# ROYALTY PHARMA

# **Corporate Presentation**

January 2025

#### Forward looking statements & Non-GAAP Measures

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Also, this presentation will include certain financial measures that were not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). Additional information regarding non-GAAP liquidity measures can be found in the Appendix. Any non-U.S. GAAP liquidity measures presented are not, and should not be viewed as, substitutes for measures required by GAAP, have no standardized meaning prescribed by GAAP and may not be comparable to the calculation of similar measures of other companies.



#### Our vision

To be the leading partner funding innovation in life sciences

### Our mission

By collaborating to accelerate innovation, we enable our partners to transform patient lives

# Royalty Pharma: A unique way to invest in biopharma

(Nasdaq: RPRX)

#### Market leader and pioneer

**Compounding growth through value creation** 

28

years of compounding value

~56%

share of pharmaceutical royalty market<sup>(1)</sup>

10%+

top-line CAGR expected over this decade(2)

#### Low-teens

% average unlevered IRR over multiple decades, high-teens or better with conservative leverage<sup>(3)</sup>

#### Long duration, diversified portfolio

~13

year portfolio duration with track record of growing through royalty expirations

blockbusters (>\$1bn in annual sales) in portfolio<sup>(4)</sup>

#### Significant funding opportunity

Efficient business model

>\$1 trillion

capital required for biopharma innovation over next decade

\$10-12 billion

RP expected capital deployment from 2022-2026; path to double this longer term<sup>(5)</sup>

#### Strong track record

#### History

of identifying most transformative products ~13%

top-line CAGR achieved between 2010-2020

~7-8%

cost of capital even with higher rates

#### ~\$2.8 billion

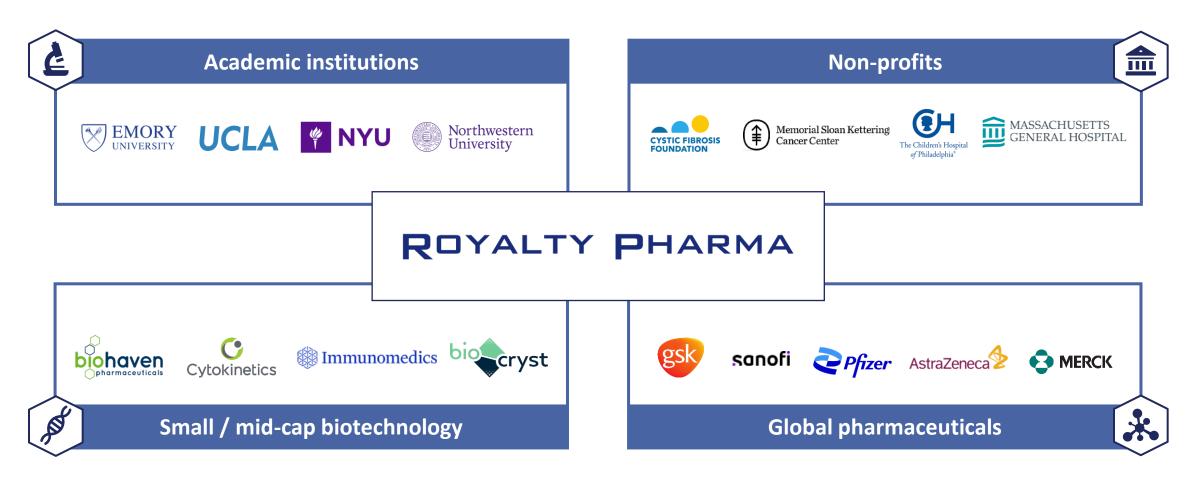
2024 top line; 87% Adjusted EBITDA margins, providing consistent and growing cash flow to be redeployed (6

Note: "Top line" refers to Royalty Pharma's Portfolio Receipts. 1. Royalty Pharma market share from 2012–2024; internal estimates of biopharma royalty market based on announced transactions. 2. Royalty Pharma

top-line CAGR includes includes future investments. Royalty Pharma's growth target provided at May 2022 Investor Day. See slide 67 for additional details. 3. Returns reflect a combination of actual results and ROYALTY PHARMA estimated projected returns for investments based on analyst consensusus sales projections (where applicable). IRR (or returns) are calculated using total cash outflows and total cash inflows, in each case including 5 royalties, milestones and other cash flows. See slide 67 for additional details. 4. Based on 2023 end market sales and excludes products tied to recently expired royalties. 5. Royalty Pharma's capital deployment target provided at Investor Day. See slide 67 for additional details. 6. Based on preliminary unaudited fourth guarter 2024 results and subject to completion of the company's financial statements.

#### Deep network across the biopharma ecosystem

Leading provider of funding solutions for life sciences innovation



### Clear strategic plan to drive robust and value-enhancing growth

#### **Existing royalties**

Acquire existing royalties on marketleading or late-stage development therapies with high commercial potential 2

#### Synthetic royalties / **R&D** funding

Acquire newly-created royalties on approved or late-stage development therapies with strong proof of concept and high commercial potential

3

#### Launch & development capital<sup>(1)</sup>

Additional funding in exchange for long-term payment streams

#### **M&A** related

Acquire royalties by facilitating M&A transactions

5

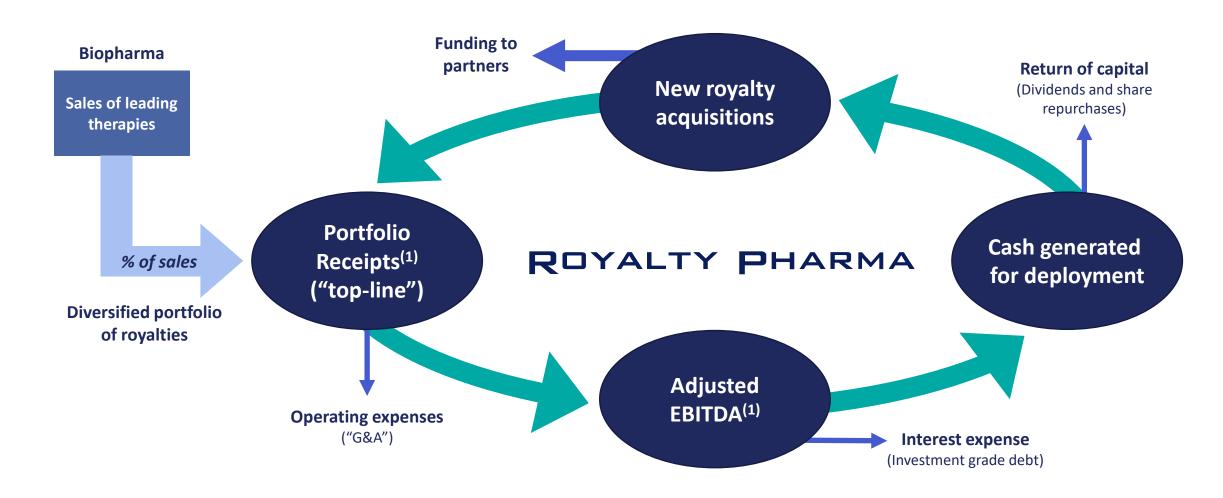
#### **Adjacencies**

Leverage team's capabilities in business adjacencies

### Advancing our partners' core mission with win-win solutions

#### Potential benefits to partner Structure Memorial Sloan Kettering • Diversification of asset portfolio Cancer Center **Existing** Non-dilutive funding for business growth and investment royalties UCLA **MYU** • Upfront capital today in exchange for a long-dated stream of payments M Immunomedics • Funding for completion of development and commercialization of portfolio **Synthetic** biohaven • Retain operational control of development programs royalties Cytokinetics Lower cost of capital than issuing equity 🥰 Pfizer 🚱 MERCK Sanofi Launch & • Launch funding offers flexible, patient, long-term alternative financing **Morphosus** development Cytokinetics • Lower cost of capital than selling equity and less restrictive than debt capital astellas • Monetize non-strategic passive royalties to reduce net M&A price M&A Perrigo<sup>®</sup> Capital provided through purchase of royalties and supplemental funding

### Simple and efficient business model focused on cash flow



Large diversified royalty portfolio generates significant cash to redeploy in new royalties

# Internalization savings drives increased Portfolio Cash Flow

\$ in millions	FY 2024 <sup>(1)</sup>	% Portfolio Receipts	Internalization impact
Portfolio Receipts	~2,800		No impact
Payments for operating and professional costs	(230-240)	~8.4%	Reduction to approximately 4-5% of Portfolio Receipts, compared to initial guidance of 8% to 9% in 2024
Adjusted EBITDA (non-GAAP)	2,560-2,570	~91.6%	Cash savings will increase Adjusted EBITDA
Interest paid, net <sup>(2)</sup>	(110-115)		Assumption of the Manager's debt would have increased interest paid by ~\$20m in 2024 compared to guidance of ~\$160m
Portfolio Cash Flow (non-GAAP)	2,450-2,455	~87.6%	Cash savings will increase Portfolio Cash Flow
Share count <sup>(3)</sup>	594.1		\$3bn authorization; intend to repurchase \$2bn of shares in 2025 Equity vests over 5 to 9 years

Amounts may not add due to rounding.



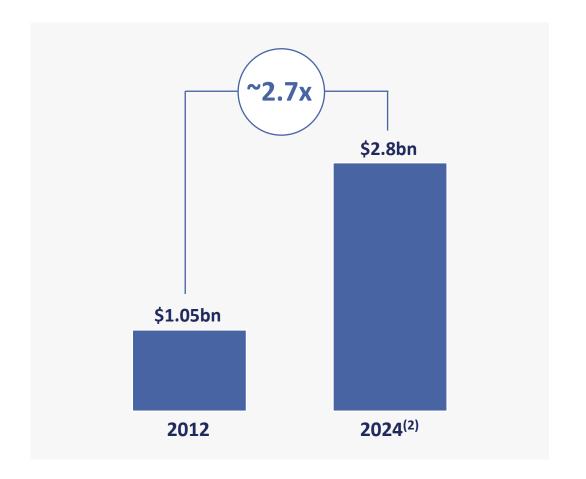
<sup>1.</sup> Based on preliminary unaudited fourth quarter 2024 results and subject to completion of the company's financial statements; see slide 67 for definitions and for additional information.

ROYALTY PHARMA 2. Reflects interest paid net of interest received on the company's cash balance.

<sup>3.</sup> Reflects weighted-average Class A ordinary shares outstanding in millions.

### Track record of delivering strong growth

#### Portfolio Receipts<sup>(1)</sup>



#### **Capital Deployment**

(annual average)



See slide 67 for additional information.

ROYALTY PHARMA

<sup>1.</sup> Portfolio Receipts for periods 2020 and earlier are pro forma for current non-controlling interests.

<sup>2.</sup> Based on preliminary unaudited fourth quarter 2024 results and subject to completion of the company's financial statements.

### Unique business model powering strong growth since IPO

#### **Royalty Receipts**

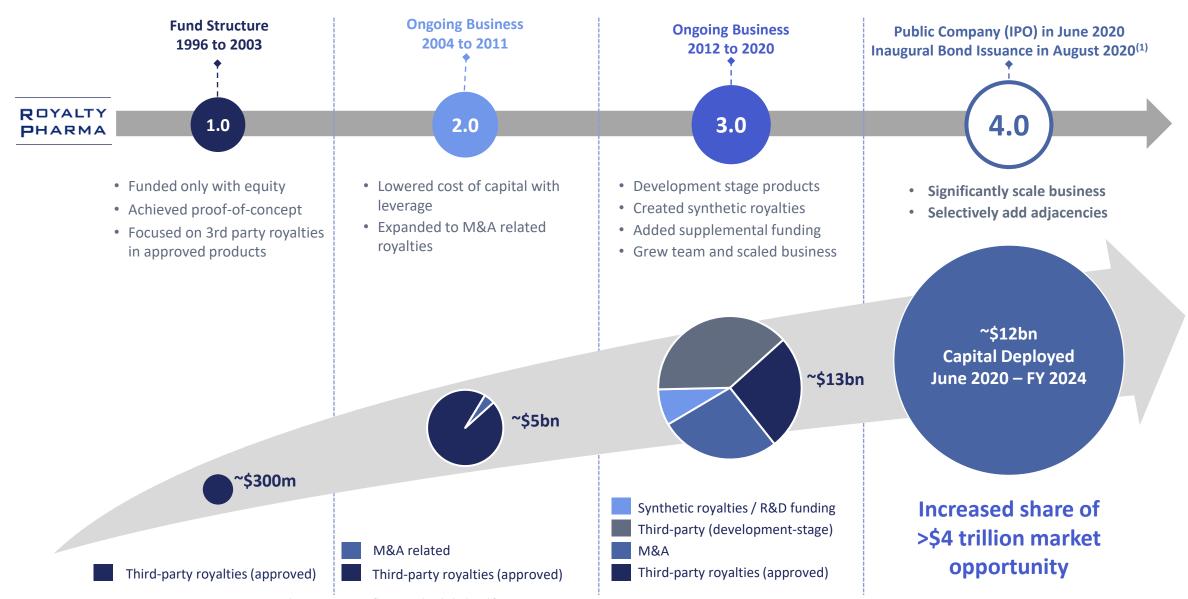
(year/year growth; \$ in millions)



Growth rates are presented on a pro forma basis. See slide 67 for definition and additional information.

