# **ROYALTY PHARMA**



# J.P. Morgan Healthcare Conference

January 14, 2025

### **Forward Looking Statements**

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### **Key achievements reflect strong business momentum**

Financial

- 2024 Portfolio Receipts expected to be ~\$2.8bn, at high end of previous guidance range<sup>(1)</sup>
- 2024 Royalty Receipts growth expected to be ~13%

Portfolio

- Added royalties on eight new therapies in 2024, including four development-stage royalties
- Positive portfolio updates; development-stage peak royalty potential of >\$1.2bn<sup>(2)</sup>

Capital Allocation

- Announced value of transactions of ~\$2.8bn across eight deals (~\$2.8bn of Capital Deployment)
- New \$3 billion share repurchase program and intent to repurchase \$2 billion in 2025<sup>(3)</sup>

### Internalization

- Royalty Pharma to acquire its external manager (RP Management) and become an integrated company
- Cumulative 10-year cash savings of >\$1.6bn; strengthens shareholder alignment, improves governance

#### ROYALTY PHARMA

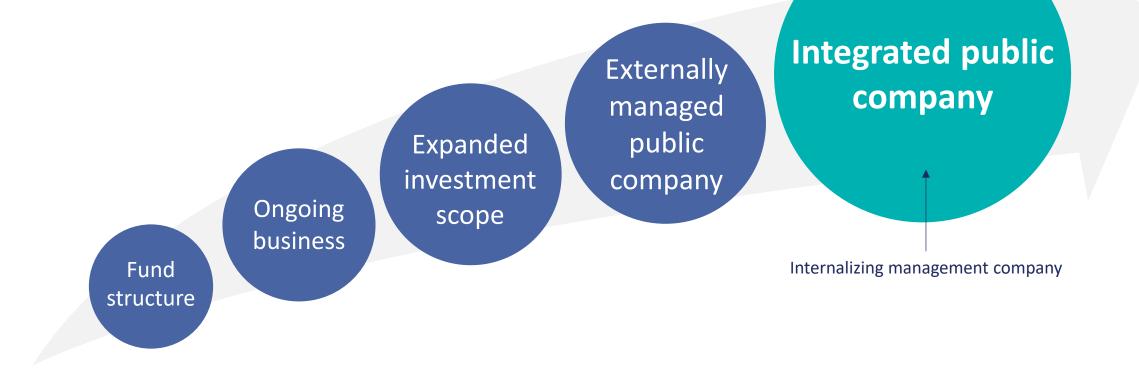
1. Previous Portfolio Receipts guidance was between \$2.75 billion to \$2.8 billion and provided with Royalty Pharma's third quarter 2024 financial results.

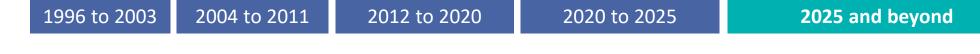
3. Subject to market conditions; total value repurchased will depend on share's discount to intrinsic value.

<sup>2.</sup> Based on analyst research estimates and marketer guidance for late-stage therapies in Royalty Pharma's development-stage pipeline.

### Internalizing the Manager is the next step in our evolution

### **Royalty Pharma evolution (1996 to present)**





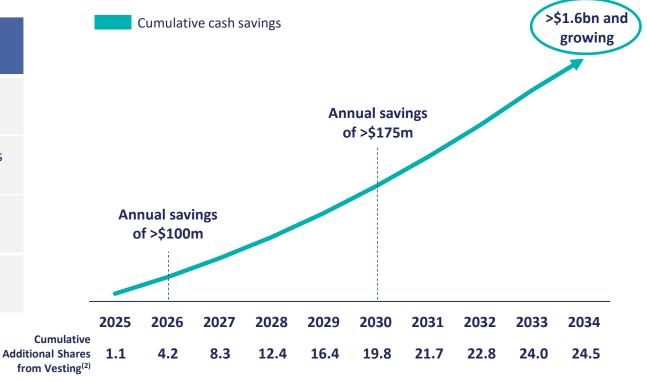
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### Internalization expected to result in significant cash savings

Acquiring the Manager for ~\$1.1bn total consideration

Details	Amount	Consideration
-	~\$100m <sup>(1)</sup>	Cash
Assumption of existing Manager debt is leverage neutral to Royalty Pharma	\$380m	Debt
Equity vests over 5 to 9 years	~24.5m	Shares
Majority of total consideration paid in Royalty Pharma equity over time	~\$1.1bn	Total

Benefits include significant savings expected to grow over time



1. Royalty Pharma will pay the RP Management, LLC (the "Manager") \$200 million in cash less any management fee paid to the Manager from January 1, 2025 through the closing of the transaction. The transaction is estimated to close during the second quarter of 2025 and the management fees paid through the closing is expected to be approximately \$100 million.



