution from existing and new investments



## Components of growth

- 1 Existing Portfolio
  - Visible growth driven by a portfolio of 35+ approved products
  - Significant cash flow generation from base business
  - High potential, post proof-of-concept development-stage pipeline
- 2 Future Royalty Acquisitions
  - Conservatively assumes ~\$2.0-2.5bn of Capital Deployment annually
  - Continue to invest at attractive returns above cost of capital



# Key approved royalties driving growth through end of decade

Top Drivers of Growth	Marketer	Commentary
Voranigo	Servier	Strong initial launch exceeding investment case with rapid blockbuster potential
<b>S</b> Tremfya <sup>®</sup>	Johnson & Johnson	2030 consensus sales of \$8.7bn <sup>(1)</sup> below J&J peak guidance of >\$10bn <sup>(2)</sup>
TRELEGY ELLIPTA	GSK	Leading respiratory asset that has consistently outperformed consensus expectations
COBENFY.	Bristol Myers	High potential innovative antipsychotic product in a highly genericized market
Evrysdi	Roche	Leading therapy for spinal muscular atrophy with continued growth expected
TRODELVY	Gilead	Substantial potential growth opportunity in 1st line triple negative breast cancer
IMDELLTRA	Amgen	Strong ongoing launch in small cell lung cancer and potential for label expansion

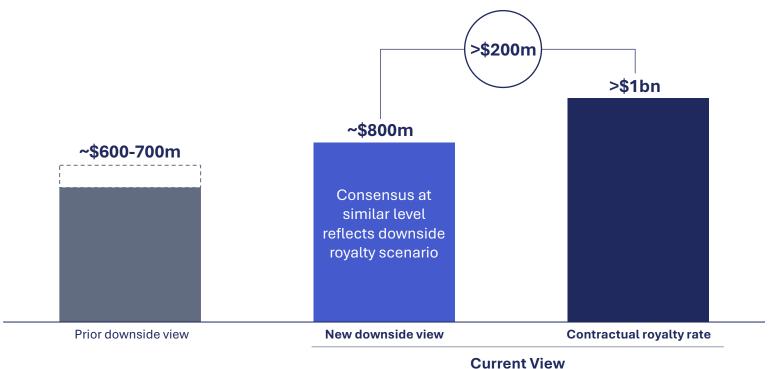
<sup>1.</sup> Per Visible Alpha as of September 3, 2025.

<sup>2.</sup> Per Johnson & Johnson second quarter earnings call on July 16, 2025.



# CF Franchise to remain important contributor over the long term

## 2030 CF Franchise Portfolio Receipts outlook<sup>(1)</sup>



CF Franchise 2030
Portfolio Receipts
now expected to be
~\$800m under a
downside royalty rate
with potential for
>\$1bn





Current v

CF: cystic fibrosis

See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

1. In the second quarter of 2025, we did not receive from Vertex the full amount of Royalty Receipts on Alyftrek net sales to which we are contractually entitled. We believe we are entitled to a royalty of approximately 8% on net sales of Alyftrek and Vertex only paid us a royalty rate of approximately 4%. As a result, we have commenced the dispute resolution procedures contemplated by the agreements relating to our royalties on Vertex's cystic fibrosis products. Portfolio receipts figures shown are net of estimated distributions to legacy non-controlling interests (NCI). There are no NCI distributions related to the additional royalty interest that we acquired from the CF Foundation in 2020.



# Exciting pipeline of large potential royalties to power growth beyond 2030

All late-stage development assets have first-in-class or best-in-class potential

Expected launch year <sup>(1)</sup>	Therapy	Lead indication	Potential peak sales (non risk adjusted) <sup>(2)</sup>	Potential peak royalties
	aficamten	hypertrophic cardiomyopathy	>\$4bn	>\$175m
2026	ecopipam	Tourette's	~\$1bn	~\$80m
	TEV-'749	schizophrenia	>\$1bn	>\$35m
	daraxonrasib	pancreatic cancer	~\$8bn	~\$180-340m <sup>(3)</sup>
2027	pelacarsen	cardiovascular disease	>\$3bn	>\$150m
2027	obexelimab	IgG4-related disease	~\$1bn	~\$55m
	deucrictibant	hereditary angioedema	>\$1bn	>\$50m
	frexalimab	multiple sclerosis	>\$5bn	>\$400m
2022	olpasiran	cardiovascular disease	>\$4bn	>\$375m
2028	seltorexant	depression	>\$3bn	>\$150m
	litifilimab	lupus	~\$2bn	~\$125m
2029 trontinemab Alzh		Alzheimer's	>\$3bn	>\$130m
Total late-stage devel	Total late-stage development:			>\$2bn

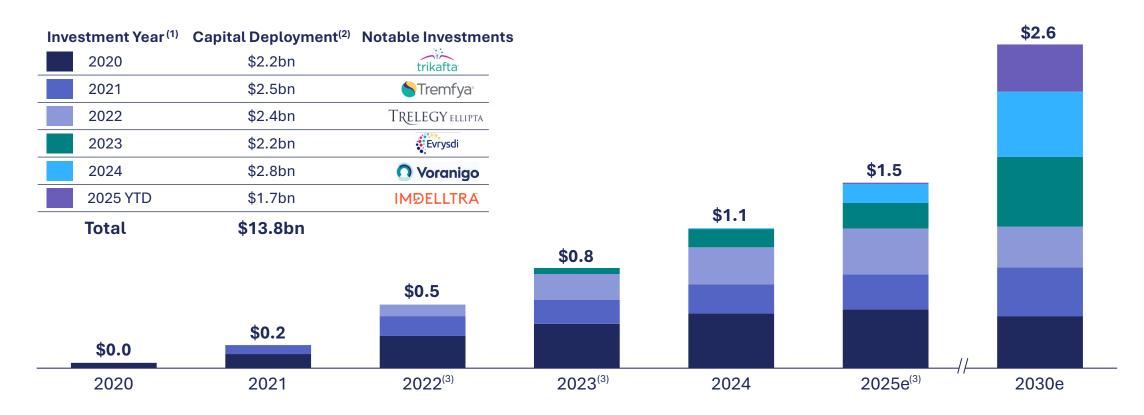
1. Expected launch year based on marketer guidance except for olpasiran and seltorexant, which are based on clinicaltrials.gov.

<sup>2.</sup> Potential peak sales for frexalimab, pelacarsen, seltorexant and trontinemab based on marketer guidance (the midpoint is used when ranges are provided); potential peak sales for olpasiran, aficamten, litifilimab, deucrictibant, daraxonrasib, obexelimab and TEV-'749 based on analyst research estimates. Ecopipam peak sales based on RP estimates.

<sup>3.</sup> Peak royalties assume royalty rates under required Revolution Medicines draw and maximum draw scenarios. For purposes of calculating to total potential peak late-stage development royalties, the midpoint of the range is used.

# Powering growth through consistent reinvestment

## Portfolio Receipts by investment year since IPO (\$bn)



See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

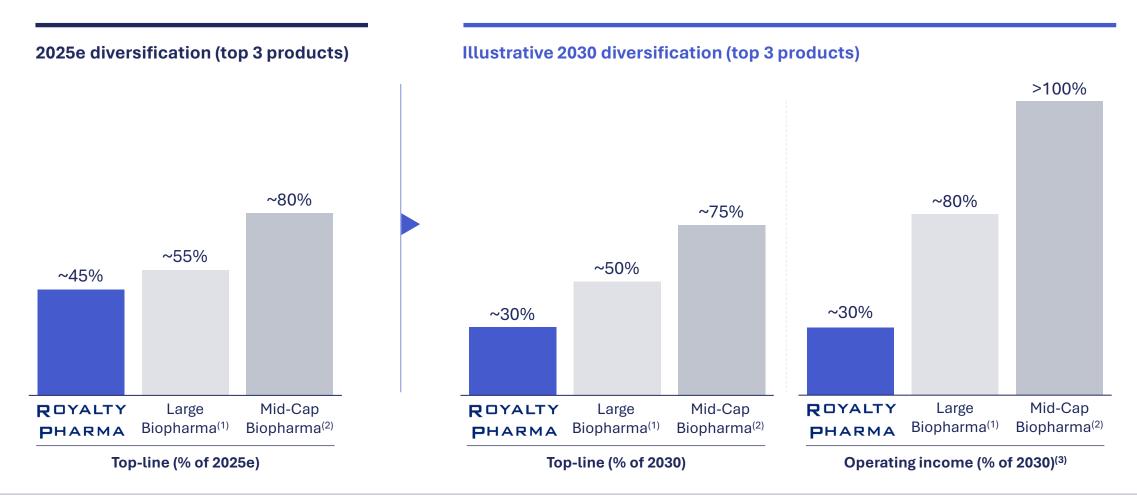
<sup>1.</sup> Investment year reflects the year in which the transaction was announced.