**PHARMA** 2. Based on preliminary unaudited fourth quarter 2024 results and subject to completion of the company's financial statements.

### Innovative business model supports biopharma ecosystem



# Strong competitive moat in biopharma royalty funding

	Business model	Scale	Platform
ROYALTY	<ul> <li>Publicly traded company</li> <li>Long royalty durations</li> <li>~7-8% cost of capital</li> <li>~3.1% cost of debt<sup>(1)</sup></li> </ul>	<ul> <li>Portfolio &gt;45 products</li> <li>Large investment capacity</li> <li>Deep capital markets access</li> <li>Ability to leverage portfolio</li> </ul>	<ul> <li>Long-tenured team</li> <li>Singular biopharma focus</li> <li>Long collaboration history</li> <li>Deep industry relationships</li> <li>Partner of choice</li> </ul>
Other Royalty Buyers	<ul> <li>Serial fund structures</li> <li>Often shorter royalty durations</li> <li>High-single to double-digit cost of capital</li> </ul>	<ul> <li>Smaller, concentrated portfolios</li> <li>Funded with significantly more expensive private debt and equity</li> </ul>	<ul><li>Multi-strategy</li><li>New to industry</li></ul>

ROYALTY PHARMA 1. Weighted average coupon.

# Simple business model drives compounding growth



#### Capital Deployment

\$10-\$12 billion expected capital deployment, 2022-2026

Mix of approved and developmentstage therapies with strong PoC

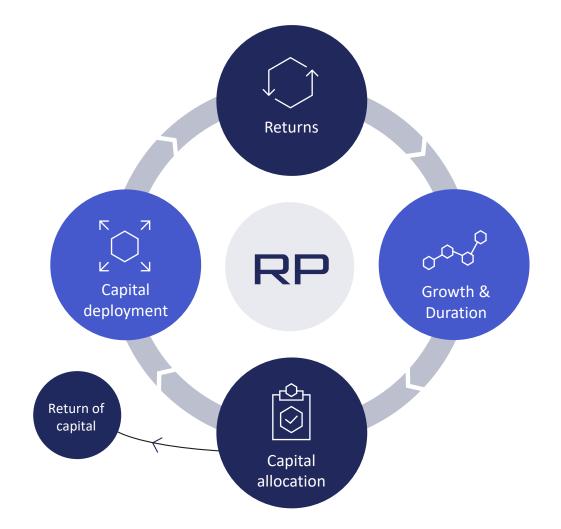
>\$15 billion announced value of transactions since 2020



#### Return of capital

~3% annual dividend yield with commitment to mid single digit growth

Opportunistic share repurchases





#### Returns

Consistent attractive returns meaningfully above cost of capital

Targeting low teens blended unlevered returns with high teens or better levered returns



#### **Growth & Duration**

11-14% Portfolio Receipts CAGR, 2020-2025; 10% or more, 2020-2030

Weighted average portfolio duration of approximately 13 years

Diversified portfolio of >45 royalties

# Significant accomplishments since IPO

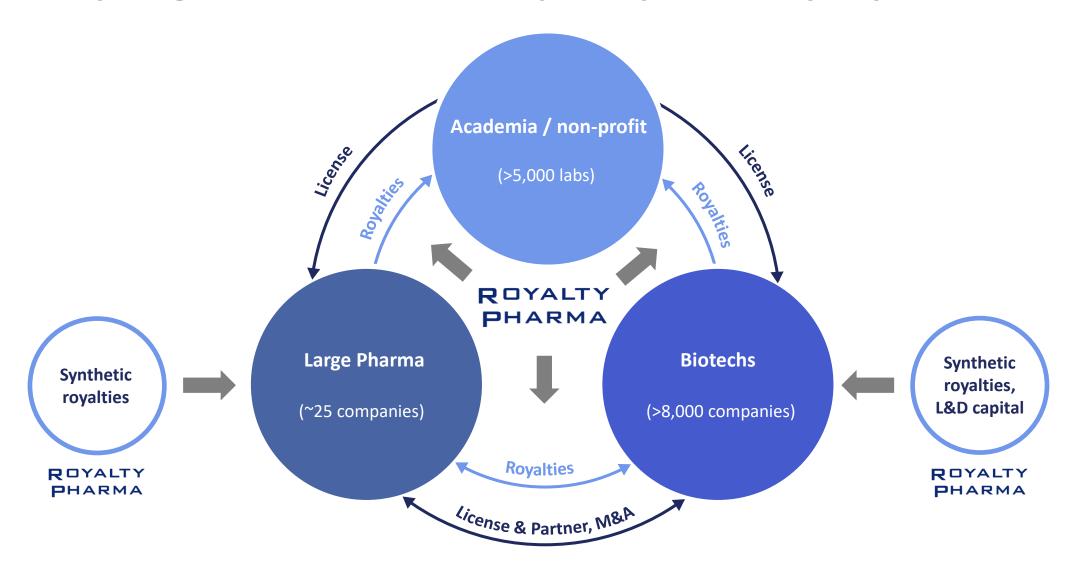
		2020	2024	Increase
	Portfolio Receipts <sup>(1)</sup>	\$1.8bn <sup>(2)</sup>	~\$2.8bn	~56%
Growth	2020-2025 Portfolio Receipts CAGR outlook <sup>(3)</sup>	6-9%	11-14%	>65%
Capital	Announced deal value (prior 4 years)	\$8.2bn	\$13bn	~1.6x 👚
Deployment	5-year capital deployment target <sup>(4)</sup>	>\$7bn	\$10-12bn	>55%
5 . C !!	New therapies added (prior 4 years)	18	31	~72%
Portfolio	Development-stage therapies <sup>(5)</sup>	3	14	>4x 👚
Platform	Full time employees(6)	35	99	>2.8x
	In-depth opportunity reviews <sup>(7)</sup>	50	99	98%

CAGR: compound annual growth rate.

- 1. See slide 67 for definitions. Portfolio Receipts of \$1.8 billion are for the period ended December 31, 2020.
- 2. Based on preliminary unaudited fourth quarter 2024 results and subject to completion of the company's financial statements.
- 3. The 2020-2025 Portfolio Receipts CAGR of 6-9% was provided on August 12, 2020. The 2020-2025 Portfolio Receipts CAGR of 11-14% was provided at May 17, 2022 Investor Day. The increase is calculated using the midpoint of each of the Portfolio Receipts outlook ranges. See slide 67 for factors that may impact our outlook.
- 4. Capital deployment target of >\$7bn provided on August 12, 2020. Capital deployment target of \$10-12bn provided at May 17, 2022 Investor Day. See slide 67 for factors that may impact our capital deployment target. The increase is calculated using the midpoint of today's 5-year capital deployment target range.
- 5. Development-stage therapies for 2020 period is as of November 2020; development-stage therapies for the today period is as of January 2025.
- 6. Full time employees of our Manager for the 2020 period is as of December 31, 2019; full time employees of our Manager for the today period is as of December 31, 2024.
- 7. In-depth opportunity reviews of 50 is for the period ended December 31, 2020 and 99 is for the period ended December 31, 2024.

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# Industry fragmentation and complexity drive royalty creation

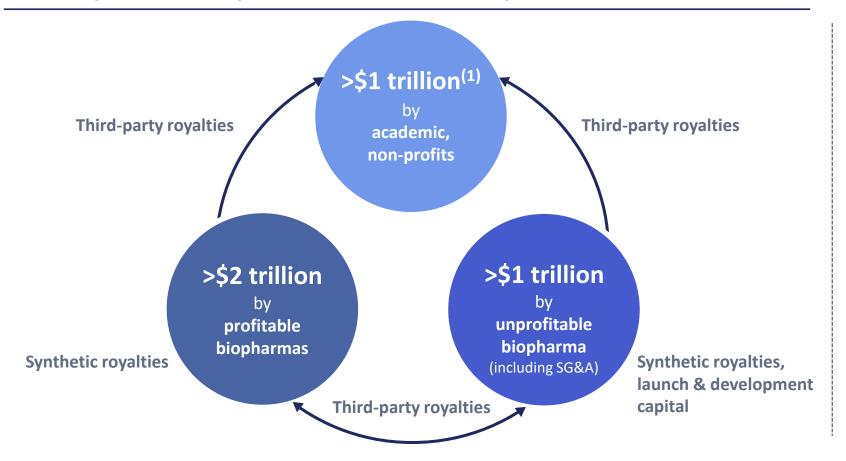


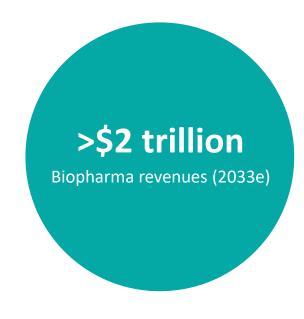
ROYALTY PHARMA L&D: launch & development capital

### Significant opportunity to fund biopharma innovation

Biopharma ecosystem cumulative R&D spend over next decade

Global pharma market<sup>(2)</sup>



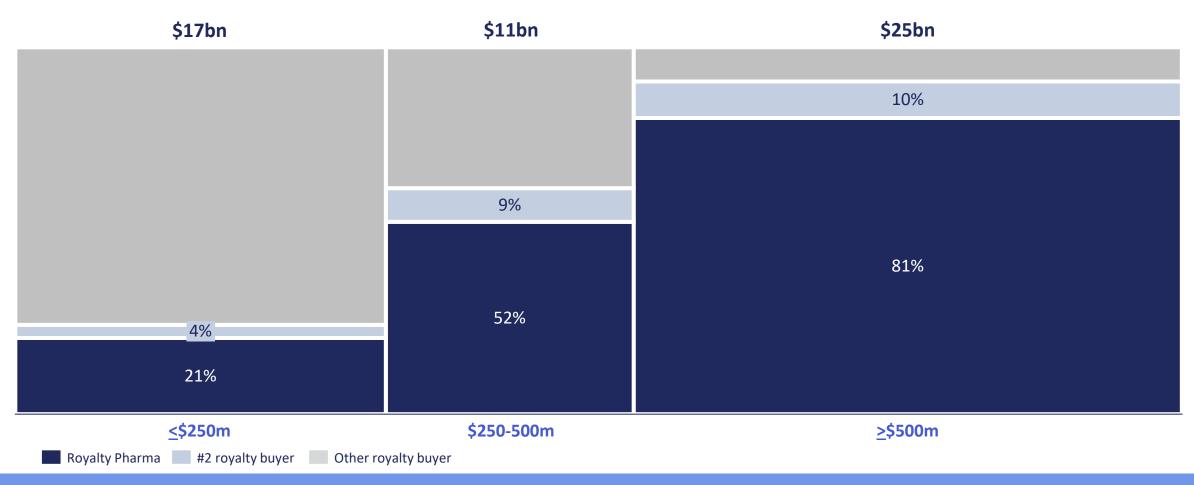


Entire biopharma ecosystem drives our pipeline

<sup>2.</sup> Based on Evaluate Pharma as of January 2024.