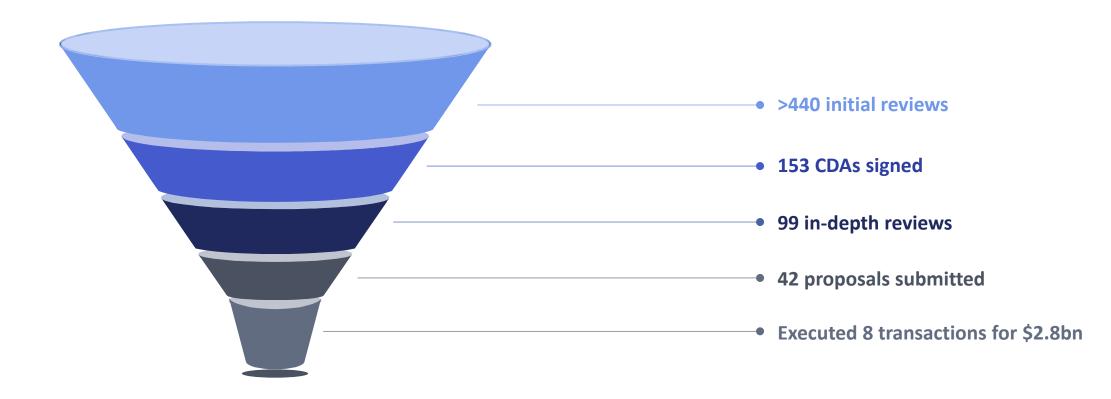
ROYALTY PHARMA 2. Reflects estimated impact of equity consideration on weighted average diluted share count for each year. Figures based on \$26.20 share price (RPRX closing price as of 1/8/2025); actual vesting schedule may vary as purchase price allocation to 5- and 9-year vesting portions will be based on share price at transaction close. Assumes transaction close in Q2 2025.

### **Multiple benefits from internalizing the Manager**

		Benefits						
	Savings	Cash savings are expected to be >\$100m in 2026 and >\$175m in 2030, compared to status quo, with cumulative savings of >\$1.6bn over ten years						
Financial	Returns	Extinguishment of the management fee enhances returns to shareholders on investments						
	Valuation	Responsive to investor feedback that the externally managed structure is an impediment to investing in Royalty Pharma; Internalizing the Manager could expand Royalty Pharma's shareholder base and enhance valuation over time						
	Alignment	Majority of total consideration consists of equity vesting over 5 to 9 years, replacing cash bonuses to senior management through 2033; extinguishing the management fee largely for equity further strengthens alignment						
egic	Continuity	Employees of RP Management become part of integrated company, ensuring long-term continuity of personnel and operations; 5 to 9 year vesting of equity consideration maximizes retention						
Strategic	Governance	Greater Board oversight on executive compensation and succession furthers commitment to robust governance						
	Simplification	New integrated structure will reduce complexity, ease comparability with other companies and enhance transparency						

### Announced \$2.8 billion of royalty transactions in 2024

2024 Royalty Pharma investment activity



Maintained strong financial discipline: ~2% of initial reviews resulted in an acquired royalty

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### Strong early performance of recent transactions<sup>(1)</sup>

#### Percent change in 2025 consensus sales<sup>(2)</sup> since acquisition

(Transactions since 2020; approved therapies)

PREVYMIS				86%
<b>S</b> Tremfya			35%	
orladeyo <sup>(3)</sup>			34%	
Evrysdi <sup>(4)</sup>			33%	
<b>TEntyvio</b>			30%	
TRELEGY ELLIPTA		2	8%	
Nurtec		11%		
CF franchise		7%		
SPINRAZA		7%		
<b>Erleada</b> <sup>, (5)</sup>	-1%			
CABOMETYX	-18%			
Skytrofa. (6)	-20%			
	-37%			
GAVRETO 🤝	Discontinued developmen	nt and market	ing excluding U.S. & C	hina <sup>(7)</sup>