<sup>2.</sup> Figures reflect total capital deployed in a given year, including capital deployment related to deals announced in prior years.

<sup>3.</sup> Excludes accelerated payments received from 2020 Biohaven investment in 2022/2023 and proceeds received from sale of MorphoSys Development Funding Bonds in 2025.

# Increasingly diversified top-line and profitability

Royalty Pharma's efficient business model drives similar top- and bottom-line diversification



See slide 136 for definitions and factors that may impact the achievement of our growth outlook. Large Biopharma and Mid-Cap Biopharma and Visible Alpha as of August 2025. Figures rounded to the nearest 5%.

<sup>1.</sup> Large Biopharma group reflects average of AbbVie, Amgen, AstraZeneca, Biogen, Bristol Myers Squibb, Eli Lilly, Gilead, GSK, Johnson & Johnson, Merck, Novartis, Novo Nordisk, Pfizer, Regeneron, Roche, Sanofi and Vertex.

2. Mid-Cap Biopharma group reflects average of Alnylam, argenx, Astellas, BioMarin, Exelixis, Genmab, Incyte, Insmed, Ipsen, Jazz, Neurocrine, SOBI, UCB and United Therapeutics.

<sup>3.</sup> Represents average 2030 operating income contribution of top 3 products for large and mid-cap biopharma peers assuming illustrative 75% contribution margin of top products based on analyst research estimates.



ROYALTY

PHARMA

# We are well positioned for changing macro environment

Unique uncorrelated investment opportunity in a turbulent market

## Macro landscape

- Non-cyclical growth
- Strong historical financial performance through cycles
- Efficient cost base

## **Higher rates**

- Low funding costs with long-duration fixed debt
- Ability to maintain spreads over cost of capital regardless of rates
- Strong balance sheet

## Biotech backdrop

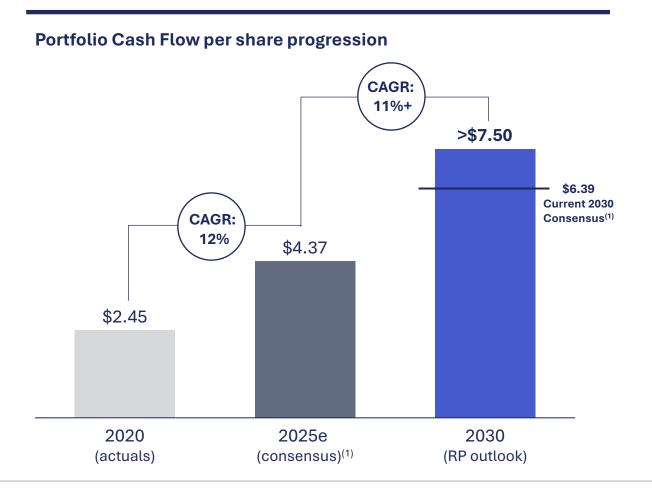
- Business not sensitive to biotech funding cycles
- Secular growth in royalty funding
- Innovation continually renews and expands opportunity set

## Tariffs and drug pricing

- Royalties protected from tariffs
- Manageable government exposure
- Consistent reinvestment reflects latest pricing environment



# Consistently strong bottom-line growth with path to >\$7.50 in 2030



Illustrative 2030 non-GAAP outlook

\$4.7bn+ Portfolio Receipts

(-) 4% - 5% Operating expenses

(-) \$0.4 - 0.5bn Interest paid

~\$4.0bn Portfolio Cash Flow

Buyback Authorization<sup>(2)</sup>



CAGR: compound annual growth rate; PCF: Portfolio Cash Flow

See slide 136 for definitions and factors that may impact the achievement of our growth outlook. Refer to the Appendix for a GAAP to non-GAAP reconciliation.

1. Per Visible Alpha as of September 3, 2025.

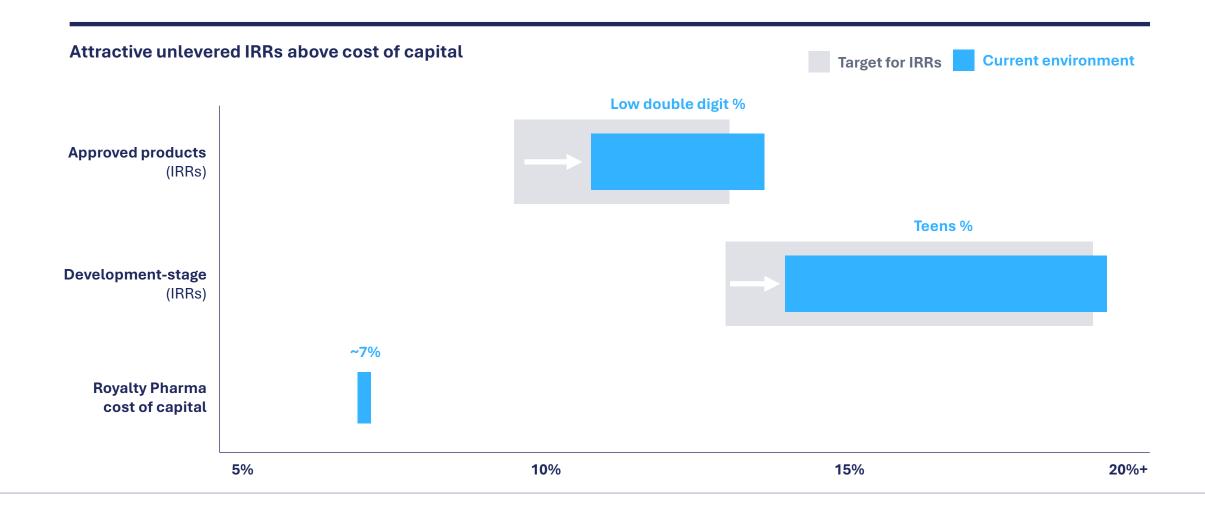
<sup>2.</sup> As of the end of Q2 2025, up to \$2bn of potential share repurchases remain available under share repurchase plan announced in January 2025.