### Royalty Pharma is the leader in royalty transactions

Biopharma royalty market size and share by transaction value, 2012-2024<sup>(1)</sup>

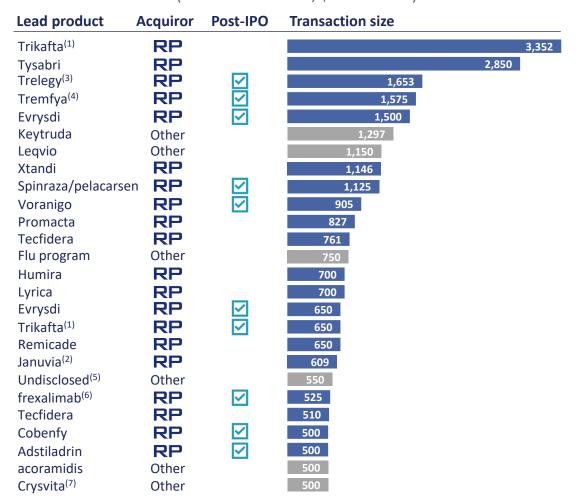


Royalty Pharma has maintained a majority overall share since 2012 and is the go-to partner for larger transactions

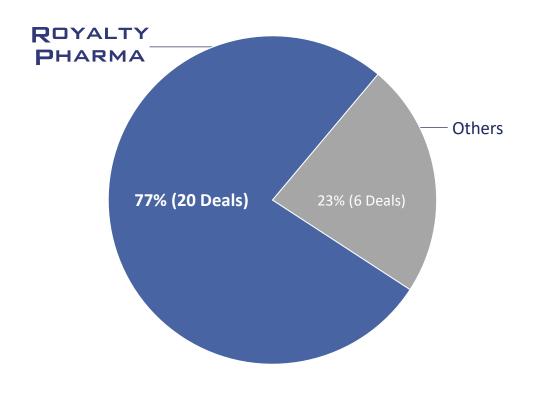
# Royalty Pharma dominates large royalty transactions

#### **Royalty transactions ≥\$500m**

(announced value; \$ in millions)

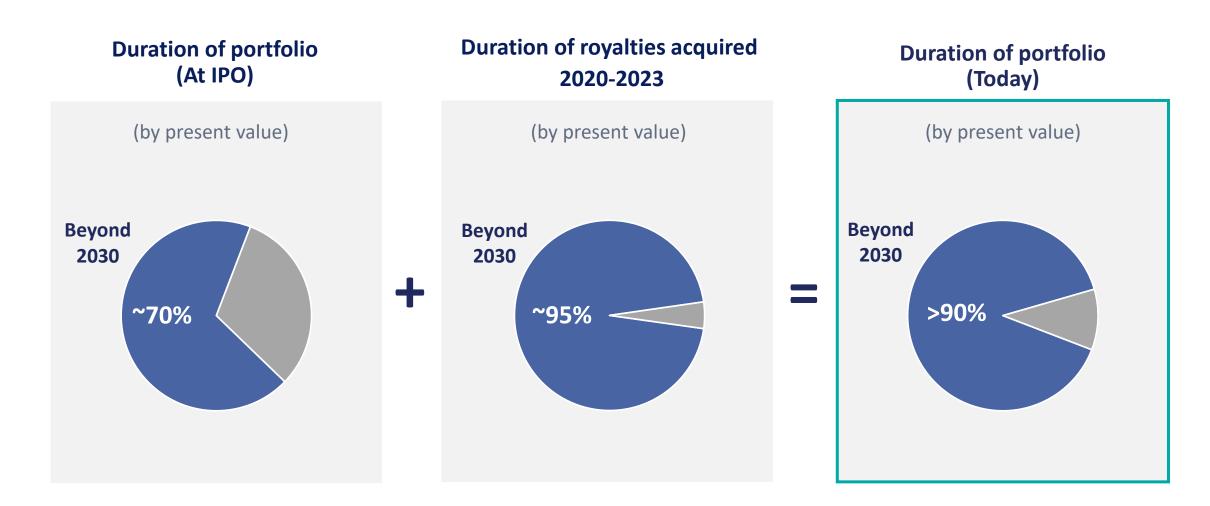


Market share of deals ≥\$500m (by count)





# Long duration portfolio consistently replenished

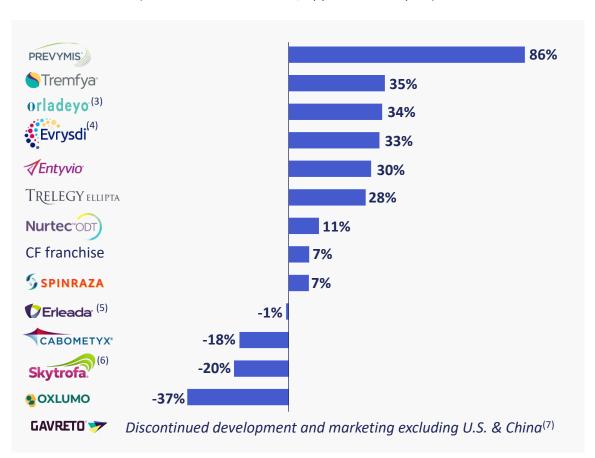


~13 year weighted average royalty portfolio duration

### Strong early performance from recent transactions(1)

#### Percent change in 2025 consensus sales<sup>(2)</sup> since acquisition

(Transactions since 2020; approved therapies)



#### **Development-stage therapies**

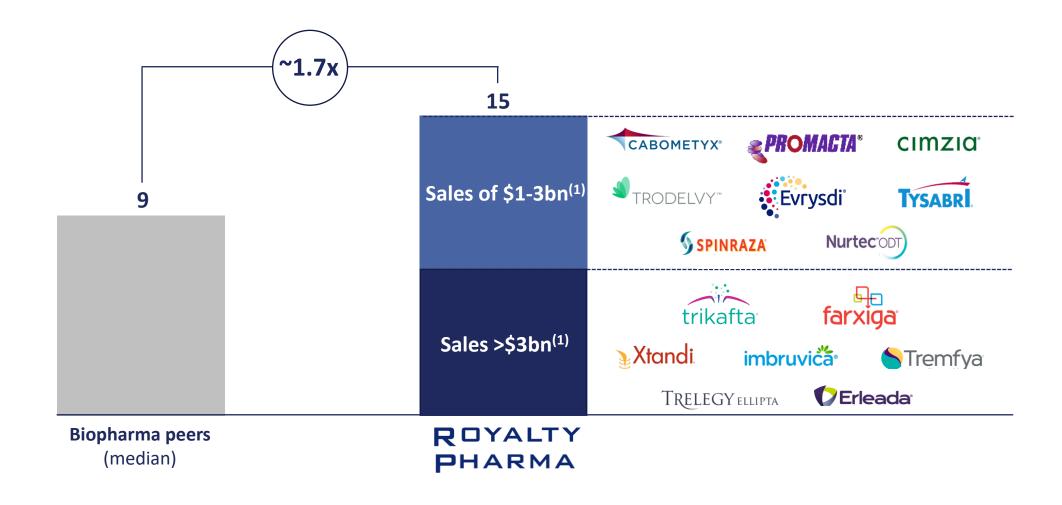
(Transactions since 2020; select events)

	Therapy	Indication	Event	Status
	aficamten	оНСМ	Phase 3 results	$\checkmark$
	seltorexant	depression	Phase 3 results	$\overline{\checkmark}$
	pelabresib	myelofibrosis	Phase 3 results	$\overline{\mathbf{Y}}$
	Tremfya	Crohn's disease	Phase 3 results	$\overline{\mathbf{Y}}$
Clinical	TEV-'749	schizophrenia	Phase 3 results <sup>(8)</sup>	$\overline{\checkmark}$
Ö	BCX10013	PNH	Phase 1 results	×
	otilimab	rheumatoid arthritis	Phase 3 results	×
	gantenerumab	Alzheimer's disease	Phase 3 results	×
	trontinemab (gantenerumab brain shuttle)	Alzheimer's disease	Phase 1b/2a data	$\overline{\checkmark}$
	MK-8189 <sup>(9)</sup>	schizophrenia	Phase 2b data	
	Voranigo	glioma	FDA approval	$\overline{\mathbf{V}}$
<u>&gt;</u>	Cobenfy	schizophrenia	FDA approval	$\overline{\checkmark}$
Regulatory	Tremfya	ulcerative colitis	FDA approval	$\overline{\mathbf{V}}$
	Zavzpret	migraine	FDA approval	$\overline{\checkmark}$
	Airsupra	asthma	FDA approval	$\overline{\checkmark}$
	Evrysdi	SMA	FDA approval	$\checkmark$

oHCM: obstructive hypertrophic cardiomyopathy; UC: ulcerative colitis; PNH: paroxysmal nocturnal hemoglobinuria; SMA: Spinal muscular atrophy; NDA: New Drug Application

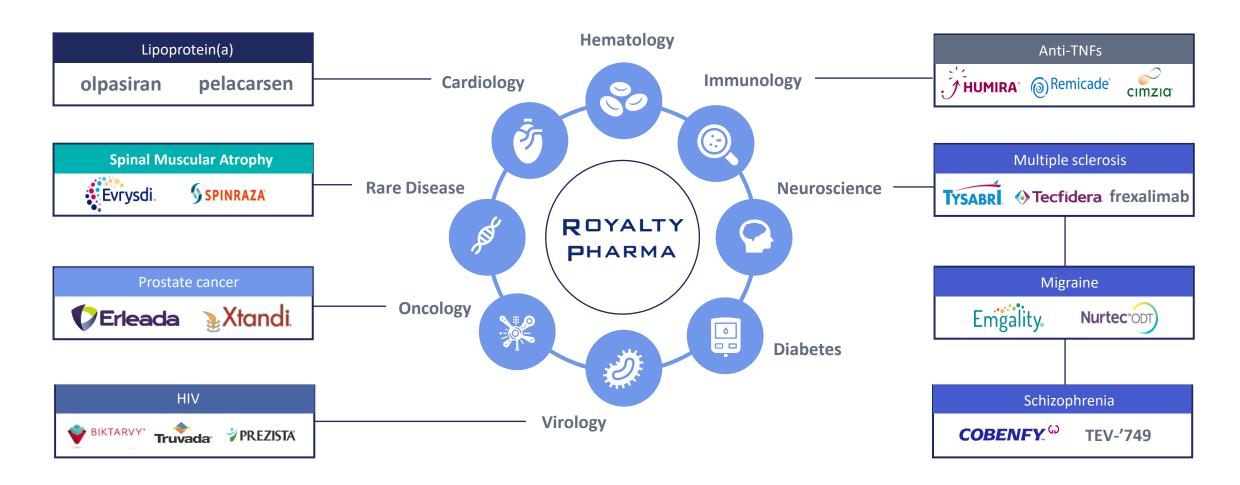
<sup>1.</sup> Recent transactions include transactions since 2020. 2. Consensus sales sourced from Visible Alpha as of January 2025 and includes therapies with consensus available at the time of the deal and now.
3. Change in Orladeyo consensus sales is from date of initial BioCryst transaction (December 7, 2020). 4. Change in Evrysdi consensus sales is from date of initial PTC transaction (July 20, 2020). 5. Change in Evrleada consensus sales is from date of second Evrleada transaction (June 5, 2023). 6. Reflects U.S. sales of Skytrofa. 7. Blueprint Medicines press release, January 8, 2024. 8. Teva reported positive Phase 3 efficacy results on May 8, 2024. Long-term safety data is expected in H1 2025. 9. In October 2024, Merck updated its public disclosures to remove MK-8189 from its pipeline chart and Royalty Pharma does not anticipate making a further investment in this program.

### Industry leading exposure to blockbuster products



#### Portfolio includes premier products and franchises backed by strong support from marketers

### Unique ability to invest in multiple products in the same class



Portfolio agnostic to therapeutic area, modality and drug class

# Repeat transactions highlight value of Royalty Pharma partnership





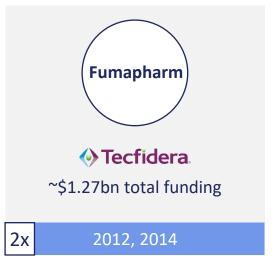












## Deploying substantial capital with repeat partners

#### Multiple benefits to long-term partnerships

#### Speed of execution

Ability to transact quickly given strong base of existing knowledge

#### **Probability of** transacting

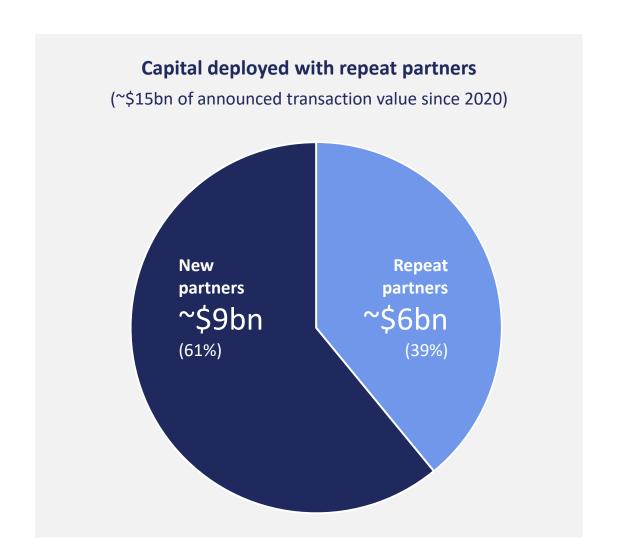
Strong existing relationships and already established roadmap for success