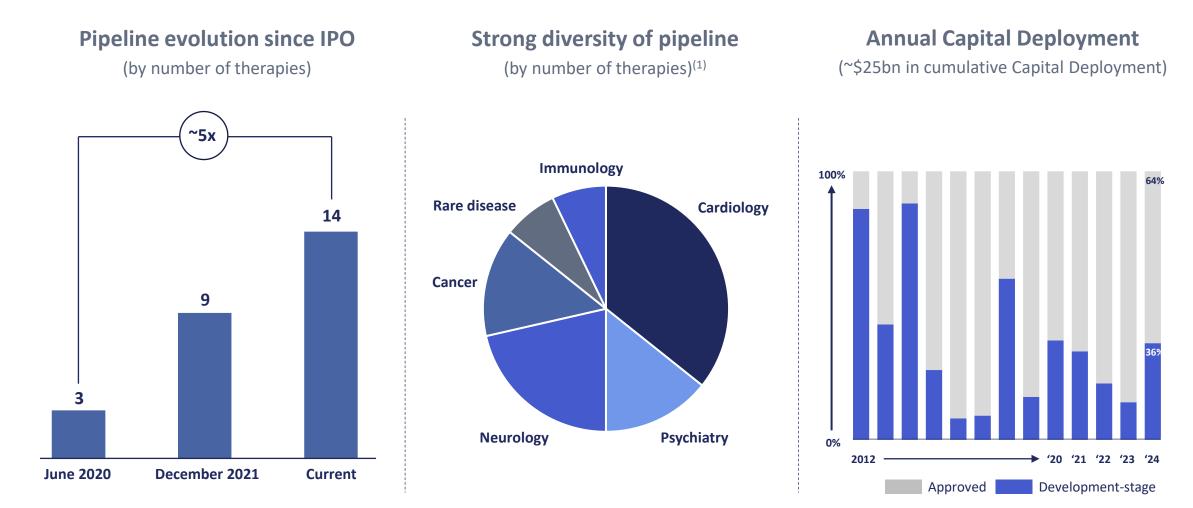
#### **Development-stage therapies**

(Transactions since 2020; select events)

	Therapy	Indication	Event	Status
	aficamten	оНСМ	Phase 3 results	$\checkmark$
	seltorexant	depression	Phase 3 results	$\checkmark$
	pelabresib	myelofibrosis	Phase 3 results	
-	Tremfya	Crohn's disease	Phase 3 results	
Clinical	TEV-'749	schizophrenia	Phase 3 results <sup>(8)</sup>	
Cİİ	BCX10013	PNH	Phase 1 results	×
	otilimab	rheumatoid arthritis	Phase 3 results	×
	gantenerumab	Alzheimer's disease	Phase 3 results	×
	trontinemab	Alzheimer's disease	Phase 1b/2a data	
	(gantenerumab brain shuttle) MK-8189 <sup>(9)</sup>	schizophrenia	Phase 2b data	
	WIN OLOS			
	Voranigo	glioma	FDA approval	
<u>S</u>	Cobenfy	schizophrenia	FDA approval	$\checkmark$
ato	Tremfya	ulcerative colitis	FDA approval	
Regulatory	Zavzpret	migraine	FDA approval	
Re	Airsupra	asthma	FDA approval	
	Evrysdi	SMA	FDA approval	

oHCM: obstructive hypertrophic cardiomyopathy; UC: ulcerative colitis; PNH: paroxysmal nocturnal hemoglobinuria; SMA: Spinal muscular atrophy; NDA: New Drug Application 1. Recent transactions include transactions since 2020. 2. Consensus sales sourced from Visible Alpha as of January 2025 and includes therapies with consensus available at the time of the deal and now. 3. Change in Evrysdi consensus sales is from date of initial PTC transaction (July 20, 2020). 4. Change in Orladeyo consensus sales is from date of initial BioCryst transaction (December 7, 2020). 5. Change in Erleada consensus sales is from date of second Erleada transaction (June 5, 2023). 6. Reflects U.S. sales of Skytrofa. 7. Blueprint Medicines press release, January 8, 2024. 8. Teva reported positive Phase 3 efficacy results on May 8, 2024. Long-term safety data is expected in H1 2025. 9. In October 2024, Merck updated its public disclosures to remove MK-8189 from its pipeline chart and Royalty Pharma does not anticipate making a further investment in this program.

