

ROYALTY PHARMA

Citi's 16th Annual BioPharma Virtual Conference

Christopher Hite, EVP, Vice Chairman
Terrance Coyne, EVP, Chief Financial Officer

September 9, 2021

Forward Looking Statements & Non-GAAP Financial Information

This presentation has been prepared by Royalty Pharma plc (the “Company”), is made for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy securities. The information set forth herein does not purport to be complete or to contain all of the information you may desire. Statements contained herein are made as of the date of this presentation unless stated otherwise, and neither the delivery of this presentation at any time, nor any sale of securities, shall under any circumstances create an implication that the information contained herein is correct as of any time after such date or that information will be updated or revised to reflect information that subsequently becomes available or changes occurring after the date hereof. This presentation contains statements that constitute “forward-looking statements” as that term is defined in the United States Private Securities Litigation Reform Act of 1995, including statements that express the Company’s opinions, expectations, beliefs, plans, objectives, assumptions or projections regarding future events or future results, in contrast with statements that reflect historical facts. Examples include discussion of our strategies, financing plans, growth opportunities and market growth. In some cases, you can identify such forward-looking statements by terminology such as “anticipate,” “intend,” “believe,” “estimate,” “plan,” “seek,” “project,” “expect,” “may,” “will,” “would,” “could” or “should,” the negative of these terms or similar expressions. Forward-looking statements are based on management’s current beliefs and assumptions and on information currently available to the Company. However, these forward-looking statements are not a guarantee of the Company’s performance, and you should not place undue reliance on such statements. Forward-looking statements are subject to many risks, uncertainties and other variable circumstances, and other factors. Such risks and uncertainties may cause the statements to be inaccurate and readers are cautioned not to place undue reliance on such statements. Many of these risks are outside of the Company’s control and could cause its actual results to differ materially from those it thought would occur. The forward-looking statements included in this presentation are made only as of the date hereof. The Company does not undertake, and specifically declines, any obligation to update any such statements or to publicly announce the results of any revisions to any such statements to reflect future events or developments, except as required by law. Certain information contained in this presentation relates to or is based on studies, publications, surveys and other data obtained from third-party sources and the Company’s own internal estimates and research. While the Company believes these third-party sources to be reliable as of the date of this presentation, it has not independently verified, and makes no representation as to the adequacy, fairness, accuracy or completeness of, any information obtained from third-party sources. In addition, all of the market data included in this presentation involves a number of assumptions and limitations, and there can be no guarantee as to the accuracy or reliability of such assumptions. Finally, while the Company believes its own internal research is reliable, such research has not been verified by any independent source. For further information, please see the Company’s reports and documents filed with the U.S. Securities and Exchange Commission (“SEC”) by visiting EDGAR on the SEC’s website at www.sec.gov.

Also, the discussions during this presentation will include certain financial measures that were not prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). Additional information regarding non-GAAP financial measures can be found on slide 16 and in the Company’s earnings release furnished with its current report on Form 8-K dated August 11, 2021, which are available on the Company’s website. Any non-U.S. GAAP financial measures presented are not, and should not be viewed as, substitutes for financial measures required by GAAP, have no standardized meaning prescribed by GAAP and may not be comparable to the calculation of similar measures of other companies.

A unique business at the center of biopharma innovation

**ROYALTY
PHARMA**



Well positioned to leverage fast pace of biopharma innovation



Agnostic to therapeutic categories and modalities



Direct exposure to growth of transformative blockbuster therapies



Long duration portfolio, highly diversified across products, therapeutic areas and marketers



Partner of choice through agile and flexible deal structuring



Efficient business model with low fixed costs and high cash conversion

Market leader in biopharma royalty funding with strong competitive advantages

Royalty Pharma overview

Key Metrics

Portfolio Metrics

45+

Approved and development-stage products

22

Blockbuster \$1bn+ therapies in portfolio⁽¹⁾

~14 Years

Portfolio weighted average royalty duration

Financial Metrics

\$1.8bn

Adjusted Cash Receipts⁽²⁾ (2020A)

\$1.5bn

Adjusted Cash Flow⁽²⁾ (2020A)