#### **Information** edge

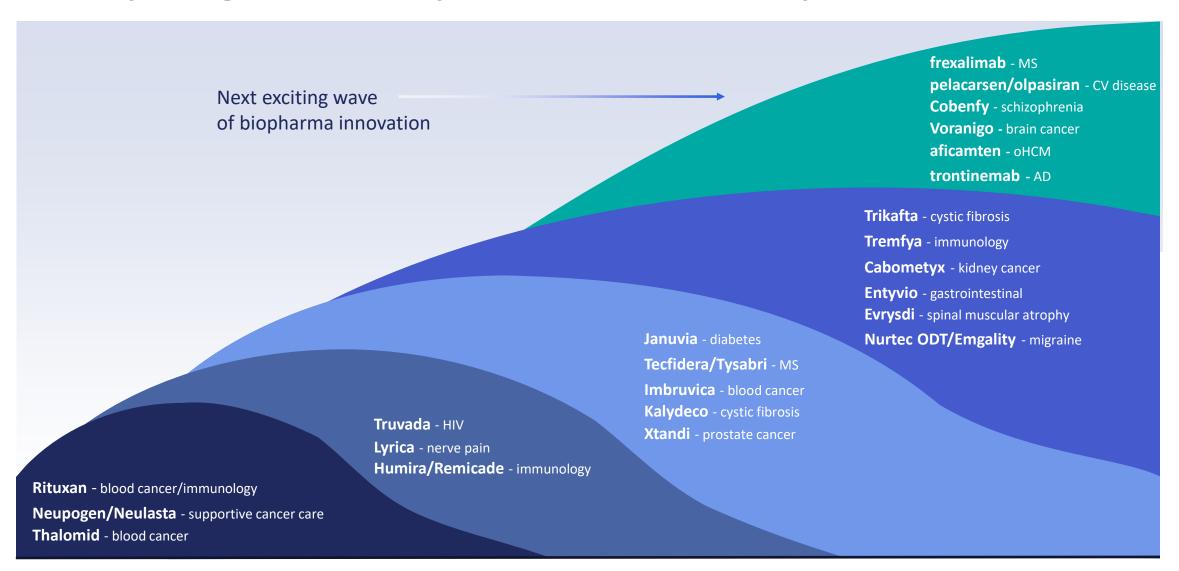
Potentially in-depth access to product information, strategy, management

#### **Growth with** partner

Increases RP success rate and potential for future transactions with partner



### Participating in most important waves of biopharma innovation



# Synthetic royalties are an attractive funding modality

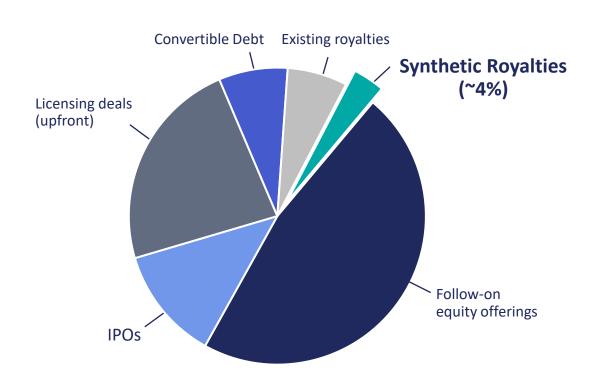
#### Benefits to biopharma partner

	Royalty	Debt	Equity
Non-dilutive to equity / preserves equity upside	<b>✓</b>	<b>✓</b>	
Customized and tailored funding solutions	~		
Independent validation of therapy's value to patients	<b>✓</b>		
Share risk of development and/or commercialization	<b>✓</b>		<b>~</b>
No financial covenants	<b>✓</b>		<b>~</b>
Long-term alignment of interests	<b>✓</b>		
Value add through proprietary analytics	<b>✓</b>		

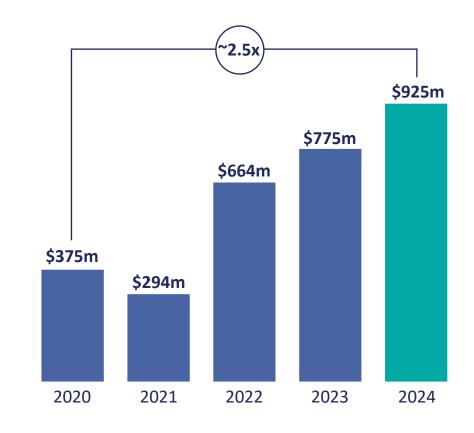
Synthetic royalties – a compelling innovation with significant growth potential

# Synthetic royalty opportunity is large and rapidly growing

~\$290bn biopharma industry funding<sup>(1,2)</sup>



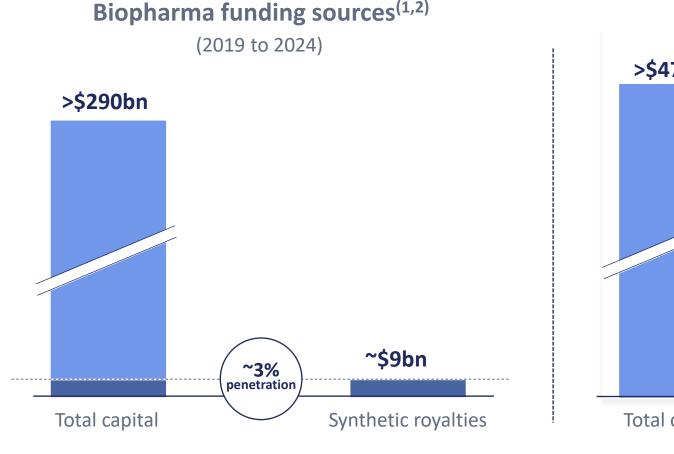
### Record year for RP synthetic royalty transactions (Announced value)(3)

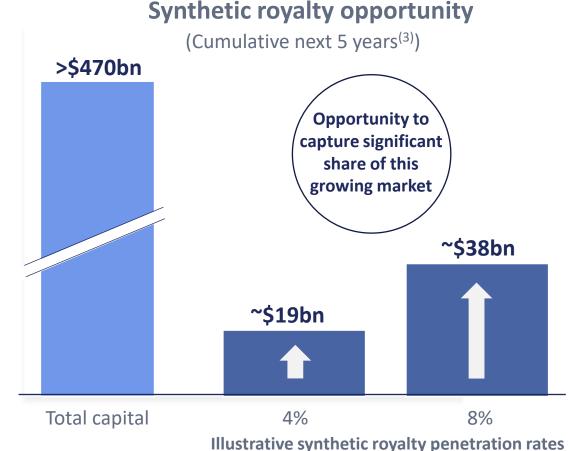


Source: Dealogic, Biomedtracker, internal estimates, Evaluate.

- 1. Includes capital raised through initial public offerings (IPOs), follow-on offerings, equity linked issuances and upfronts from licensing deals.
- 2. Royalty funding reflects announced value of transactions and includes associated equity investments.
- 3. Data reflects announced value of transactions, including milestones and contingent payments. Amount in 2024 also includes Cytokinetics development funding but excludes commercial launch funding.

### Synthetic royalty market has room for significant expansion





(Royalty Pharma + others)

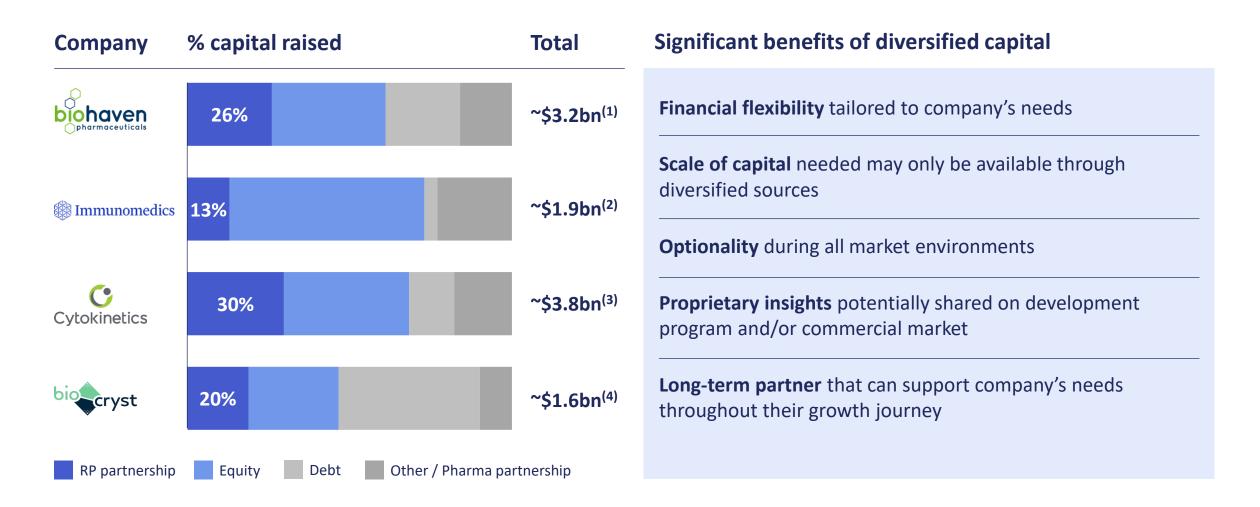
Source: Dealogic, Biomedtracker, internal estimates, Evaluate.

- 1. Includes capital raised through initial public offerings (IPOs), follow-on offerings, equity linked issuances and upfronts from licensing deals.
- 2. Royalty funding includes upfront investment consideration, including acquisitions of synthetic royalties and associated equity investments.
- 3. Estimated capital needs for today's unprofitable biopharmas based on Visible Alpha, Dealogic, internal estimates.

# Providing needed capital for M&A transactions

	Mid-cap M&A	Large pharma M&A	Divestitures
Challenge	Cash flow constraints historically have meant equity is the primary funding source	Non-strategic assets at target companies may significantly increase acquisition price	Increasing FTC scrutiny of M&A transactions may reduce attractiveness of target due to regulatory concerns
Our solution	Enable delivery of cash through synthetic royalty creation, third-party royalty monetization and/or launch and development capital	Reduce net price of acquisition by monetizing non-strategic royalty assets at target companies acquired by large pharma	Finance the acquisition of assets that must be divested due to anti-trust concerns
Examples	IIIOrphosus Constellation	astellas (os1) pharmaceuticals	Emerging opportunity

### New funding paradigm emerging for biopharma

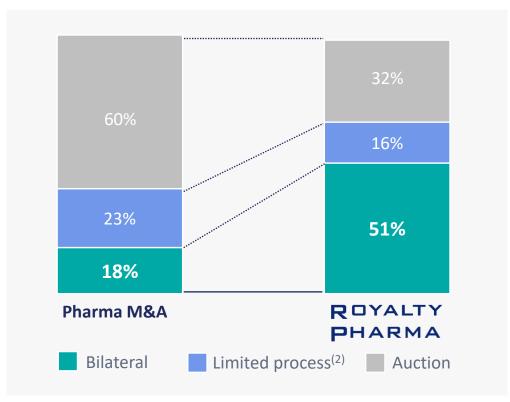


#### Royalties are a growing part of successful biotech's diversified capital structure



#### Proprietary sourcing provides competitive advantage





ROYALTY PHARMA



- Track record of "win-win" outcomes
- Scale advantages
- Strong record of value-enhancing acquisitions

#### Majority of Royalty Pharma transactions negotiated on a bilateral basis

<sup>1.</sup> Includes all Royalty Pharma transactions announced from January 2016 to March 2023; analysis of Schedule 14D-9s for pharma M&A transactions and includes biotech acquisitions greater than \$1 billion in value (57 in total). Percentages are based on number of transactions.

<sup>2.</sup> Limited process is three or fewer parties involved in process.