### Significant growth and diversity of development-stage pipeline



### **Big products with world class marketers and large royalties**

Therapy	Lead indication	Marketer	Potential first- or best-in-class	Potential peak sales (non risk adjusted) <sup>(1)</sup>	Potential peak royalties	Expected launch year <sup>(2)</sup>
frexalimab	multiple sclerosis	Sanofi	✓	>\$5bn	>\$400m	2028
olpasiran	cardiovascular disease	Amgen	<ul> <li>✓</li> </ul>	~\$3bn	>\$250m	2027
aficamten	hypertrophic cardiomyopathy	Cytokinetics	✓	~\$4bn	>\$175m	2025
pelacarsen	cardiovascular disease	Novartis	<ul> <li>Image: A start of the start of</li></ul>	>\$3bn	~\$150m	2026
seltorexant	depression	Johnson & Johnson	✓	>\$3bn	>\$150m	2025
deucrictibant	hereditary angioedema	Pharvaris	<ul> <li>✓</li> </ul>	>\$1bn	>\$55m	2027
TEV-'749	schizophrenia	Теvа	<ul> <li>✓</li> </ul>	~\$1bn	~\$35m	2026
pelabresib	myelofibrosis	Novartis	✓	~\$1bn	~\$30m	2026
Total (select l	ate-stage therapies in develop	oment):		>\$21bn	>\$1.2bn 🗲	

Excludes trontinemab (Alzheimer's)

Note: the midpoint is used where ranges are shown.

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1. Potential peak sales for frexalimab, pelacarsen, and seltorexant based on marketer guidance; potential peak sales for olpasiran, deucrictibant, aficamten, TEV-'749 and pelabresib based on analyst research estimates. 2. Expected launch year for frexalimab, pelacarsen, aficamten, and TEV-'749 based on marketer guidance; expected launch year for olpasiran, deucrictibant, seltorexant and pelabresib based on analyst based on analyst research estimates.

## New funding paradigm emerging for biopharma

Company	% capital raised	Total	Significant benefits of diversified capital
<b>C</b> ytokinetics	30%	~\$3.8bn <sup>(1)</sup>	Financial flexibility tailored to company's needs
bio	20%	~\$1.6bn <sup>(2)</sup>	Scale of capital needed may only be available through diversified sources
*			<b>Optionality</b> during all market environments
biohaven pharmaceuticals	26%	~\$3.2bn <sup>(3)</sup>	<b>Proprietary insights</b> potentially shared on development program and/or commercial market
Immunomedics	13%	~\$1.9bn <sup>(4)</sup>	<b>Long-term partner</b> that can support company's needs throughout their growth journey
RP partnership	Equity Debt Other / Pharma par	tnership	

#### Royalties are a growing part of successful biotech's diversified capital structure

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1. Capital raised since Cytokinetics expanded license agreement with Amgen, June 12, 2013. 2. Capital raised since BioCryst's December 2012 corporate restructuring to focus strategy on advancing hereditary angioedema program. 3. Capital raised since Biohaven's May 2017 IPO. Only includes upfront payment from Pfizer partnership. 4. Capital raised since January 1, 2013.

### Synthetic royalties are an attractive funding modality

**Benefits to biopharma partner** 

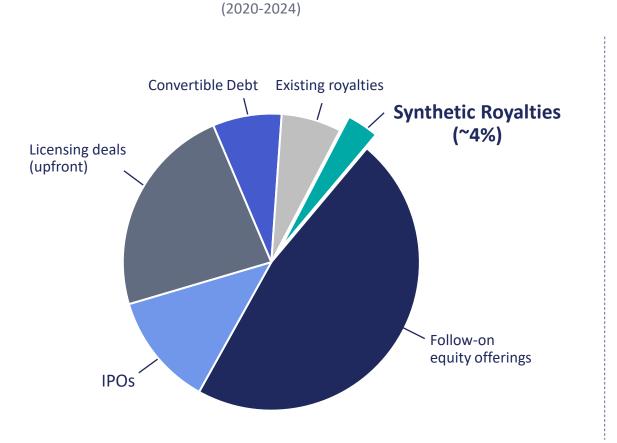
	Royalty	Debt	Equity
Non-dilutive to equity / preserves equity upside	~	~	
Customized and tailored funding solutions	~		
Independent validation of therapy's value to patients	~		
Share risk of development and/or commercialization	✓		~
No financial covenants	~		~
Long-term alignment of interests	~		
Value add through proprietary analytics	~		

Synthetic royalties – a compelling innovation with significant growth potential

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~\$290bn biopharma industry funding<sup>(1,2)</sup>

### Synthetic royalty opportunity is large and rapidly growing





Source: Dealogic, Biomedtracker, internal estimates, Evaluate.