# Focused on maximizing shareholder value through attractive returns

	Return Metric	Track Record	Notes		
	IRR / Cash on Cash	Mid-teens % >2x on transactions since 2020	<ul> <li>Typical investment metrics based on actual and projected cashflows</li> <li>Accounts for timing and magnitude of cashflows over investment life</li> <li>Predominantly utilized to calculate returns on individual transactions</li> </ul>		
NEW	Return on Invested Capital	~15% from 2019-2025e	<ul> <li>Reflect cash generated by the business relative to active capital invested</li> <li>Provide easily calculable snapshot of cash return over a specific period</li> </ul>		
	Return on Invested Equity	<b>~21%</b> from 2019-2025e	<ul> <li>Focus on cash returns given GAAP accounting complexities</li> <li>Aggregate business measures that complement individual deal returns</li> </ul>		



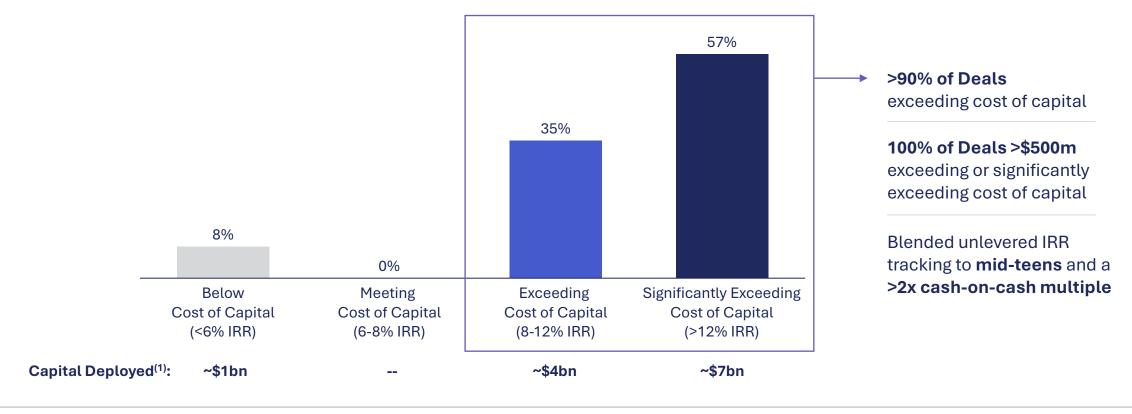
# IRRs tracking ahead of expectations in current environment



# >90% of transactions expected to exceed cost of capital

Unlevered IRRs for investments since 2020<sup>(1)</sup>

% of Capital Deployed

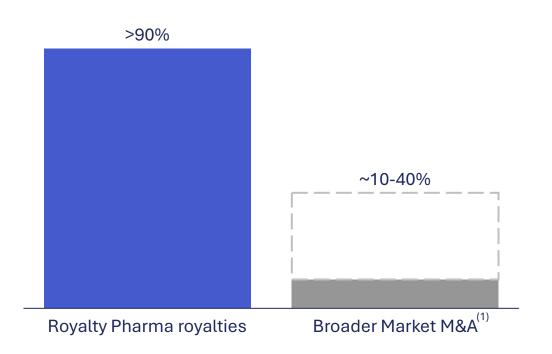


<sup>1.</sup> Excludes equity investments and ~\$2bn of royalty investments where pivotal data has not yet read out.



# Track record of exceptional value creation





## **Achieved through our competitive advantages**

#### **Business model**

Unique structure, singular focus on biopharma, scale, diversification and investment time horizon

### **Investment platform**

Industrialized process, premier and consistent team, with key relationships and analytics capabilities

## **Unbiased portfolio construction**

Ability to target leading therapies across all therapeutic areas, avoiding concentration or bias

## No strategic premiums

Royalties avoid the take-out premiums typical in traditional M&A, preserving value at entry

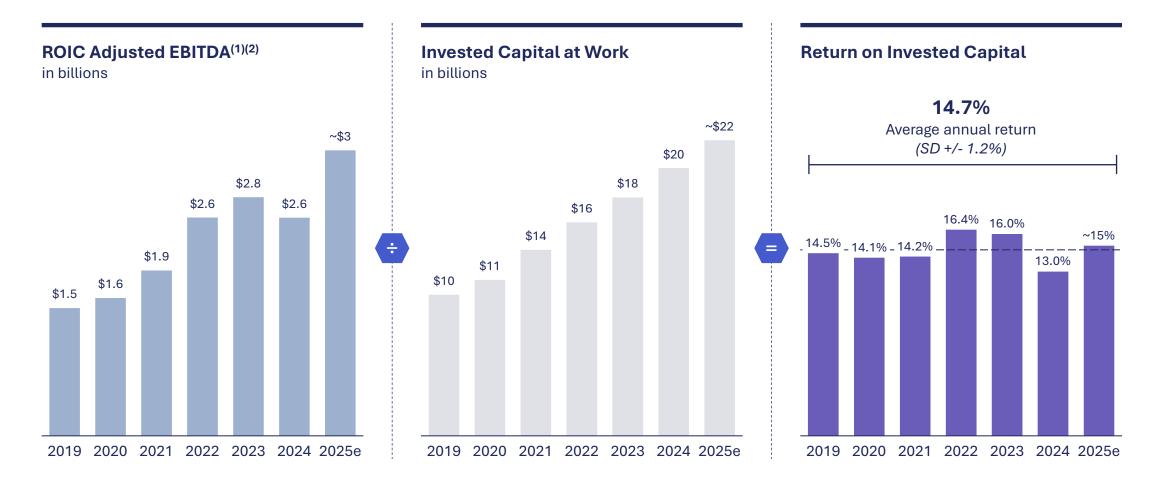


Strong execution Robust growth A

Attractive returns

# Remarkably stable returns since IPO

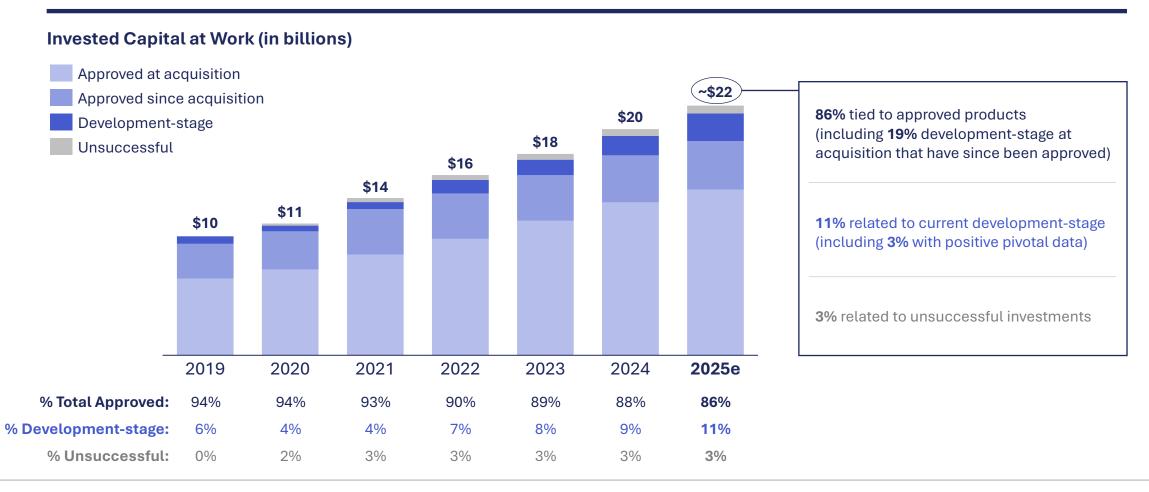
Return on Invested Capital (ROIC)



SD: Standard deviation; See slide 136 for definitions and factors that may impact the achievement of our growth outlook. Return on Invested Capital ("ROIC") is calculated as Adjusted EBITDA plus accelerated receipts, less nominal equity performance awards (EPAs) earned ("ROIC Adjusted EBITDA") divided by the average of Invested Capital at Work at the beginning and end of the year. Invested Capital at Work is calculated as total cumulative Capital Deployment less cumulative Capital Deployment on expired products. Invested Capital at Work represents capital deployed for all active investments. Refer to slide 127 for the detailed buildup of Invested Capital at Work. Refer to the Appendix for GAAP to non-GAAP reconciliations.

1. The 2019 results are calculated on a pro forma basis, which adjusts certain cash flow line items as if our Reorganization Transactions (as described in our final prospectus filed with the SEC on June 17, 2020) and our initial public offering had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the non-controlling interest attributable to legacy investors that resulted from the Reorganization Transactions. Additionally, the 2019 results were also adjusted to exclude the legacy non-controlling interest portion of interest paid and operating expenses. 2. The 2022 and 2023 results are calculated on a pro forma basis to exclude Accelerated Receipts (as defined in the Credit Agreement) as if Amendment No. 5 of the Credit Agreement had taken effect on January 1, 2019. Accelerated Receipts were \$458m in 2022, \$525m in 2023 and \$511m in 2025.