### Unique Research & Investments team and process



Pioneering the royalty market for 25+ years

Innovating new funding solutions, including synthetic royalties



One Royalty Pharma team at the center of every transaction

Long-tenured expert team with deep scientific experience



Open business model: tailored solutions and true partnerships

Proud of partnerships that grow over multiple transactions



Platform built to scale with the royalty market

Team and process growing to address the large opportunity ahead



Exhaustive diligence process sharpened over decades

Able to integrate and interpret a broad and expanding information set



Leveraging big data through Strategy & Analytics

Unique platform for clinical trial analysis and market evaluation

# Our framework focuses on key product success factors









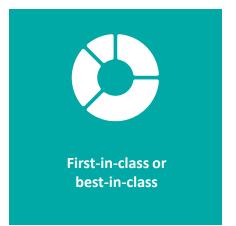




Clear commercial positioning



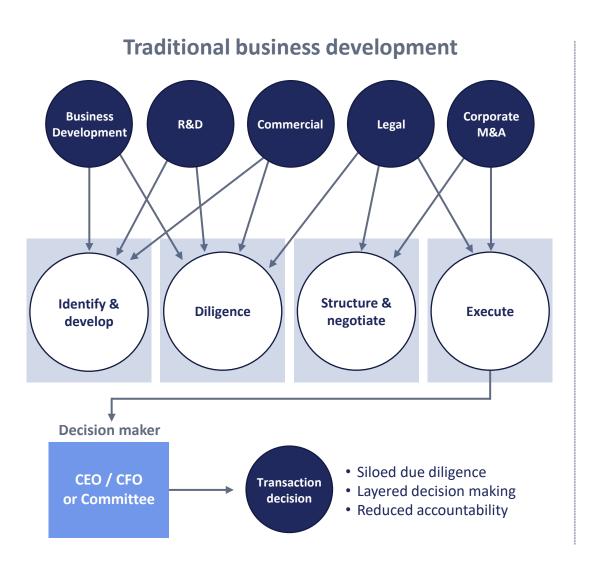
multiple indications or label expansion

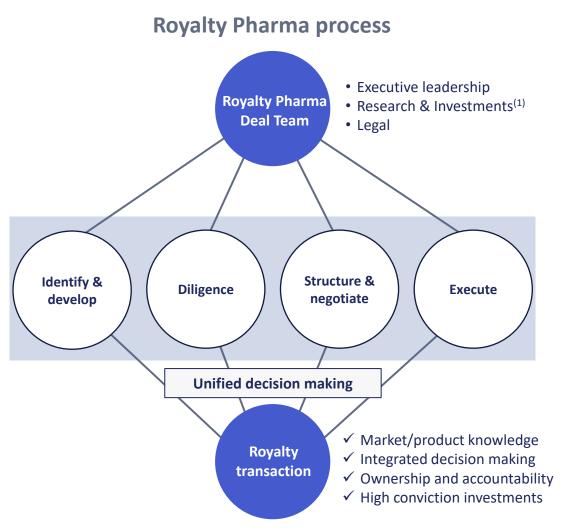






### One Royalty Pharma team at the center of every transaction





### Extensive due diligence process sharpened over decades









#### **Clinical**

Regulatory, IP, Manufacturing

Commercial

### Contracts, Governance

#### Physician diligence

- US/EU/Japan
- KOL/academic
- Community
- Surveys

#### Non-clinical

- Pharmacokinetics
- Pharmacodynamics
- Dose modeling

### Intellectual property

- US/EU/Japan and other
- Litigation scenario analysis
- Multiple opinions

**Manufacturing** 

#### **Claims analysis**

- Patient diagnosis, treatment, compliance
- Site of care
- Other patient metrics

#### **Market sizing**

- Patient finding
- Claims-driven
- Epidemiology
- Scaled market surveys

#### Statistics

- · Probability of success
- Effect size modeling
- Enrollment modeling
- Statistical Analysis Plans

#### **Toxicology**

- Animal toxicologists
- Specialized areas –
   (i.e., ophthalmology)

- Modality expertise: small molecule, biologics, gene therapy
- Regulatory perspectives
- Capacity planning

**Drug delivery** 

### US pricing

- Pricing modeling
- · Gross-to-net modeling

#### **Payors**

- Payor/PBM executives
- Formulary analyses

#### Clinical

- Interview former R&D executives
- Patient level data analysis
- Immunogenicity and specific safety observations
- Clinical trial design and study reports
- Comparative analysis

#### Regulatory

US/FDA meeting minutes

· Auto-injectors and devices

Design and human factors

Formulation technologies

- EU/EMA meeting minutes
- International (PMDA, other)
- Consultants

#### Competition

- Landscape analysis
- Product profile and cost comparisons

#### **International access**

- Market-by-market pricing
- Addressable patients
- Yearly access caps and other structures

### Tax implications

Accounting treatment

- **Licensing and contracts**
- Analysis of contract language
- Risk assessment

**Transactional** 

Expert structuring and drafting

### Management & governance

- Experience and strategy
- · Compensation alignment

#### **Commercial strategy**

- Interview sales and marketing executives, MSLs and district managers
- Required promotional spend

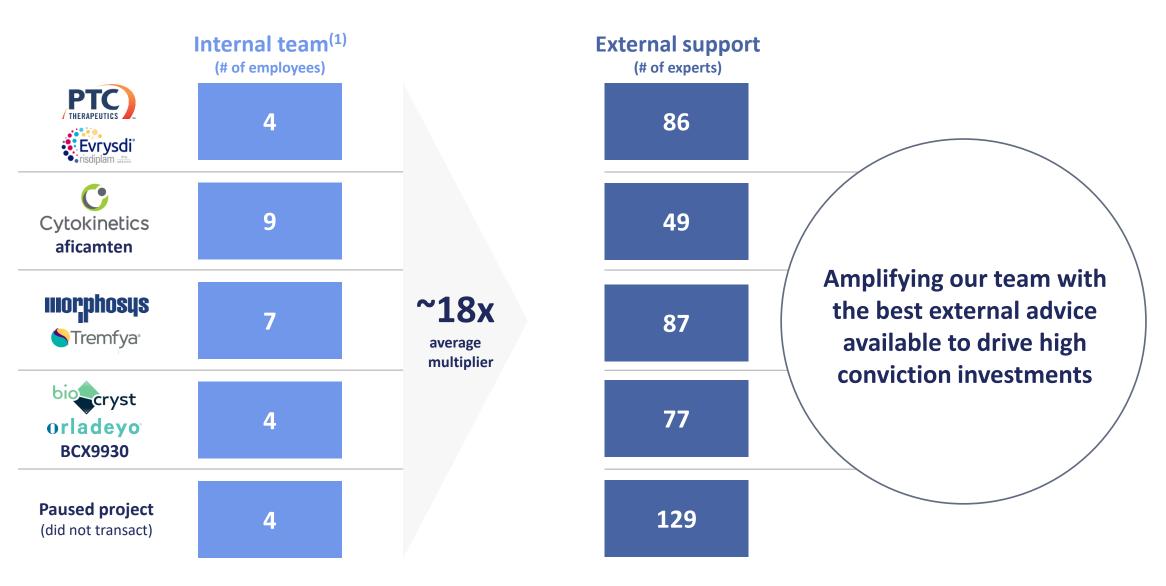
# **Environmental, Social & Governance**

- Board oversight
- ESG-informed investment processes

#### **Patients & Caregivers**

- Efficacy, tolerability, convenience perspectives
- Social media

### Leveraging the best internal and external expertise available



### Our ambitious vision for Strategy & Analytics

### Strategic search and evaluation









**Development** landscape scanning

Therapeutic area mapping

**Monitoring** 

Clinical trial metaemerging science analysis and design

- Horizon scanning to position Royalty Pharma for the future
  - Identify emerging target companies and products
  - Enhance knowledge of pipelines and mechanisms in development
  - Perform clinical trial analysis and competitive intelligence
  - Stay ahead of faster biopharma innovation cycles
- Earlier partner engagement benefits business development

### **Data and analytics**









**Medical claims** analysis

Real world evidence

Sales & marketing benchmarking

**Payor & formulary landscape** 

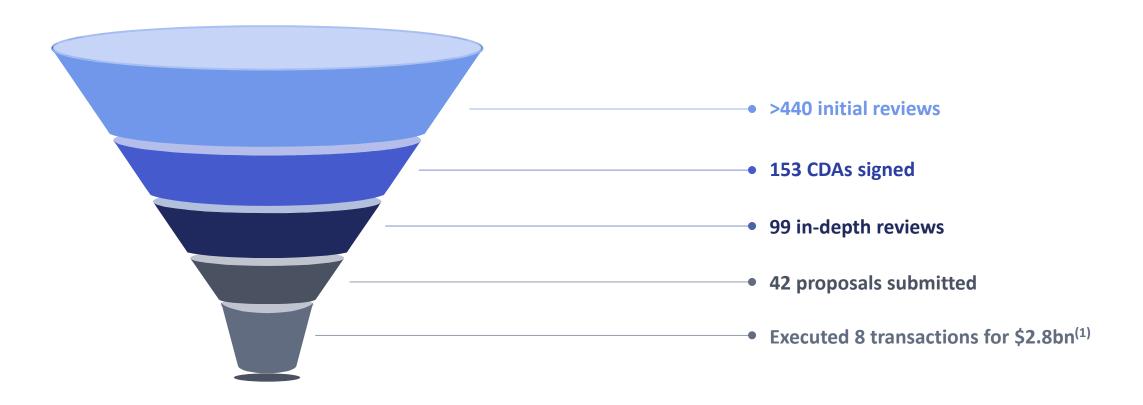
- Unique insight from proprietary integration of data sources
  - Automation to ensure full coverage at scale
- Best-in-class platform for market evaluation and forecasting
  - Patient mapping diagnosis, procedures and treatment
  - Long-term ambition to develop for global markets

Strategy & Analytics improves Royalty Pharma's investment process and adds value to our partners

39 ROYALTY PHARMA

# Announced \$2.8 billion of royalty transactions in 2024

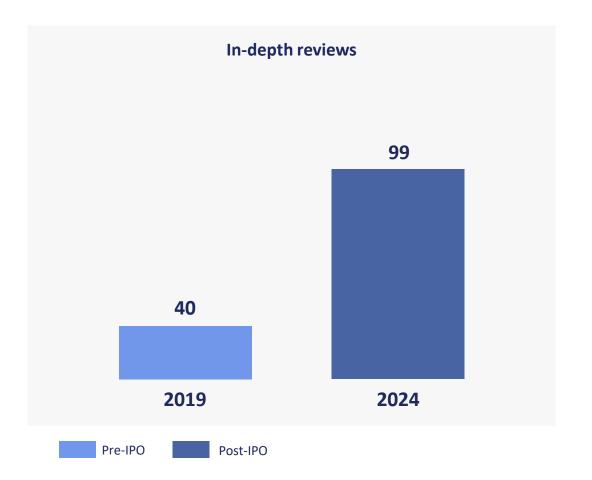
**2024 Royalty Pharma investment activity** 



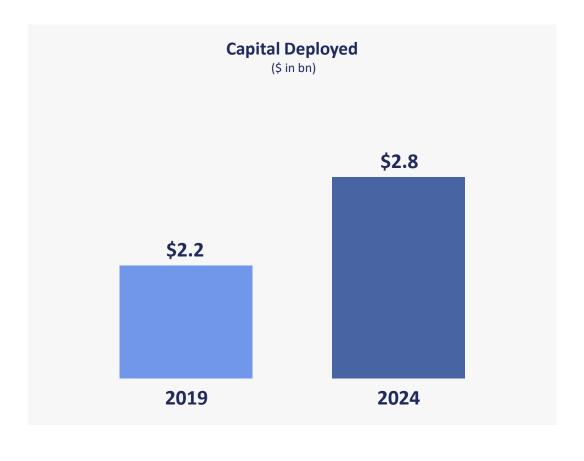
Maintained strong financial discipline: ~2% of initial reviews resulted in an acquired royalty

### Strong Royalty Pharma pipeline trends given market backdrop

**Opportunity set increasing** 



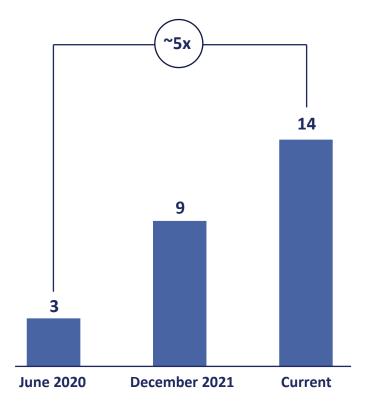
### **Robust royalty acquisition activity**



### Significant growth and diversity of development-stage pipeline

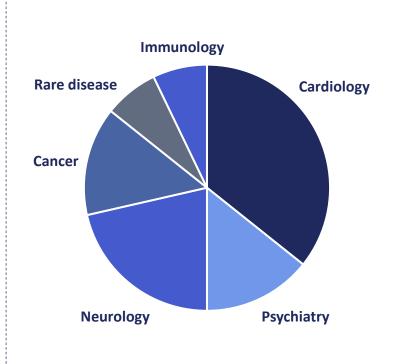
### **Pipeline evolution since IPO**

(by number of therapies)



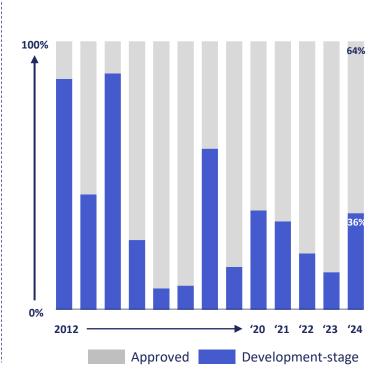
### **Strong diversity of pipeline**

(by number of therapies)(1)



#### **Annual Capital Deployment**

(~\$25bn in cumulative Capital Deployment)

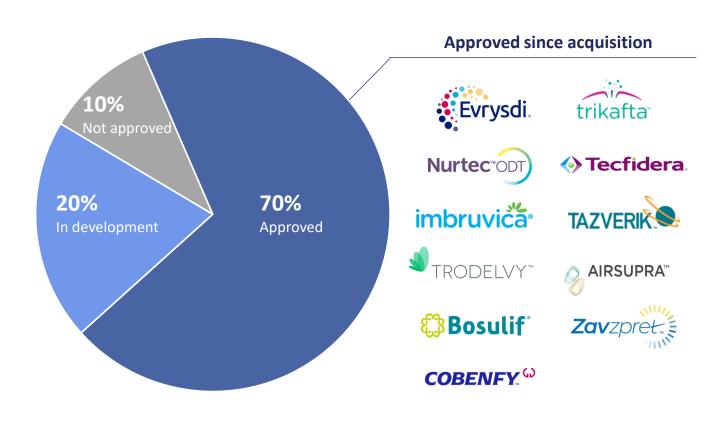


ROYALTY PHARMA 1. As of January 2025

### Strong track record of investing in development-stage therapies

- Invested >\$9bn in development-stage therapies since 2012
  - Require strong proof of concept data
  - Broad landscape of opportunities
  - Not constrained by therapeutic area
  - Target returns in the teens
- 14 development-stage therapies in portfolio
- History of identifying therapies with unmet and underserved patient needs

Capital Deployment on development-stage therapies<sup>(1, 2)</sup> (since 2012)



<sup>1.</sup> Reflects Capital Deployment for development-stage therapies from 2012 through 2024 year-to-date.