1. Includes capital raised through initial public offerings (IPOs), follow-on offerings, equity linked issuances and upfronts from licensing deals.

2. Royalty funding reflects announced value of transactions and includes associated equity investments.

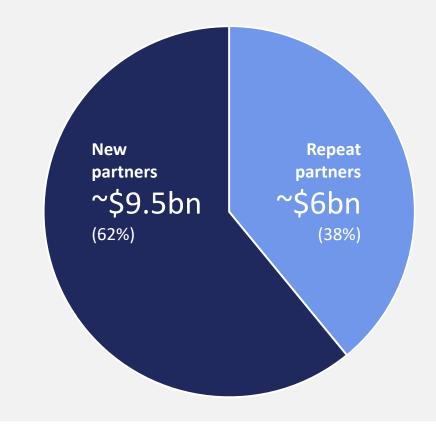


### **Deploying substantial capital with repeat partners**



#### Capital deployed with repeat partners

(~\$15.5bn of announced transaction value since 2020)



### **Consistently attractive returns amplified by conservative leverage**



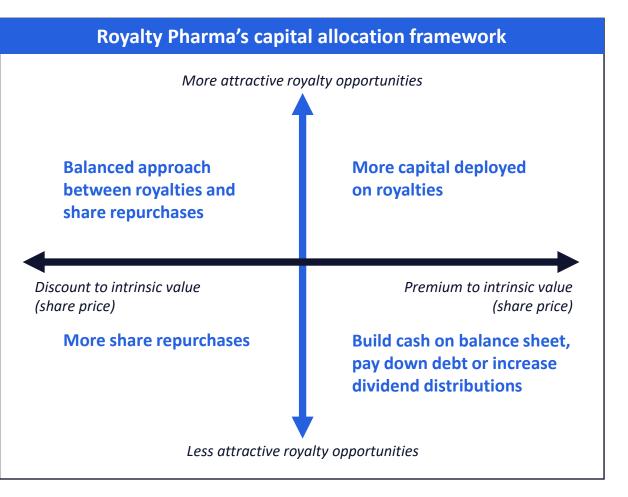
#### Expect to consistently deliver attractive returns above cost of capital regardless of interest rate environment

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1. Illustrative returns reflect a combination of actual results and estimated projected returns for investments from 2012 – 2024 based on analyst consensus sales projections (where applicable). IRR (or returns) are calculated using total cash outflows and total cash inflows, in each case including royalties, milestones and other cash flows.

### Authorized new \$3 billion share repurchase program

- Rigorous framework for capital allocation, weighing the attractiveness of each option
- Board authorized \$3.0bn share repurchase program as part of evolving approach to return of capital<sup>(1)</sup>
- Intend to repurchase \$2.0bn of shares in 2025 subject to market conditions; value repurchased will depend on discount to intrinsic value
- Royalty Pharma retains significant financial capacity for royalty transactions



### Balancing acquiring royalties and increasing return of capital



**Capital Deployment** 

- Capital Deployment guidance of \$2.0-\$2.5bn per year
- Target returns maintained<sup>(1)</sup>; returns have trended higher in recent years
- Strong commitment to investment grade credit rating



### Share repurchases

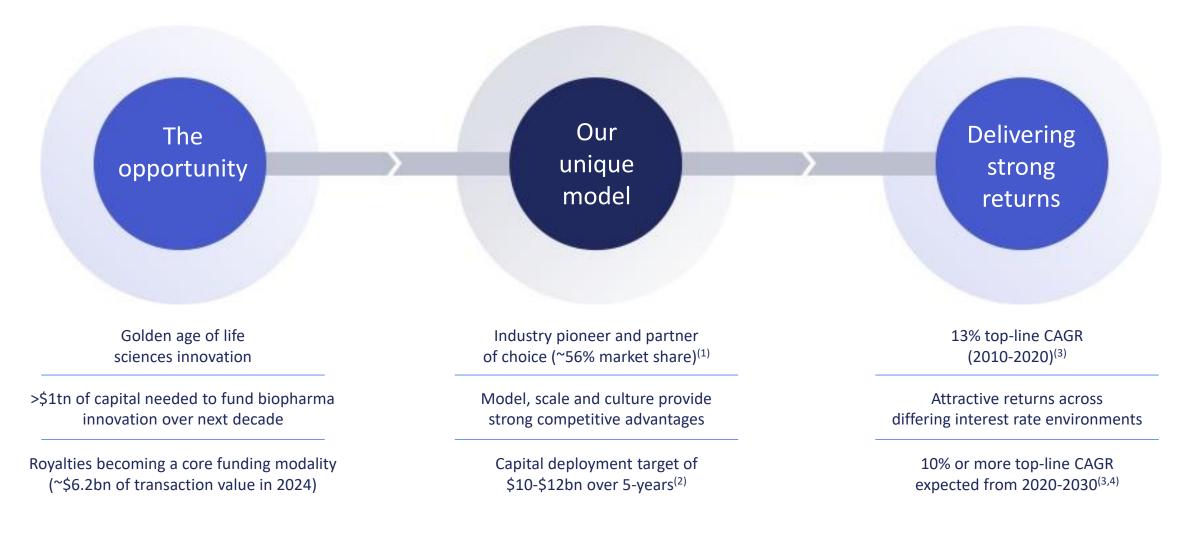
- Board authorized new \$3bn share repurchase program
- Reflects confidence in Royalty Pharma's strong fundamental outlook
- Intend to repurchase \$2.0bn of shares in 2025 subject to market conditions; total value repurchased will depend on discount to intrinsic value