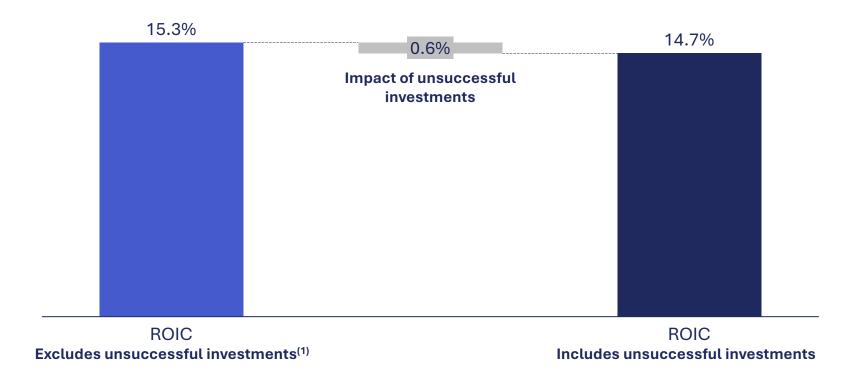
# Capital at work has doubled since 2019 while maintaining low overall risk





### Product selection, scale and diversification insulates returns

### Average annual ROIC (2019-2025e)



Strong risk
management
minimizes impact of
unsuccessful
investments on ROIC

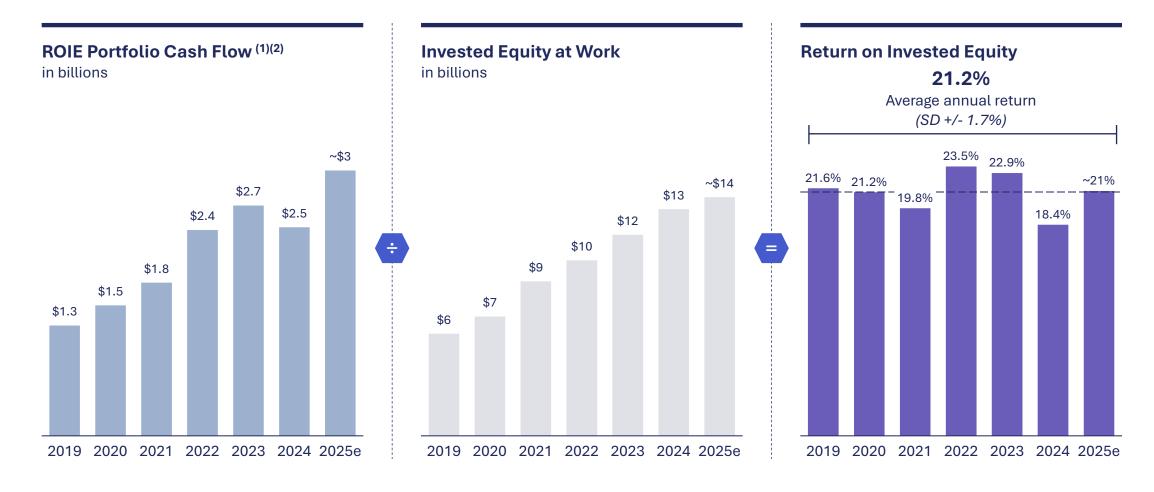
See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

<sup>1.</sup> ROIC excludes unsuccessful investments from invested capital at work. Unsuccessful investments include otilimab, BCX9930, vosaroxin, palbociclib, ApiJect, MK-8189 and Merck KGaA's anti-IL17 nanobody M1095.



# Conservative leverage enhances returns

Return on Invested Equity (ROIE)

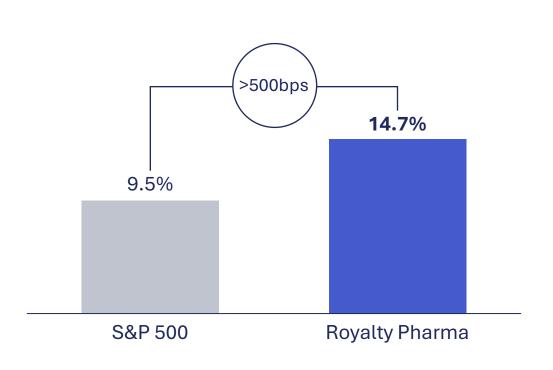


SD: Standard deviation; See slide 136 for definitions and factors that may impact the achievement of our growth outlook. Return on Invested Equity ("ROIE") is calculated as Portfolio Cash Flow plus accelerated receipts, less nominal equity performance awards earned ("ROIE Portfolio Cash Flow") divided by the average of Invested Equity at Work at year-end and prior year-end. Invested Equity at Work is calculated as Invested Capital at Work less net debt. Refer to slide 127 for the detailed buildup of Invested Equity at Work. Refer to the Appendix for GAAP to non-GAAP reconciliations.

<sup>1.</sup> The 2019 results are calculated on a pro forma basis, which adjusts certain cash flow line items as if our Reorganization Transactions (as described in our final prospectus filed with the SEC on June 17, 2020) and our initial public offering had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the non-controlling interest attributable to legacy investors that resulted from the Reorganization Transactions. Additionally, the 2019 results were also adjusted to exclude the legacy non-controlling interest portion of interest paid and operating expenses. 2. The 2022 and 2023 results are calculated on a pro forma basis to exclude Accelerated Receipts (as defined in the Credit Agreement) as if Amendment No. 5 of the Credit Agreement had taken effect on January 1, 2019. Accelerated Receipts were \$458m in 2022, \$525m in 2023 and \$511m in 2025.

## Return profile compares favorably to the S&P 500

# Average historical Return on Invested Capital



# **Average historical Return on Invested Equity** >350bps 21.2% 17.6%

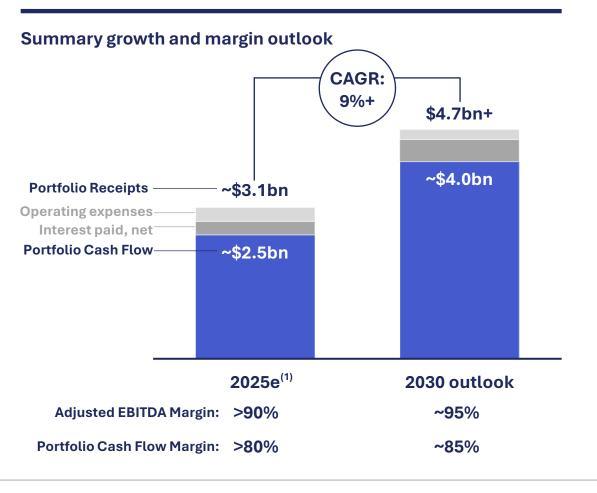
Royalty Pharma

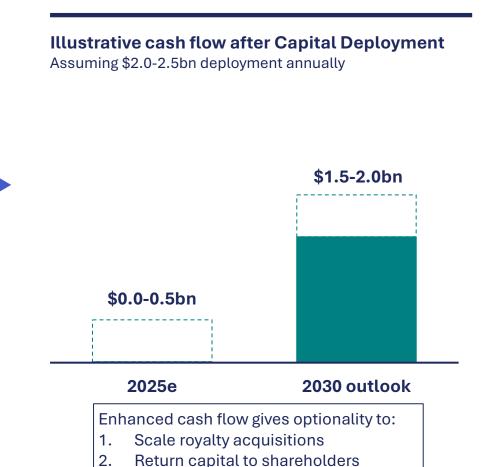
S&P 500

(ROE)