# Unique and powerful approach to development-stage investing

	Product	selection	Deal structure		
Approach	Post proof of concept with clinical efficacy and safety Partnering directly with in insights into clinical programmers.	nnovators provides unique	Risk mitigation strategies the milestones, royalty tiering, Strong alignment with part on top R&D programs		
Examples	Cobenfy Investment after third positive registrational trial minimizes regulatory risk	aficamten  Unique insights into clinical program through direct partnership with Cytokinetics	frexalimab  Nearly half of purchase price potentially returned in higher probability milestones mitigates risk	TEV-'749  Will receive entire amount funded over 5 years on FDA approval, in addition to a royalty on sales <sup>(1)</sup>	

Unique approach to development-stage investing drives attractive returns while mitigating risk

### Important milestones expected in 2025

Select expected upcoming events		2025			
Select expected up	d upcoming events		Q2	Q3	Q4
	trontinemab Phase 1/2b results for Alzheimer's disease <sup>(1)</sup>				
	TEV-'749 Phase 3 safety results for schizophrenia (SOLARIS) <sup>(2)</sup>				
Clinical	Cobenfy Phase 3 results in adjunctive schizophrenia (ARISE) <sup>(3)</sup> Trodelvy Phase 3 results for 1L metastatic triple-negative breast cancer (ASCENT-03) <sup>(4)</sup>				
Cillical	Trodelvy Phase 3 results for 1L metastatic triple-negative breast cancer (ASCENT-03) <sup>(4)</sup>				
	pelacarsen Phase 3 results for cardiovascular disease (HORIZON) <sup>(3)</sup>				
	aficamten Phase 3 results for oHCM compared to metoprolol succinate (MAPLE) <sup>(3)</sup>				
	Tremfya EMA decision in ulcerative colitis <sup>(5)</sup>				
Pagulatam	Tremfya FDA and EMA decisions in Crohn's disease <sup>(5)</sup>				
Regulatory	Cabometyx FDA decision in advanced neuroendocrine tumors <sup>(6)</sup>				
	aficamten FDA decision in obstructive hypertrophic cardiomyopathy <sup>(7)</sup>				

# Big products with world class marketers and large royalties

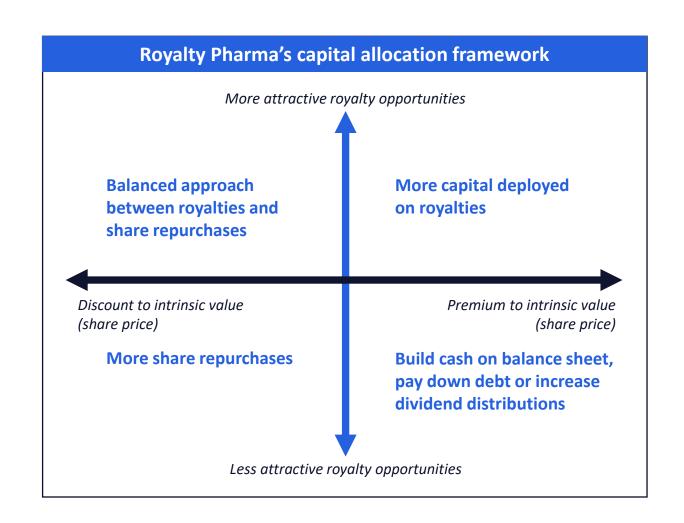
Therapy	Lead indication	Marketer	Potential first- or best-in-class	Potential peak sales (non risk adjusted) <sup>(1)</sup>	Potential peak royalties	Expected launch year <sup>(2)</sup>
frexalimab	multiple sclerosis	Sanofi	<b>✓</b>	>\$5bn	>\$400m	2028
olpasiran	cardiovascular disease	Amgen	<b>✓</b>	~\$3bn	>\$250m	2027
aficamten	hypertrophic cardiomyopathy	Cytokinetics	<b>✓</b>	~\$4bn	>\$175m	2025
pelacarsen	cardiovascular disease	Novartis	<b>✓</b>	>\$3bn	~\$150m	2026
seltorexant	depression	Johnson & Johnson	n 🔽	>\$3bn	>\$150m	2025
deucrictibant	hereditary angioedema	Pharvaris	<b>✓</b>	>\$1bn	>\$55m	2027
TEV-'749	schizophrenia	Teva	<b>✓</b>	~\$1bn	~\$35m	2026
pelabresib	myelofibrosis	Novartis	<b>✓</b>	~\$1bn	~\$30m	2026
Total (select la	ate-stage development):			>\$21bn	>\$1.2bn ←	
				Excludes trontinema	b (Alzheimer's)	

Note: the midpoint is used where ranges are shown.

<sup>1.</sup> Potential peak sales for frexalimab, pelacarsen, and seltorexant based on marketer guidance; potential peak sales for olpasiran, deucrictibant, aficamten, TEV-'749 and pelabresib based on analyst research estimates. 2. Expected launch year for frexalimab, pelacarsen, aficamten, and TEV-'749 based on marketer guidance; expected launch year for olpasiran, deucrictibant, seltorexant and pelabresib based on analyst research estimates.

### Authorized new \$3 billion share repurchase program

- Rigorous framework for capital allocation, weighing the attractiveness of each option
- Board authorized \$3.0bn share repurchase program as part of evolving approach to return of capital<sup>(1)</sup>
- Intend to repurchase \$2.0bn of shares in 2025 subject to market conditions; value repurchased will depend on discount to intrinsic value
- Royalty Pharma retains significant financial capacity for royalty transactions



### Balancing acquiring royalties and increasing return of capital



### **Capital Deployment**

- Capital Deployment guidance of \$2.0-\$2.5bn per year
- Target returns maintained<sup>(1)</sup>; returns have trended higher in recent years
- Strong commitment to investment grade credit rating



### **Share repurchases**

- Board authorized new \$3bn share repurchase program
- Reflects confidence in Royalty Pharma's strong fundamental outlook
- Intend to repurchase \$2.0bn of shares in 2025 subject to market conditions; total value repurchased will depend on discount to intrinsic value



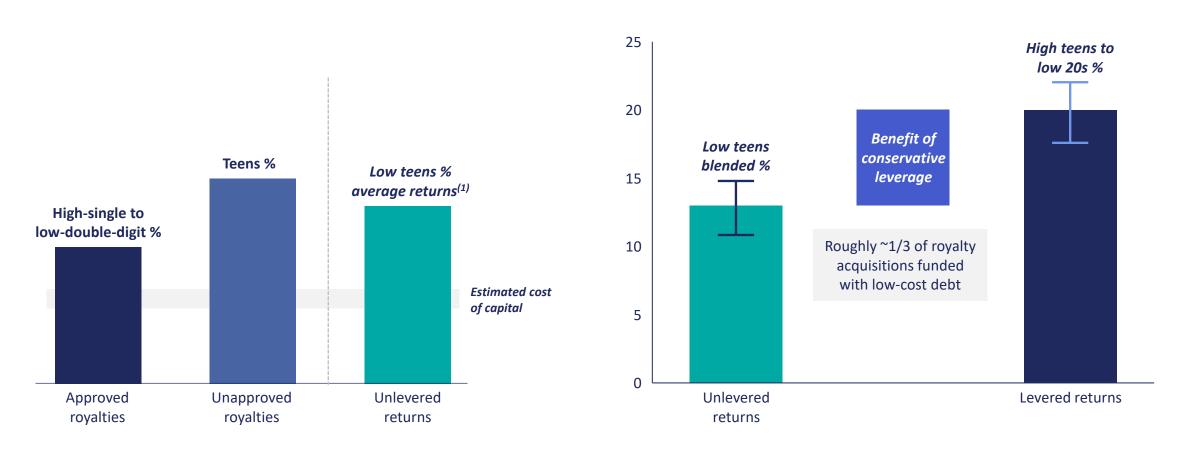
#### **Dividend**

- Current dividend of \$0.88 annually,
   ~3.4% dividend yield
- Commitment to grow dividend midsingle digits percentage annually
- Track-record of consistent annual dividend growth

# Consistently attractive returns amplified by conservative leverage



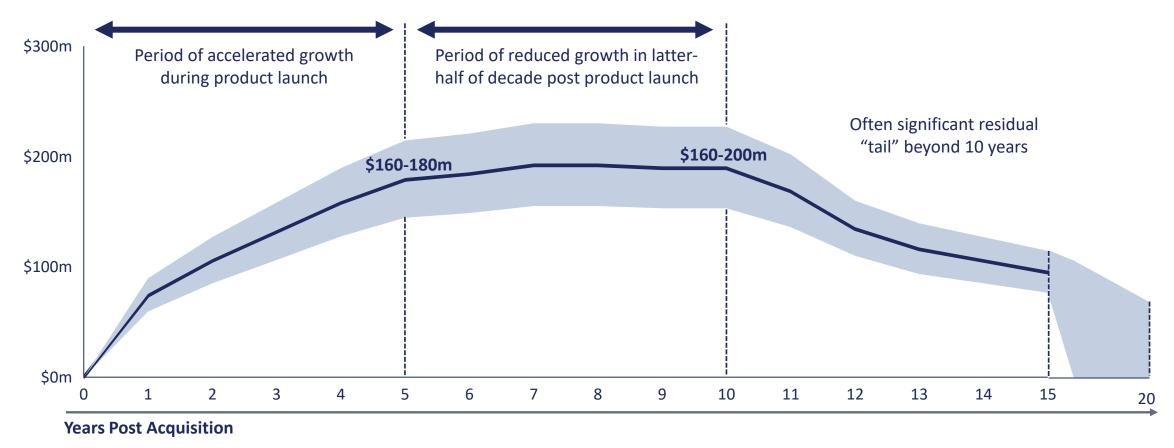
#### Leverage benefit to target returns



Expect to consistently deliver attractive returns above cost of capital regardless of interest rate environment

# What does \$1bn of investment mean for future top-line?

Representative annual Portfolio Receipts<sup>(1,2)</sup> ("top-line") from \$1bn of investment - based on blend of historical acquisitions (As of May 2022 Investor Day)

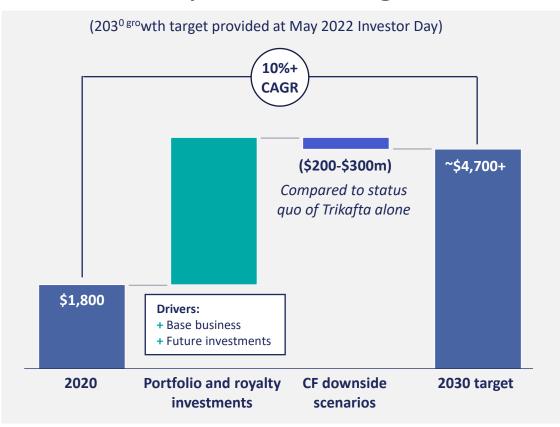


<sup>1.</sup> See slide 67 for definitions and factors that may impact the achievement of our growth outlook.

<sup>2.</sup> Representative cash receipts based on blended average of actual and projected returns for approved and development-stage transactions over the last five years under a range of scenarios.