#### Dividend

- Current dividend of \$0.88 annually,
   ~3.4% dividend yield
- Commitment to grow dividend midsingle digits percentage annually
- Track-record of consistent annual dividend growth

### Focus on value creation to drive compounding growth



#### CAGR: compound annual growth rate

- 1. Royalty Pharma market share of ~56% based on internal estimates and the value of all announced royalty transactions from 2012 through 2024.
- 2. Capital deployment target provided at May 17, 2022 Investor Day. See slide 20 for factors that may impact our capital deployment target.

**ROYALTY PHARMA** 3. Top-line refers to Royalty Pharma's Portfolio Receipts. See slide 20 for definition and additional information. Historical data prior to our IPO derived from the business of our predecessor.

4. 2020-2030 growth target provided at May 17, 2022 Investor Day.

### **Footnotes**

- (1) To aid in comparability, growth in 2020 is calculated based on pro forma 2019 results, which adjusts certain cash flow line items as if Royalty Pharma's Reorganization Transactions (as described in the Company's final prospectus filed with the SEC on June 17, 2020 ("Prospectus")) and its initial public offering ("IPO") had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the new non-controlling interests that resulted from the Reorganization Transactions. The new contractual non-controlling interests arose in the Reorganization Transactions that results in a higher distribution to non-controlling interests on a pro forma basis as compared to prior historical periods. Less material differences also arise in Royalty receipts for other products as well as *Payments for operating and professional costs*, *Interest paid*, net and in the payments associated with our former interest rate swap contracts.
- (2) Portfolio Receipts is a key performance metric that represents our ability to generate cash from our portfolio investments, the primary source of capital that we can deploy to make new portfolio investments. Portfolio Receipts is defined as the sum of Royalty Receipts and Milestones and other contractual receipts. Royalty Receipts includes variable payments based on sales of products, net of contractual payments to the legacy non-controlling interests, that are attributed to Royalty Pharma. Milestones and other contractual receipts include sales-based or regulatory milestones payments and other fixed contractual receipts, net of contractual payments to the legacy non-controlling interests, that is attributed to Royalty Pharma. Portfolio Receipts does not include proceeds from equity securities or proceeds from purchases and sales of marketable securities, both of which are not central to our fundamental business strategy.

Portfolio Receipts is calculated as the sum of the following line items from our GAAP consolidated statements of cash flows: *Cash collections from financial royalty assets, Cash collections from intangible royalty assets, Other royalty cash collections, Proceeds from available for sale debt securities* and *Distributions from equity method investees* less *Distributions to legacy non-controlling interests - Portfolio Receipts,* which represent contractual distributions of Royalty Receipts, milestones and other contractual receipts to RPSFT and the Legacy Investors Partnerships. Distributions to RPSFT substantially ended in December 2023 when we acquired the remaining interest in RPCT held by RPSFT.

#### Long-term Outlook footnote

(3) Royalty Pharma's long-term outlook is based on its most up-to-date view on its prospects as of May 17, 2022. This long-term outlook assumes no major unforeseen adverse events subsequent to the date of this presentation. Growth outlook includes future royalty acquisitions. Furthermore, Royalty Pharma may amend its long-term outlook in the event it engages in new royalty transactions. See the information on slide 3 "Forward Looking Statements" for factors that may impact the long-term outlook.