# Strong growth and operating efficiency underpin expanding cash flows





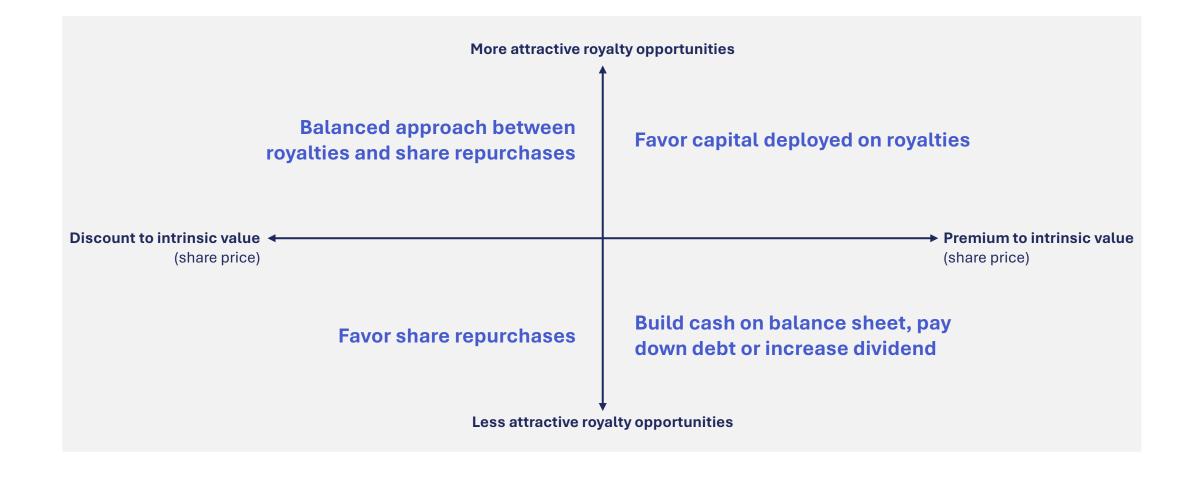
See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

<sup>1.</sup> Expected Portfolio Receipts of approximately \$3.1 billion is based on 2025 guidance of between \$3.050 billion and \$3.150 billion provided on August 6, 2025 plus expected contribution from the Imdelltra royalty acquisition announced on August 25, 2025.



114

# Capital allocation discipline guided by value-driven framework

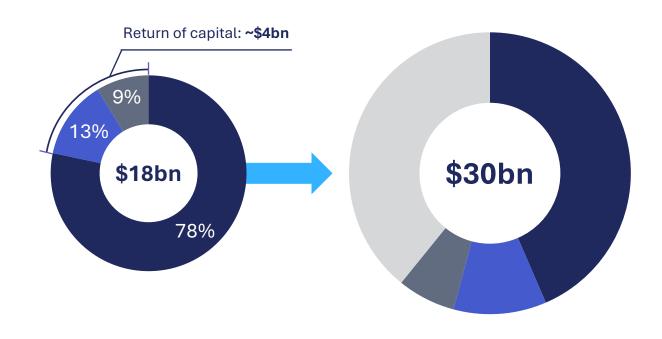




### Significant capital allocation firepower to create value

### 2020-H1 2025 capital allocation (1)

### Projected capacity H2 2025-2030



### **Royalty acquisitions**

#### At least \$2.0-2.5bn average annual capital deployment

- Potential for upside / year over year volatility
- · Largely self-funded over time via retained cash flow



### **Share repurchases**

#### \$2bn remaining under current program

• Potential for additional share repurchases through 2030



#### **Dividends**

#### ~2.5% annual yield (currently \$0.88/year)

• Commitment to grow by mid-single digit % annually



### **Additional Capacity**

#### >\$10bn+ of incremental firepower

- Assumes continued use of conservative leverage
- Committed to investment grade rating<sup>(2)</sup>



Strong execution Robust growth

Attractive returns

Value creation

2030 PCF per share multiple

# Platform value should drive multiple expansion

### Multiple Expansion Platform value driven by recognition of: Significantly higher + Competitive moats + Strong growth outlook + Consistent and predictable returns + Leading diversification ~8x multiple + Potential to significantly scale capital deployment (~\$36 share price / \$4.37 consensus PCF per share)(1) + Integration following internalization + Macro resilience + Strong balance sheet

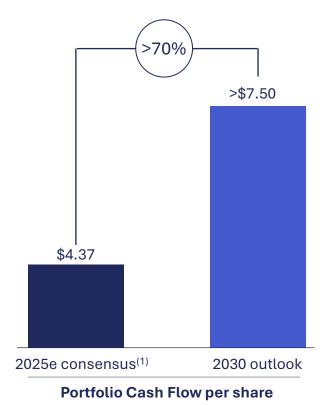
2025 PCF per share multiple



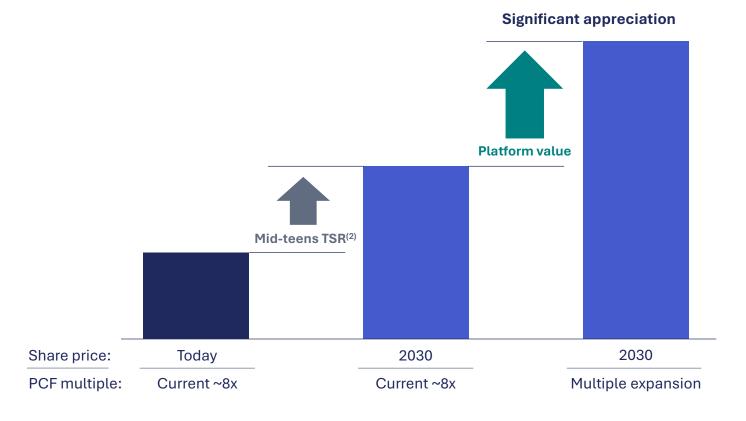
# Pathway to significant share price appreciation by 2030

Goal of at least mid-teens total shareholder return with significant upside potential from recognition of platform

### **PCF/share growth**



#### **Illustrative Royalty Pharma share price evolution**



PCF: Portfolio Cash Flow

See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

<sup>1.</sup> Per Visible Alpha as of September 3, 2025.

<sup>2.</sup> Expected average annual total shareholder return over 2025-2030 driven by growth in Portfolio Cash Flow per share and growing dividend.



Robust growth

Attractive returns

# Royalty Pharma shares the attributes of the great long-term value creators

Select business attributes	ROYALTY PHARMA	
Disciplined capital allocation	Value-driven dynamic capital allocation framework	$\overline{\mathbf{Y}}$
Independent thinking	Prioritize long-term compounding, avoiding short-termism	$\overline{\mathbf{Z}}$
Compounding value creation	Sustainable mid-teens unlevered returns vs optimized ~7% cost of capital	$\overline{\mathbf{V}}$
Efficient cost structure	95%+ Adjusted EBITDA margins; 85% Portfolio Cash Flow margin	$\overline{\mathbf{V}}$
Strong and durable growth	9%+ top-line and 11%+ bottom-line growth from highly diversified portfolio <sup>(1)</sup>	$\overline{\mathbf{V}}$
Wide competitive moats	>70% market share of transactions over \$500m	$\overline{\mathbf{V}}$
Owner-oriented mindset	>20% of shares owned by employees	$\overline{\mathbf{Y}}$

RP

Strong execution Robust growth Attractive returns Value creation 119

## Clear path to deliver substantial shareholder value

**Driver** 2025-2030 outlook **\$4.7bn+** Portfolio Receipts (9%+ CAGR) Top-line Best-in-class pharma diversification >\$7.50 Portfolio Cash Flow per share (11%+ CAGR) **Bottom-line** Represents >70% increase from 2025 Consistent mid-teens ROIC Returns Continue to deliver attractive IRRs well above cost of capital At least mid-teens annual total shareholder return Value creation Clear path for significant upside to reflect platform value