### Base business and deal activity expected to power growth

### Portfolio Receipts evolution through 2030<sup>(1)</sup>



#### Confident in sustaining double-digit growth CAGR<sup>(1)</sup>

- 2024 Portfolio Receipts expected to be ~\$2.8bn, ~\$1bn higher than 2020 (12% CAGR)
- 2030 Portfolio Receipts target of >\$4.7bn (2020-2030 CAGR >10%) driven by base business and royalty investments
- Power of business model added >\$1.2bn in potential Portfolio
   Receipts in 2025+ from royalty acquisitions since 2020
- Expect to achieve 2030 growth target even under Alyftrek downside scenario, which implies:
  - \$200-\$300m impact to Portfolio Receipts (≤ 4-6%)
  - <1% reduction to 2020-2030 CAGR</p>
  - ~\$1-2 impact to intrinsic value

Expect to deliver 10%+ top-line CAGR over the decade under downside CF scenarios

### Well positioned in evolving interest rate environment

### **Existing capital structure (5)**







#### Long duration, low-cost debt an underappreciated asset

- Fixed weighted-average coupon of ~3.1% on \$7.8bn of investment grade bonds
- ~70% of existing bonds due 2030 or later
- Committed to investment grade rating
- Revolving credit facility of up to \$1.8bn

**Interest rates** 

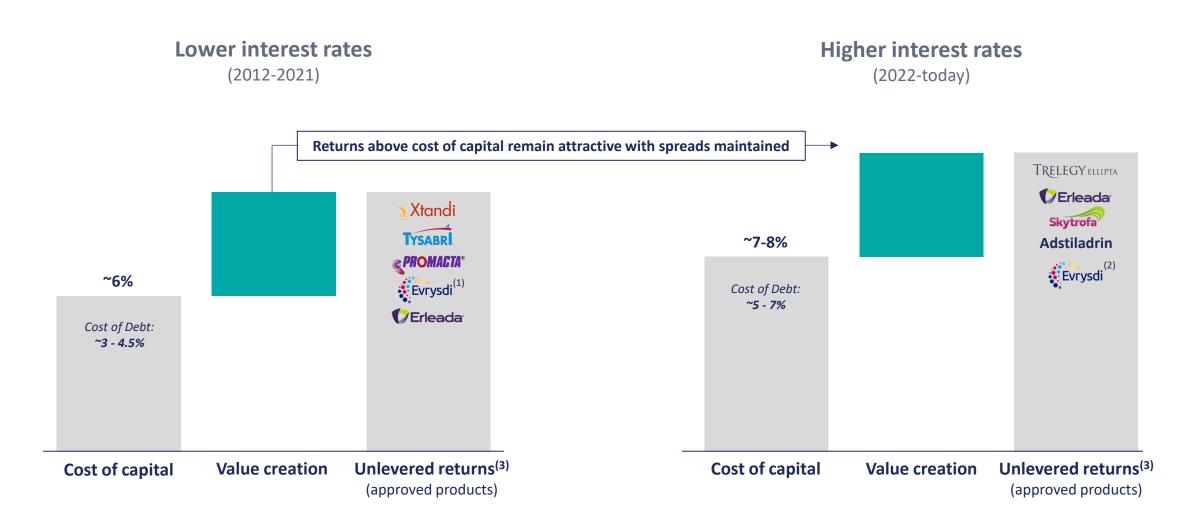
#### **Higher risk-adjusted returns**

- Higher royalty return expectations in response to higher rate environment
- Maintaining attractive returns above cost of capital with consistent spreads

#### **Expanding opportunity set**

Higher partner cost of capital accelerates momentum in royalty funding

# Continuing to create value in changing market environment



#### Spreads maintained and larger opportunity set equals greater value creation

1. Transaction purchasing 43% of PTC's Evrysdi royalty announced July 2020.

ROYALTY PHARMA

- 2. Transaction purchasing 67% of PTC's remaining Evrysdi royalty announced October 2023.
- 3. Illustrative returns reflect a combination of actual results and estimated projected returns for investments from 2012 2023. IRR (or returns) are calculated using total cash outflows and total cash inflows, in each case including royalties, milestones and other cash flows.

### Maximizing industry strengths and minimizing challenges

### **Maximizing**

- Exposure to transformative therapies
- Revenue and profit diversification
- Therapeutic area breadth
- Long weighted average portfolio duration
- Consistent and sustainable growth
- Management team continuity
- Shareholder alignment
- Opportunity entire R&D ecosystem is our pipeline



### **Minimizing**

- Early-stage development risk
- R&D and SG&A cost base
- Therapeutic area bias
- Highly competitive business development
- Late-stage clinical binary risk

# A unique way to invest in biopharma

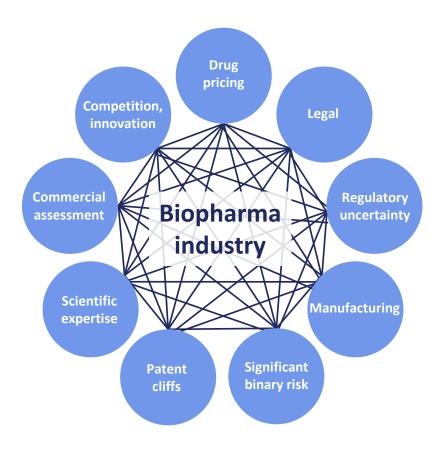
		ROYALTY PHARMA	Large biopharma <sup>(1)</sup>
Growth	2020-2030 top-line <sup>(2)</sup> CAGR	10% or more <sup>(2)</sup>	5.5% <sup>(3)</sup>
Scale	Number of blockbusters <sup>(4)</sup>	15	9
Cost of capital	Estimated WACC	~7-8%	~7-8%
Risk	Stage of development	Post proof-of-concept to approved	Pre-clinical to approved
Return	Historical return on investments <sup>(5)</sup>	Consistent low teens IRR	?
Income	Dividend yield	~3.4%	~3.5%
Ownership	Management % ownership of FDSO	<b>16</b> % <sup>(6)</sup>	<1% <sup>(6)</sup>

CAGR: compound annual growth rate; WACC: weighted average cost of capital; IRR: internal rate of return; FDSO: fully diluted shares outstanding

- 1. Consists of the average of Eli Lilly, Johnson & Johnson Merck, Pfizer, AbbVie, Bristol Myers Squibb, Gilead, Amgen, Biogen, Vertex, Regeneron, Roche, Novartis, GSK, Sanofi, Novo Nordisk and AstraZeneca; number of blockbusters for large biopharma peers based on year-end 2023 sales.
- 2. Top-line refers to Royalty Pharma's Portfolio Receipts and includes future investments. Royalty Pharma growth target provided at May 2022 Investor Day. See slide 67 for definitions.
- 3. Source: Visible Alpha.
- 4. Calculated based on 2024 Visible Alpha sales projections as of January 2025 and excludes products tied to recently expired royalties.
- 5. Historical return on investments for Royalty Pharma is from 2012 to 2023; IRR (or returns) are calculated using total cash outflows and total cash inflows, in each case including royalties, milestones and other cash flows. Biopharma returns on investments in business development, M&A and R&D.
- 6. Represents Named Executive Officer (NEO) ownership reported by CapIQ for Large biopharma; Royalty Pharma NEO ownership as disclosed in 2024 proxy filing.

### A simple investment proposition in a highly complex industry

Successful biopharma investing is extremely complex



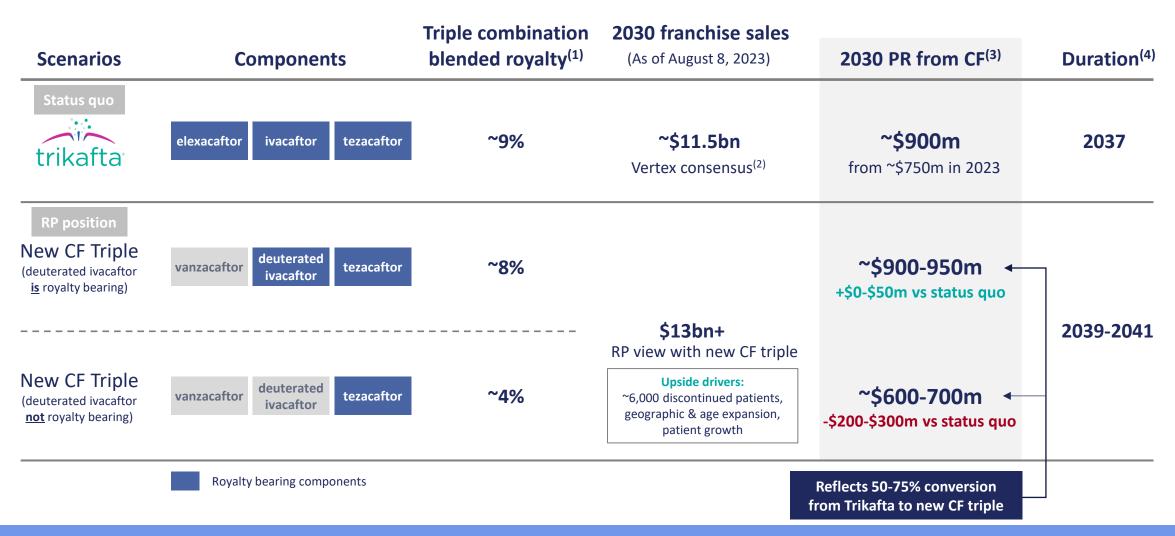
ROYALTY PHARMA offers a simple solution

- Efficient business of collecting share of topline revenues on leading products
- Strong track record of product selection
- Rigorous diligence processes
- Highly diversified portfolio
- Minimal binary clinical risk
- ✓ Proven ability to replenish portfolio

**Appendix** 

### ROYALTY PHARMA

### CF to remain important contributor regardless of triple scenario



### NPV impact of potential downside scenarios are estimated to be \$1-\$2 per share



# Detailed calculation assumptions for CF triple scenarios

Reflects 50-75% conversion from Trikafta to new triple

Scenarios	Product	Blended royalty <sup>(1)</sup>	Sales split	<b>2030 franchise sales</b> (As of August 8, 2023)	Royalty Receipts	NCI %	2030 PR from CF <sup>(3)</sup>
Status quo (Trikafta only)	trikafta	~9%	100%	~\$11.5bn <sup>(2)</sup>	~\$1,050m	(13%)	~\$900m
RP position: New CF Triple	Trikafta New CF Triple <b>Total blended</b>	~9% ~8% <b>~9%</b>	50% <b>50%</b> 100%	\$13bn+	~\$1,100m	(13%)	~\$950m
(deuterated ivacaftor <u>is</u> royalty bearing)	Trikafta New CF Triple <b>Total blended</b>	~9% ~8% <b>~8%</b>	25% <b>75%</b> 100%	\$13bn+	~\$1,050m	(14%)	~\$900m
New CF Triple	Trikafta New CF Triple <b>Total blended</b>	~9% ~4% <b>~7%</b>	50% <b>50%</b> 100%	\$13bn+	~\$850m	(15%)	~\$ <b>700</b> m
(deuterated ivacaftor <u>not</u> royalty bearing)	Trikafta New CF Triple <b>Total blended</b>	~9% ~4% <b>~5%</b>	25% <b>75%</b> 100%	\$13bn+	~\$700m	(17%)	~\$600m

ROYALTY PHARMA

### Biohaven partnership blossoms with additional transactions

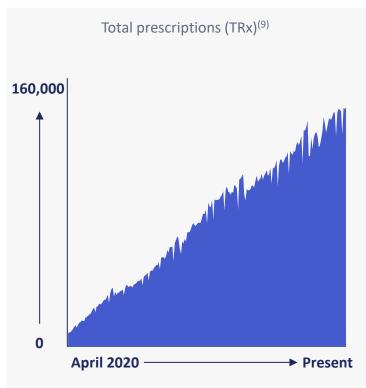
Date	June 2018 <sup>(1)</sup>	December 2018	March 2019 <sup>(2)</sup>	August 2020 <sup>(3)</sup>
Funding type	Royalty and common equity	Common equity	Preferred equity	Royalty and Launch capital
Purpose	Support Nurtec ODT Phase 3 development	Support Nurtec ODT development and FDA filing	Priority review voucher to accelerate Nurtec ODT launch	Pipeline funding and commercialization support
Details	\$100m royalty (2.1% royalty on Nurtec ODT and zavegepant sales up to \$1.5bn and 1.5% for sales >\$1.5bn)  \$50m equity investment (at \$45 per share)	<b>\$37m equity investment</b> (at \$37 per share)	\$125m preferred equity (upfront)  Up to \$75m preferred equity (on Nurtec ODT FDA approval – optional, not drawn)	\$250m royalty R&D funding (0.4% royalty on Nurtec ODT, up to 3% zavegepant royalty, and potential zavegepant milestones)  \$200m launch capital
Total investment	\$150m	\$37m	Up to \$200m	Up to \$450m