Appendix

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## **Internalization savings drives increased Portfolio Cash Flow**

\$ in millions	FY 2024 <sup>(1)</sup>	% Portfolio Receipts	Internalization impact
Portfolio Receipts	~2,800		No impact
Payments for operating and professional costs	(230-240)	~8.4%	Reduction to approximately 4-5% of Portfolio Receipts, compared to initial guidance of 8% to 9% in 2024
Adjusted EBITDA (non-GAAP)	2,560-2,570	~91.6%	Cash savings will increase Adjusted EBITDA
Interest paid, net <sup>(2)</sup>	(110-115)		Assumption of the Manager's debt would have increased interest paid by ~\$20m in 2024 compared to guidance of ~\$160m
Portfolio Cash Flow (non-GAAP)	2,450-2,455	~87.6%	Cash savings will increase Portfolio Cash Flow
Share count <sup>(3)</sup>	594.1		\$3bn authorization; intend to repurchase \$2bn of shares in 2025 Equity vests over 5 to 9 years

Amounts may not add due to rounding.

1. See slide 20 for definitions and for additional information.

**ROYALTY PHARMA** 2. Reflects interest paid net of interest received on the company's cash balance.

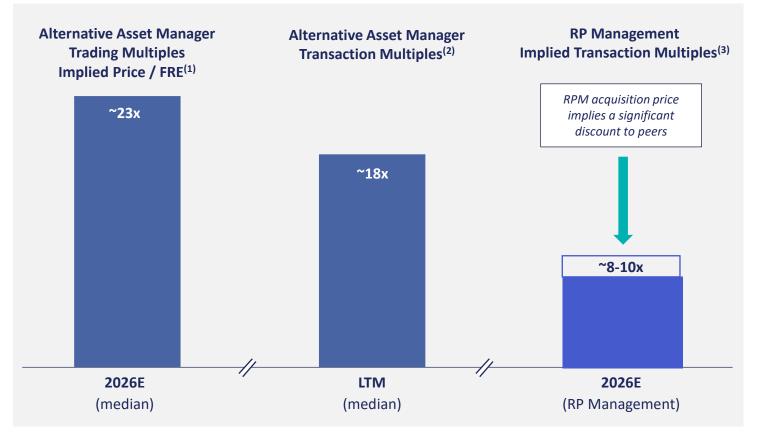
3. Reflects weighted-average Class A ordinary shares outstanding in millions.

## **Royalty Pharma to acquire RP Management for attractive value**

#### **Comparable Multiples: Alternative Asset Managers vs RP Management**

- Peer group for RP Management is leading alternative asset managers, many of which have a publicly traded external manager
- Alternative asset managers also acquire other managers, providing comparable acquisition multiples
- ~\$1.1bn total consideration<sup>(2)</sup> for RP Management provides attractive value for Royalty Pharma plc shareholders
- Royalty Pharma acquisition of RPM implies significant discount to alternative asset managers on a comparison to both trading and transaction multiples

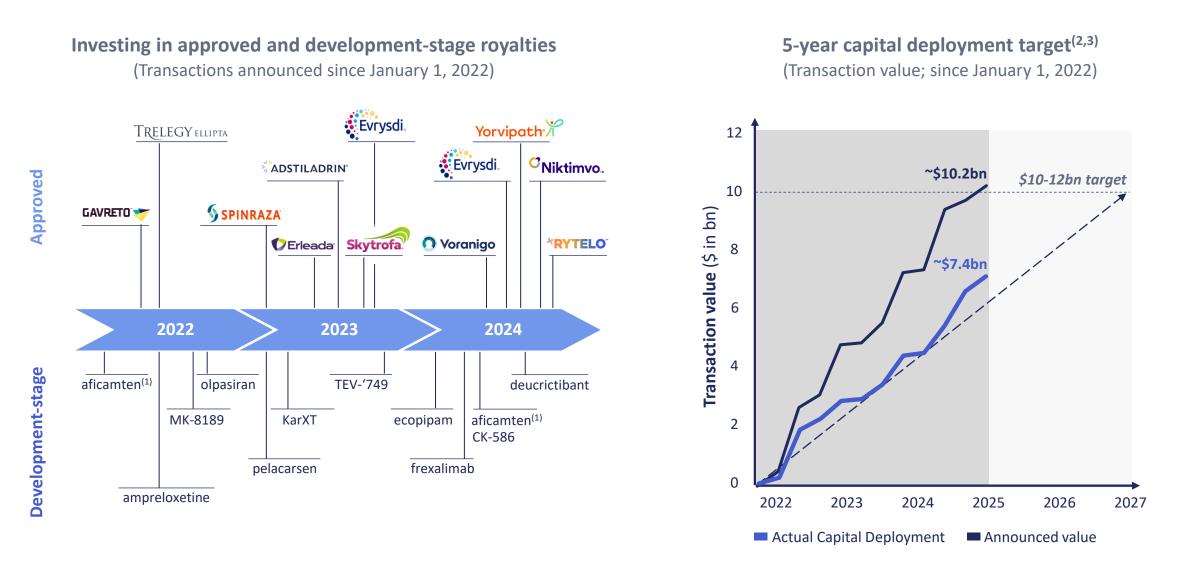
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LTM: last twelve months