# Concluding remarks

### Pablo Legorreta

Chief Executive Officer, Chairman of the Board

ROYALTY PHARMA



## Key messages

1

#### **Strong execution**

Delivering on strategic and financial priorities since 2020 IPO and 2022 Investor Day

On track to deliver \$4.7bn+ top-line in 2030 (10%+ 2020-2030 CAGR) 2

#### Rapid industry growth

Royalties playing an increasingly prominent role in biopharma funding

Average annual royalty market size of \$6bn from 2020-2024, ~130% growth from prior 5-year period<sup>(1)</sup>

3

#### **Optimized business model**

Established strong competitive advantages over ~30 years, now the optimized buyer of royalties

Continuous innovation is core to strategy to remain royalty funding leader

4

#### Value creation

Delivered consistent midteens ROIC

Internalization to drive platform value recognition

Our 2030 top- and bottom-line outlook is >10% above consensus

Goal of at least mid-teens TSR over next 5 years

# **Q&A Session**

# Appendix



### GAAP to non-GAAP reconciliation

### Adjusted EBITDA and ROIC Adjusted EBITDA

\$ in millions	2019 (PF) <sup>(1)</sup>	2020	2021	<b>2022</b> <sup>(2)</sup>	<b>2023</b> <sup>(2)</sup>	2024
Net cash provided by operating activities (GAAP)	1,742	2,035	2,018	2,144	2,988	2,769
Adjustments:						
Proceeds from available for sale debt securities	150	3	63	542	1	20
Distributions from equity method investees	-	15	1	-	44	24
Interest paid, net	206	131	143	145	98	113
Derivative collateral received, net	-	(45)	-	-	-	-
Development-stage funding payments	83	26	200	177	52	2
Distributions to legacy NCI - Portfolio Receipts	(525)	(544)	(480)	(442)	(377)	(362)
Accelerated receipts	-	-	-	(458)	(525)	-
Adjusted EBITDA (non-GAAP)	1,656	1,621	1,944	2,109	2,281	2,565
Accelerated receipts	-	-	-	458	525	-
Equity performance awards <sup>(3)</sup>	(153)	-	-	-	-	-
ROIC Adjusted EBITDA (non-GAAP)	1,503	1,621	1,944	2,566	2,806	2,565

Amounts may not add due to rounding. NCI: non-controlling interests.

<sup>1.</sup> The 2019 results are calculated on a pro forma basis, which adjusts certain cash flow line items as if our Reorganization Transactions (as described in our final prospectus filed with the SEC on June 17, 2020) and our initial public offering had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the non-controlling interest attributable to legacy investors that resulted from the Reorganization Transactions. Additionally, the 2019 results were also adjusted to exclude the legacy non-controlling interest portion of interest paid and operating expenses.

<sup>2.</sup> The 2022 and 2023 results are calculated on a pro forma basis to exclude Accelerated Receipts (as defined in the Credit Agreement) as if Amendment No. 5 of the Credit Agreement had taken effect on January 1, 2019.

<sup>3.</sup> Amount in 2019 reflects the portion of carry distributed adjusted on a pro forma basis as if our Reorganization Transaction and our initial public offering had taken place on January 1, 2019.



### GAAP to non-GAAP reconciliation

### Portfolio Cash Flow and ROIE Portfolio Cash Flow

\$ in millions	2019 (PF) <sup>(1)</sup>	2020	2021	<b>2022</b> <sup>(2)</sup>	2023 <sup>(2)</sup>	2024
Net cash provided by operating activities (GAAP)	1,742	2,035	2,018	2,144	2,988	2,769
Adjustments:						
Proceeds from available for sale debt securities	150	3	63	542	1	20
Distributions from equity method investees	-	15	1	-	44	24
Interest paid, net	206	131	143	145	98	113
Derivative collateral received, net	-	(45)	-	-	-	-
Development-stage funding payments	83	26	200	177	52	2
Distributions to legacy NCI - Portfolio Receipts	(525)	(544)	(480)	(442)	(377)	(362)
Accelerated receipts	-	-	-	(458)	(525)	-
Adjusted EBITDA (non-GAAP)	1,656	1,621	1,944	2,109	2,281	2,565
Interest paid, net	(206)	(131)	(143)	(145)	(98)	(113)
Portfolio Cash Flow (non-GAAP)	1,450	1,490	1,801	1,964	2,183	2,452
Accelerated receipts	-	-	-	458	525	-
Equity performance awards <sup>(3)</sup>	(153)	-	-	-	-	-
ROIE Portfolio Cash Flow (non-GAAP)	1,297	1,490	1,801	2,421	2,708	2,452

Amounts may not add due to rounding. NCI: non-controlling interests.

<sup>1,</sup> The 2019 results are calculated on a pro forma basis, which adjusts certain cash flow line items as if our Reorganization Transactions (as described in our final prospectus filed with the SEC on June 17, 2020) and our initial public offering had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the non-controlling interest attributable to legacy investors that resulted from the Reorganization Transactions. Additionally, the 2019 results were also adjusted to exclude the legacy non-controlling interest portion of interest paid and operating expenses.

<sup>2.</sup> The 2022 and 2023 results are calculated on a proforma basis to exclude Accelerated Receipts (as defined in the Credit Agreement) as if Amendment No. 5 of the Credit Agreement had taken effect on January 1, 2019.

<sup>3.</sup> Amount in 2019 reflects the portion of carry distributed adjusted on a pro forma basis as if our Reorganization Transaction and our initial public offering had taken place on January 1, 2019.



# Capital Deployment summary

\$ in millions	2019 (PF) <sup>(1)</sup>	2020	2021	2022	2023	2024
Acquisitions of financial royalty assets	(1,721)	(2,182)	(2,192)	(1,742)	(2,116)	(2,506)
Development-stage funding payments	(83)	(26)	(200)	(177)	(52)	(2)
Purchases of available for sale debt securities	(125)	-	(70)	(480)	-	(150)
Milestone payments	(250)	-	(19)	-	(12)	(75)
Investments in equity method investees	(27)	(40)	(35)	(10)	(13)	(11)
Acquisitions of other financial assets	-	-	-	(21)	-	(18)
Contributions from legacy NCI – R&D	19	8	7	1	1	1
Capital Deployment	(2,187)	(2,240)	(2,508)	(2,428)	(2,192)	(2,761)

Amounts may not add due to rounding. NCI: non-controlling interests.

<sup>1.</sup> The 2019 results are calculated on a pro forma basis, which adjusts certain cash flow line items as if our Reorganization Transactions (as described in our final prospectus filed with the SEC on June 17, 2020) and our initial public offering had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the non-controlling interest attributable to legacy investors that resulted from the Reorganization Transactions.



# Invested Capital at Work and Invested Equity at Work summary

\$ in millions	2019 (PF)	2020	2021	2022	2023	2024
Beginning Invested Capital at Work	10,312	10,424	12,504	14,837	16,535	18,496
Capital Deployment <sup>(1)</sup>	1,818	2,240	2,508	2,428	2,192	2,761
Expiries <sup>(2)</sup>	(1,707)	(159)	(176)	(730)	(231)	(409)
Ending Invested Capital at Work	10,424	12,504	14,837	16,535	18,496	20,848
Net debt <sup>(3)</sup>	(4,890)	(4,008)	(5,177)	(5,565)	(5,823)	(6,871)
Ending Invested Equity at Work	5,534	8,496	9,660	10,970	12,673	13,977
Average Invested Capital at Work	10,368	11,464	13,671	15,686	17,516	19,672
Average Invested Equity at Work	6,010	7,015	9,078	10,315	11,822	13,325

Amounts may not add due to rounding. NCI: non-controlling interests.