Up to ~\$835m in total funding across multiple deals to accelerate Biohaven's innovative migraine therapies to patients

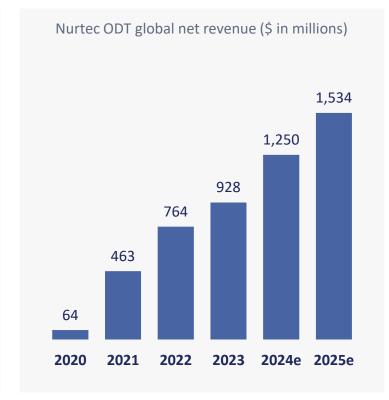
# Nurtec ODT – one of the strongest recent launches in biopharma



#### **Encouraging oral CGRP**(8) **volumes**



### Successful Nurtec ODT launch<sup>(10)</sup>



#### Pfizer expects significant peak sales<sup>(7)</sup>

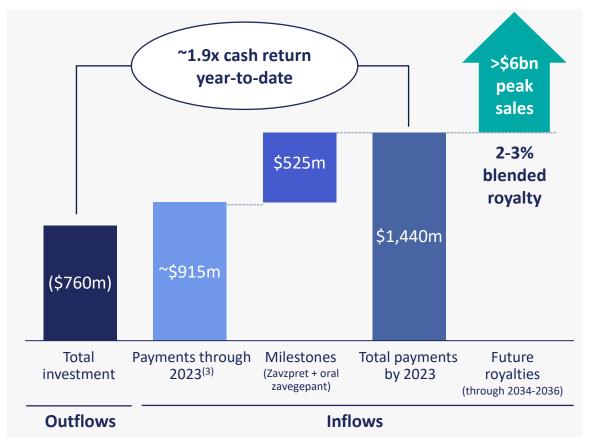


CGRP: calcitonin gene-related peptide

## Biohaven acquisition accelerates Royalty Pharma returns

- Pfizer, a strong global marketer, is positioned to maximize the potential of Nurtec ODT and Zavzpret
  - Doubling number of sales representatives detailing Nurtec
- Acquisition<sup>(1)</sup> accelerated Royalty Pharma's returns on common and preferred equity
- No impact on Royalty Pharma's royalty terms, which will provide long-duration cash flows
- Received \$525m of milestones in 2023 related to Zavzpret and oral zavegepant<sup>(2)</sup>

#### **Strong returns for Royalty Pharma shareholders**



~1.9x cash return through 2023 with further upside from continuing royalties

# Potential royalties on >40 projects in late-stage development

Pha	ase 2		Registration		
<b>CK-586</b> Heart failure	<b>trontinemab</b> Alzheimer's disease	omecamtiv mecarbil Heart failure	<b>pelacarsen</b> Cardiovascular disease	<b>olpasiran</b> Cardiovascular disease	<b>aficamten</b> oHCM
	tulmimetostat (CPI-0209) Blood cancer, solid tumors	<b>pelabresib</b> Myelofibrosis	<b>ampreloxetine</b> Symptomatic nOH in MSA	seltorexant MDD w/insomnia symptoms	
		deucrictibant (IR) Hereditary angioedema	<b>ecopipam</b> Tourette Syndrome	<b>TEV-'749</b> Schizophrenia	
				<b>frexalimab</b> Multiple sclerosis	
Trodelvy Lung, HNSCC and endometrial	<b>Trodelvy</b> (+ combinations) 1L mUC	Trodelvy 1L TNBC (PD-L1-)	<b>Niktimvo</b> (+ steroids) 1L cGvHD	<b>Cobenfy</b> Schizophrenia (adjunctive)	<b>Tremfya</b> Crohn's disease
<b>Niktimvo</b> (+ Jakafi) 1L cGvHD	<b>Trodelvy</b> (+ pembrolizumab) <sup>(1)</sup> 1L mNSCLC	<b>Trodelvy</b> (+ pembrolizumab) Adjuvant TNBC	<b>Trodelvy</b> (+ pembrolizumab) 1L mTNBC (PD-L1+)	<b>Cobenfy</b> Psychosis in Alzheimer's disease	Cabometyx Advanced NET
<b>Niktimvo</b> Idiopathic pulmonary fibrosis	<b>frexalimab</b> Systemic lupus erythematosus	<b>Trodelvy</b> HR+/HER2- chemo-naïve mBC	<b>Trodelvy</b> (+ pembrolizumab) <sup>(2)</sup> 1L mNSCLC	<b>Tremfya</b> PsA Structural Damage	<b>Skytrofa</b> Adult GHD
<b>Skytrofa</b> Turner syndrome	<b>frexalimab</b> Type 1 diabetes	Trodelvy 2L+ mEC	Cabometyx (+ Tecentriq) mCRPC	<b>Spinraza</b> (higher dose) Spinal Muscular Atrophy	
	<b>frexalimab</b> FSGS or MCD	<b>Tazverik</b> (+ Revlimid, Rituxan) 2L Follicular lymphoma	<b>Erleada</b> High risk prostate cancer <sup>(3)</sup>	deucrictibant (XR) Hereditary angioedema	
			Erleada	aficamten	



# **Updates to non-GAAP measures**

Previous		New	Comments
Adjusted Cash Receipts (Non-GAAP)		Portfolio Receipts	Calculation of Portfolio Receipts will result in the same total as under previous presentation of Adjusted Cash Receipts Individual royalties to be reported net of legacy non-controlling interests to facilitate increased transparency of individual royalty economics
Adjusted EBITDA (Non-GAAP)		Adjusted EBITDA (Non-GAAP)	No change Liquidity measure
Adjusted Cash Flow (Non-GAAP)		Portfolio Cash Flow (Non-GAAP)	Liquidity measure  Measure of cash that can be redeployed into value-enhancing royalty acquisitions, to pay down debt and for return of capital to shareholders  Primary difference from Adjusted Cash Flow is exclusion of Development-stage funding payments - upfront and milestone
N/A		Capital Deployment	Capital Deployment was previously included in various line items on the statement of cash flows  New presentation aggregates all Capital Deployment (except purchases of equity securities and marketable securities) into one metric  Components of Capital Deployment detailed in separate table

ROYALTY PHARMA

# **Royalty Pharma Liquidity Summary**

\$ in millions	FY 2024 <sup>(1)</sup>	FY 2023	FY 2022	FY 2021	FY 2020	FY 2019 (PF) <sup>(2)</sup>
Portfolio Receipts	~2,800	3,049	2,789	2,129	1,800	1,776
Payments for operating and professional costs	(230-240)	(243)	(223)	(185)	(180)	(145)
Adjusted EBITDA (non-GAAP)	2,560 - 2,570	2,806	2,566	1,944	1,621	1,631
Interest (paid)/received, net	(110 - 115)	(98)	(145)	(143)	(131)	(250)
Portfolio Cash Flow (non-GAAP)	2,450 - 2,455	2,708	2,421	1,801	1,490	1,381

Amounts may not add due to rounding.

<sup>1.</sup> Based on preliminary unaudited fourth quarter 2024 results and subject to completion of the company's financial statements.

<sup>2.</sup> The 2019 results are calculated on a pro forma basis, which adjusts certain cash flow line items as if our Reorganization Transactions (as described in our final prospectus filed with the SEC on June 17, 2020) and our initial public offering had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the non-controlling interest attributable to legacy investors that resulted from the Reorganization Transactions.

### Royalty Pharma GAAP to non-GAAP reconciliations

\$ in millions	FY 2024 <sup>(1)</sup>	FY 2023	FY 2022	FY 2021	FY 2020	FY 2019 (PF) <sup>(2)</sup>
Net cash provided by operating activities (GAAP)	2,760 – 2,770	2,988	2,144	2,018	2,035	1,673
Adjustments:						
Proceeds from available for sales debt securities	19 – 21	1	542	63	3	150
Distributions from equity method investees	23 – 25	44	-	1	15	-
Interest paid/(received), net	110 -115	98	145	143	131	250
Derivative collateral posted/(received), net	-	-	-	-	(45)	-
Development-stage funding payments – ongoing	1-3	2	2	7	20	83
Development-stage funding payments – upfront and milestones	-	50	175	193	6	-
Distributions to legacy non-controlling interests – Portfolio Receipts	(353 - 364)	(377)	(442)	(480)	(544)	(525)
Adjusted EBITDA (non-GAAP)	2,560 – 2,570	2,806	2,566	1,944	1,621	1,631
Interest (paid)/received, net	(110 -115)	(98)	(145)	(143)	(131)	(250)
Portfolio Cash Flow (non-GAAP)	2,450 – 2,455	2,708	2,421	1,801	1,490	1,381

Amounts may not add due to rounding.

- 1. Based on preliminary unaudited fourth quarter 2024 results and subject to completion of the company's financial statements.
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### **Footnotes**

- (1) To aid in comparability, growth in 2020 is calculated based on pro forma 2019 results, which adjusts certain cash flow line items as if Royalty Pharma's Reorganization Transactions (as described in the Company's final prospectus filed with the SEC on June 17, 2020 ("Prospectus") and its initial public offering ("IPO") had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the new non-controlling interests that resulted from the Reorganization Transactions. The new contractual non-controlling interests arose in the Reorganization Transactions that results in a higher distribution to non-controlling interests on a pro forma basis as compared to prior historical periods. Less material differences also arise in Royalty Receipts for other products as well as *Payments for operating and professional costs*, *Interest paid*, net and in the payments associated with our former interest rate swap contracts.
- (2) Portfolio Receipts is a key performance metric that represents our ability to generate cash from our portfolio investments, the primary source of capital that we can deploy to make new portfolio investments. Portfolio Receipts is defined as the sum of Royalty Receipts and milestones and other contractual receipts. Royalty Receipts include variable payments based on sales of products, net of contractual payments to the legacy non-controlling interests, that is attributed to Royalty Pharma. Milestones and other contractual receipts include sales-based or regulatory milestone payments and other fixed contractual receipts, net of contractual payments to the legacy non-controlling interests, that is attributed to Royalty Pharma. Portfolio Receipts does not include proceeds from equity securities or marketable securities, both of which are not central to our fundamental business strategy. Portfolio Receipts is calculated as the sum of the following line items from our GAAP consolidated statements of cash flows: Cash collections from financial royalty assets, Cash collections from intangible royalty assets, Other royalty cash collections, Proceeds from available for sale debt securities and Distributions from equity method investees less Distributions to legacy non-controlling interests Portfolio Receipts, which represent contractual distributions of Royalty Receipts and milestones and other contractual receipts to the Legacy Investors Partnerships and RPSFT.
- (3) Adjusted EBITDA is important to lenders and is defined under the credit agreement as Portfolio Receipts less payments for operating and professional costs. Operating and professional costs are comprised of *Payments for operating and professional costs* from the statements of cash flows. See GAAP to Non-GAAP reconciliation in the Company's current report on Form 8-K dated August 8, 2024. See the Company's Annual Report on Form 10-K filed with SEC on February 15, 2024 for additional discussion on defined term.
- (4) Portfolio Cash Flow is defined under the revolving credit agreement as Adjusted EBITDA minus interest paid or received, net. See GAAP to Non-GAAP reconciliation in the Company's Current Report on Form 8-K dated August 8, 2024. See the Company's Annual Report on Form 10-K filed with SEC on February 15, 2024 for additional discussion on defined term.
- (5) Capital Deployment represents the total outflows that will drive future Portfolio Receipts and reflects cash paid at the acquisition date and any subsequent associated contractual payments reflected in the period in which cash was paid. Capital Deployment is calculated as the summation of the following line items from our GAAP consolidated statements of cash flows:

  \*\*Investments in equity method investees, Purchases of available for sale debt securities, Acquisitions of financial royalty assets, Acquisitions of other financial assets, Milestone payments,

  \*\*Development-stage funding payments ongoing, Development-stage funding payments upfront and milestone less Contributions from legacy non-controlling interests R&D.

#### **Long-term Outlook footnote**

(1) Royalty Pharma's long-term outlook is based on its most up-to-date view on its prospects as of May 17, 2022. This long-term outlook assumes no major unforeseen adverse events subsequent to the date of this presentation. Growth outlook includes future royalty acquisitions. Furthermore, Royalty Pharma may amend its long-term outlook in the event it engages in new royalty transactions. See the information on slide 3 "Forward Looking Statements & Non-GAAP Financial Information," for factors that may impact the long-term outlook.

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