- Includes Ares, Blackstone, Blue Owl, Brookfield Asset Management, and EQT. Calculated on market data as of 1/10/2025; FRE (Fee-Related Earnings) is a performance measure of profitability from revenues that are received on a recurring basis and not subject to realization events and is generally calculated as management fees less compensation and operating expenses. Pre-tax multiples are implied assuming an illustrative 12.5% average tax rate for public firms. Illustratively assumes public firm PRE valued at 12x; Pre-tax FRE per share figures implied by applying consensus 2026E FRE % composition of Distributable Earnings (DE) to 2026E implied pre-tax DE per share estimates
- 2. Includes Bridgepoint Group plc's acquisition of Energy Capital Partners, TPG Inc.'s acquisition of Angelo Gordon, EQT AB's acquisition of LSP, EQT AB's acquisition of Exeter Property Group and Brookfield Asset Management Inc's acquisition of Oaktree Capital Group, LLC. Median multiple is based on transaction price divided by last twelve months EBITDA.
- RPM multiple range illustrates total deal value of ~\$1.1 billion divided by 2026 RPM EBITDA and the implied equity value based on upfront cash of ~\$100m and value of ~24.5 million shares using the price on date of the announcement (RPRX closing share price of \$26.20 on 1/8/2025) divided by 2026 RPM pre-tax earnings.

### On track to meet or exceed 5-year capital deployment target



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Includes launch and development capital.
 See slide 20 for factors that may impact our capital deployment target.
 Capital deployment target provided at May 17, 2022 Investor Day.

## Unique business model powering strong growth since IPO



### **Important milestones expected in 2025**

Select expected upcoming events		2025			
Select expected u			Q2	Q3	Q4
	trontinemab Phase 1/2b results for Alzheimer's disease <sup>(1)</sup>				
	TEV-'749 Phase 3 safety results for schizophrenia (SOLARIS) <sup>(2)</sup>				
	Cobenfy Phase 3 results in adjunctive schizophrenia (ARISE) <sup>(3)</sup>				
Clinical	Trodelvy Phase 3 results for 1L metastatic triple-negative breast cancer (ASCENT-03) <sup>(4)</sup>				
	pelacarsen Phase 3 results for cardiovascular disease (HORIZON) <sup>(3)</sup>				
	aficamten Phase 3 results for oHCM compared to metoprolol succinate (MAPLE) $^{(3)}$				
	Tremfya EMA decision in ulcerative colitis <sup>(5)</sup>				
Regulatory	Tremfya FDA and EMA decisions in Crohn's disease <sup>(5)</sup>				
	Cabometyx FDA decision in advanced neuroendocrine tumors <sup>(6)</sup>				
	aficamten FDA decision in obstructive hypertrophic cardiomyopathy <sup>(7)</sup>				
	oHCM: obstructive hypertrophic cardiomyopathy; FDA: Food & Drug Administration; EMA: European Medicines Agency				

ROYALTY PHARMA 1. Roche investor presentation, October 31, 2024. 2. Teva press release, September 21, 2024. 3. Clinicaltrials.gov. 4. Gilead Q3 earnings call transcript, November 6, 2024. 5. Royalty Pharma estimate based on the 26 Johnson and Johnson May 2024 filing date with EMA for Tremfya in ulcerative colitis and Crohn's disease and June 2024 filing date with FDA for Tremfya in Crohn's disease. 6. Exelixis press release, January 9, 2025. Cabometyx PDUFA date is April 3, 2025. 7. Cytokinetics press release, December 2, 2024. Aficamten PDUFA date is September 26, 2025.