<sup>1.</sup> The 2019 results are calculated on a pro forma basis, which adjusts certain cash flow line items as if our Reorganization Transactions (as described in our final prospectus filed with the SEC on June 17, 2020) and our initial public offering had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the non-controlling interest attributable to legacy investors that resulted from the Reorganization Transactions. Further, it was adjusted to include contributions from non-controlling interests on non-R&D assets. 2. Reflects capital deployment associated with expired or partially expired royalty investments. 3. Net debt is calculated as principal value of debt, less the sum of cash and cash equivalents and marketable securities as of each period end.

## Advancing our partners' core mission with win-win solutions

#### **Structure**

#### **Existing royalties**

### **Synthetic royalties**

### Launch & development capital

#### M&A

### **Potential** benefits to partner

- Diversification of asset portfolio
- Non-dilutive funding for business growth and investment
- Upfront capital today in exchange for a long-dated stream of payments
- Funding for completion of development and commercialization of portfolio
- Retain operational control of development programs
- Lower cost of capital than issuing equity

- Launch funding offers flexible, patient, long-term alternative financing
- Lower cost of capital than selling equity and less restrictive than debt
- Monetize non-strategic passive royalties to reduce net M&A price
- Capital provided through purchase of royalties and supplemental funding





























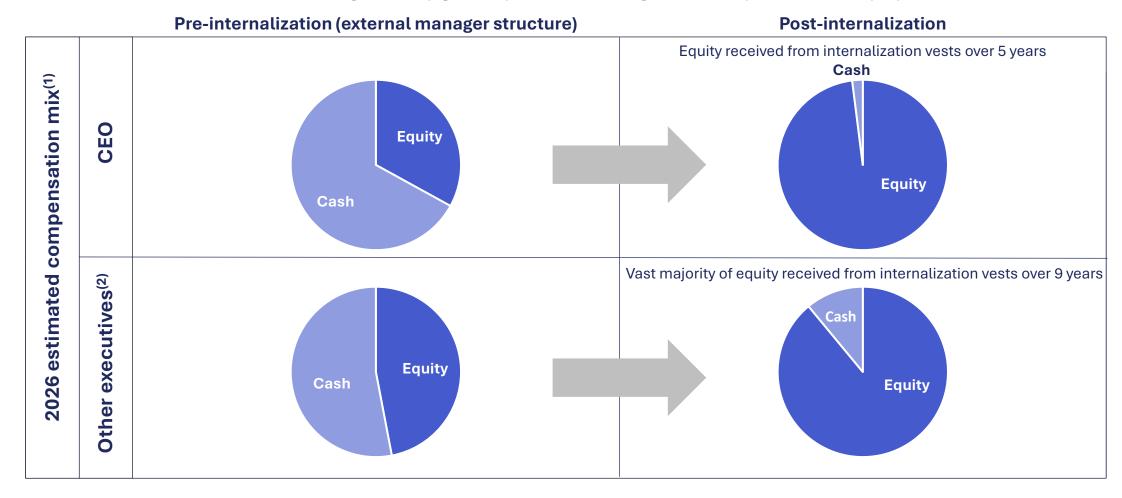


Quest Diagnostics



### Strengthening alignment with shareholders

Internalization transaction results in significantly greater portion of management compensation in equity



<sup>1.</sup> For this analysis Equity Performance Awards are treated as equity. A portion of equity performance awards will be paid in cash to enable recipients to pay taxes, with the after-tax amount settled in equity. Estimated compensation mix as of January 2025.

<sup>2.</sup> Represents other named executive officers of Royalty Pharma.



# CF to remain important contributor regardless of triple scenario



RP: Royalty Pharma; CF: Cystic fibrosis; PR: Portfolio Receipts.

<sup>1.</sup> Vanzacaftor royalty rates based on statements by Vertex.

<sup>2.</sup> PR figures shown are net of estimated distributions to legacy non-controlling interests (NCI). There are no NCI distributions related to the additional royalty interest that we acquired from the CF Foundation in 2020

<sup>3.</sup> Indicates date applicable product when generic competition is expected to enter the market. RP is entitled to royalties on CF products that arose out of the collaboration between Vertex and the Cystic Fibrosis Foundation. Royalties are not tied to patents.

# "Win-win" funding solutions facilitated through structuring

#### Mechanisms to structure "win-win" solutions

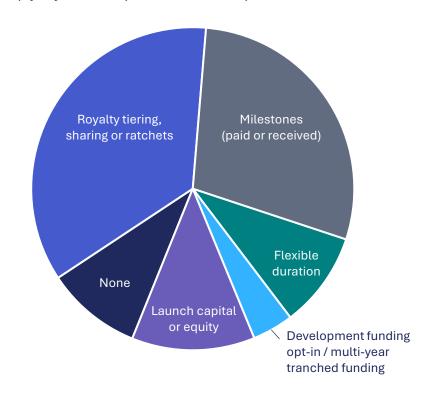
- Milestones (paid or received)

  Payments for clinical or regulatory events, or certain sales levels
- Royalty tiering, sharing or ratchets
  Royalty rates increase or decrease, typically at certain sales levels
- Development funding opt-in / multi-year tranched funding Pre-PoC funding support with option to scale capital for pivotal trial
- Flexible duration

  Royalties end at certain time or level of commercial performance
- Launch capital / equity investments

  Additional capital in exchange for fixed payments or equity

Majority of transactions include structuring<sup>(1)</sup> (by royalties acquired; 2020-2025)





## Deal examples show breadth of structuring capabilities

Examples highlight how Royalty Pharma can bridge its sales case with consensus / management forecasts

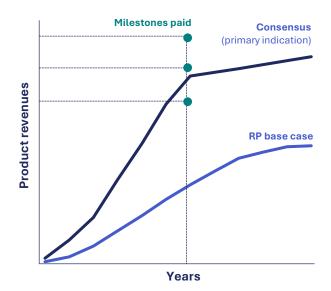


### Milestones

(post Phase 3 medicine)

Milestones share portion of upside with seller if product significantly outperforms RP case

#### RP sales forecast vs. consensus



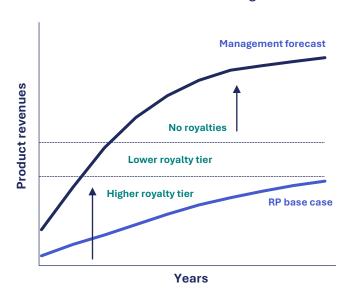
### 2

### Tiered royalty

(approved, pre-launch medicine)

Highest royalty tier is on lowest risk sales. Royalty obligation decreases if sales in-line with management forecast

#### RP sales forecast vs. management



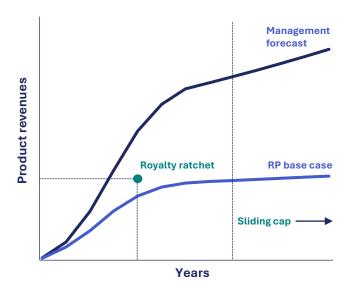


### Royalty cap & ratchet

(approved, pre-launch medicine)

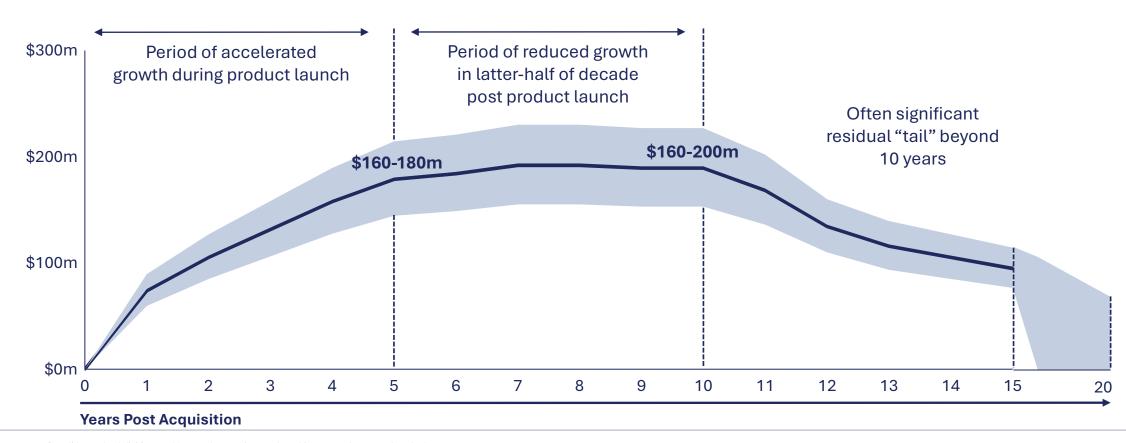
Ratchet provides downside protection; sliding cap ends royalty obligation early if sales are in-line with management forecast

#### RP sales forecast vs. management



# What does \$1bn of investment mean for future cash receipts?





<sup>1.</sup> See slide 136 for definitions and factors that may impact the achievement of our growth outlook.

<sup>2.</sup> Representative cash receipts based on blended average of actual and projected returns for approved and development-stage transactions over the last five years under a range of scenarios.

## Environmental, social and governance



#### **Environmental**

Systematic approach to evaluating potential climaterelated risks and opportunities

GHG emissions transparently disclosed and externally assured

Sustainability practices and environmental stewardship



#### Social

Senior Leadership and Employee Engagement Committees foster collaboration and enhance workplace culture

Expansive professional development initiatives

Steadfast commitment to philanthropy



#### Governance

Responsible Investment Policy ensures that ESGrelated risks and opportunities are systematically reviewed

Diverse, independent board

Board oversight of ESG

Robust governance policies and practices



### **ESG** Rankings





# Royalty Pharma's differentiated investment profile

### Unique advantages as an investor

#### **Proprietary insights**

- Proprietary access to company data
- Deep internal and external diligence
- Advanced in-house data analytics

#### **Access to innovation**

- Access to private company opportunities
- Ability to invest in single products in large biopharma

#### **Risk management**

Transaction structuring to mitigate risk

### **Differentiated biopharma characteristics**

#### **Compelling investment profile**

- Strong growth/returns, highly diversified
- Attractive valuation

### Deal valuation arbitrage

- No strategic acquisition premium paid for royalties
- ~70% lower outlay vs. traditional M&A<sup>(1)</sup>

#### Macro resilience

- · Royalties insulated from tariffs
- Strong return spreads across rate cycles
- Continuous investments reflect latest Rx pricing

<sup>1.</sup> Comparisons of Royalty Pharma royalties versus selected Pharma M&A transactions of products on which we own royalties; based on Schedule 14-9 forecasts for AbbVie/Pharmacyclics (Imbruvica), Bristol Myers/Karuna (Cobenfy), Gilead/Immunomedics (Trodelvy), and Pfizer/Biohaven (Nurtec



### **Footnotes**

- To aid in comparability, quarter-over-quarter growth in 2020 is calculated based on pro forma 2019 results, which adjusts certain cash flow line items as if Royalty Pharma's Reorganization Transactions (as described in the Company's final prospectus filed with the SEC on June 17, 2020 ("Prospectus")) and its initial public offering ("IPO") had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the non-controlling interest attributable to legacy investors that resulted from the Reorganization Transactions.
- 2) Portfolio Receipts is a key performance metric that represents Royalty Pharma's ability to generate cash from its portfolio investments, the primary source of capital available to deploy to make new portfolio investments. Portfolio Receipts is defined as the sum of Royalty Receipts and milestones and other contractual receipts. Royalty Receipts include variable payments based on sales of products, net of contractual payments to the legacy non-controlling interests, that are attributed to Royalty Pharma ("Royalty Receipts"). Milestones and other contractual receipts include sales-based or regulatory milestone payments and other fixed contractual receipts, net of contractual payments to the legacy non-controlling interests, that are attributed to Royalty Pharma. Portfolio Receipts does not include royalty receipts and milestones and other contractual receipts that were received on an accelerated basis under the terms of the agreement governing the receipt or payment. Portfolio Receipts also does not include proceeds from equity securities or marketable securities, both of which are not central to Royalty Pharma's fundamental business strategy.
  - Portfolio Receipts is calculated as the sum of the following line items from Royalty Pharma's GAAP condensed consolidated statements of cash flows: Cash collections from financial royalty assets, Cash collections from intangible royalty assets, Other royalty cash collections, Proceeds from available for sale debt securities and Distributions from equity method investees less Distributions to legacy non-controlling interests Portfolio Receipts, which represent contractual distributions of Royalty Receipts and milestones and other contractual receipts to the Legacy Investors Partnerships.
- 3) Adjusted EBITDA is defined under the revolving credit agreement as Portfolio Receipts minus payments for operating and professional costs. Operating and professional costs reflect Payments for operating and professional costs from the statements of cash flows. Refer to the Appendix for a GAAP to non-GAAP reconciliation. See the Company's Annual Report on Form 10-K filed with SEC on February 12, 2025 for additional discussion on defined term.
- 4) Portfolio Cash Flow is defined under the revolving credit agreement as Adjusted EBITDA minus interest paid or received, net. Refer to the Appendix for a GAAP to non-GAAP reconciliation. See the Company's Annual Report on Form 10-K filed with SEC on February 12, 2025 for additional discussion on defined term.
- 5) Capital Deployment represents the total outflows that will drive future Portfolio Receipts and reflects cash paid at the acquisition date and any subsequent associated contractual payments reflected in the period in which cash was paid.
  - Capital Deployment is calculated as the summation of the following line items from Royalty Pharma's GAAP condensed consolidated statements of cash flows: Investments in equity method investees, Purchases of available for sale debt securities, Acquisitions of financial royalty assets, Acquisitions of other financial assets, Milestone payments, Development-stage funding payments, less Contributions from legacy non-controlling interests R&D.
- 6) Return on Invested Capital ("ROIC") is calculated as Adjusted EBITDA plus accelerated receipts, less nominal equity performance awards earned ("ROIC Adjusted EBITDA") divided by the average of Invested Capital at Work at the beginning and end of the year.

  Invested Capital at Work is calculated as total cumulative Capital Deployment on expired products. Invested Capital at Work represents capital deployed for all active investments. Refer to the Appendix for a GAAP to non-GAAP reconciliation.
- 7) Return on Invested Equity ("ROIE") is calculated as Portfolio Cash Flow plus accelerated receipts, less nominal equity performance awards earned ("ROIE Portfolio Cash Flow") divided by the average of Invested Equity at Work at year-end and prior year-end.

  Invested Equity at Work is calculated as Invested Capital at Work less net debt. Net debt is calculated as principal value of debt, less the sum of cash and cash equivalents and marketable securities as of each period end. Refer to the Appendix for a GAAP to non-GAAP reconciliation.
- 8) Illustrative returns reflect a combination of actual results and estimated projected returns for investments based on analyst consensus sales projections (where applicable). IRR (or returns) are calculated using total cash outflows and total cash inflows, in each case including royalties, milestones and other cash flows.

#### **Financial Targets and Long-Term Outlook**

Royalty Pharma has not reconciled certain non-GAAP targets to the most directly comparable GAAP measure, net cash provided by operating activities, at this time due to the inherent difficulty in accurately forecasting and quantifying certain amounts that are necessary for such reconciliation, including, primarily, payments for operating and professional costs, distributions from equity method investees, and interest received. The Company is not able to forecast on a GAAP basis with reasonable certainty all adjustments needed in order to project net cash provided by operating activities on a GAAP basis at this time. Royalty Pharma's long-term outlook is based on its most up-to-date view on its prospects as of September 11, 2025. This long-term outlook assumes no major unforeseen adverse events subsequent to the date of this presentation. Growth outlook includes future royalty acquisitions. Furthermore, Royalty Pharma may amend its long-term outlook in the event it engages in new royalty transactions. See the information on slide 2 "Forward Looking Statements & Non-GAAP Financial Information," for factors that may impact the long-term outlook.