\$1.8bn

Average annual capital deployment since 2012

Approved Products

VERTEX CF Franchise



GILEAD HIV Franchise

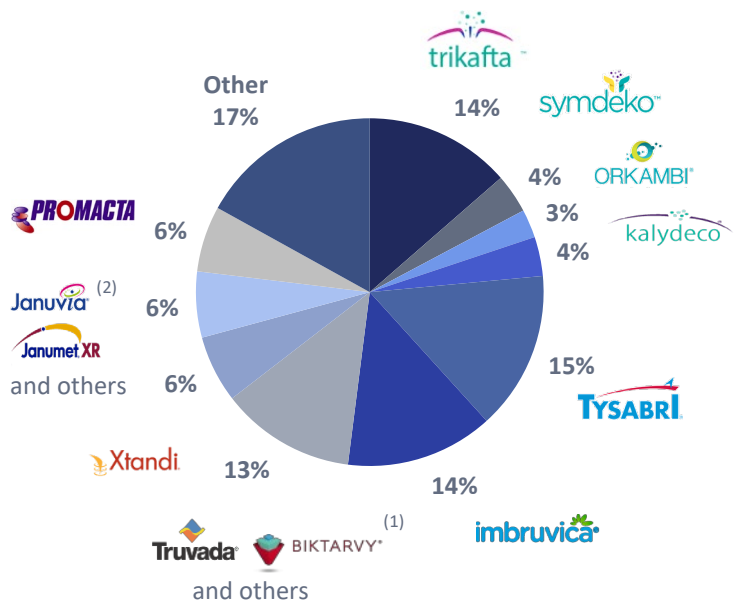


Development-Stage Product Candidates

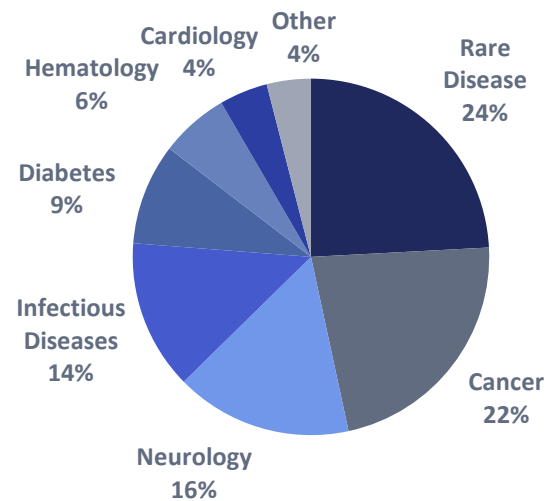


Diversified across products, TAs and blue-chip marketers

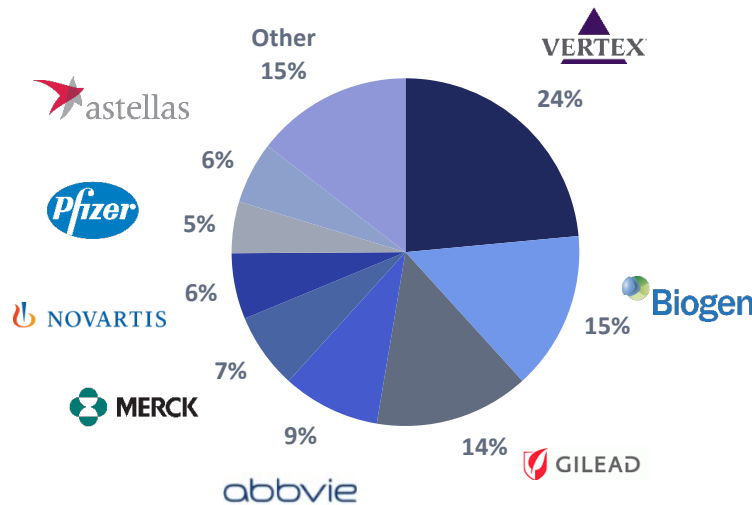
2020 Royalty Receipts By Product



2020 Royalty Receipts By Therapeutic Area



2020 Royalty Receipts By Marketer



Diversified from both a top-line and bottom-line perspective

1. Comprised of royalty receipts from Truvada, Genvoya, Biktarvy and several other emtricitabine products.
2. Comprised of royalty receipts from Januvia, Janumet and several other DPP-IVs.

Significant accomplishments in first year as a public company

Milestones since June 2020 initial public offering

\$4.7 billion
in announced transactions

9
transactions executed

Across
4
therapeutic categories⁽¹⁾

Across
17 therapies

85%
Adjusted Cash Flow⁽²⁾
margin LTM⁽³⁾

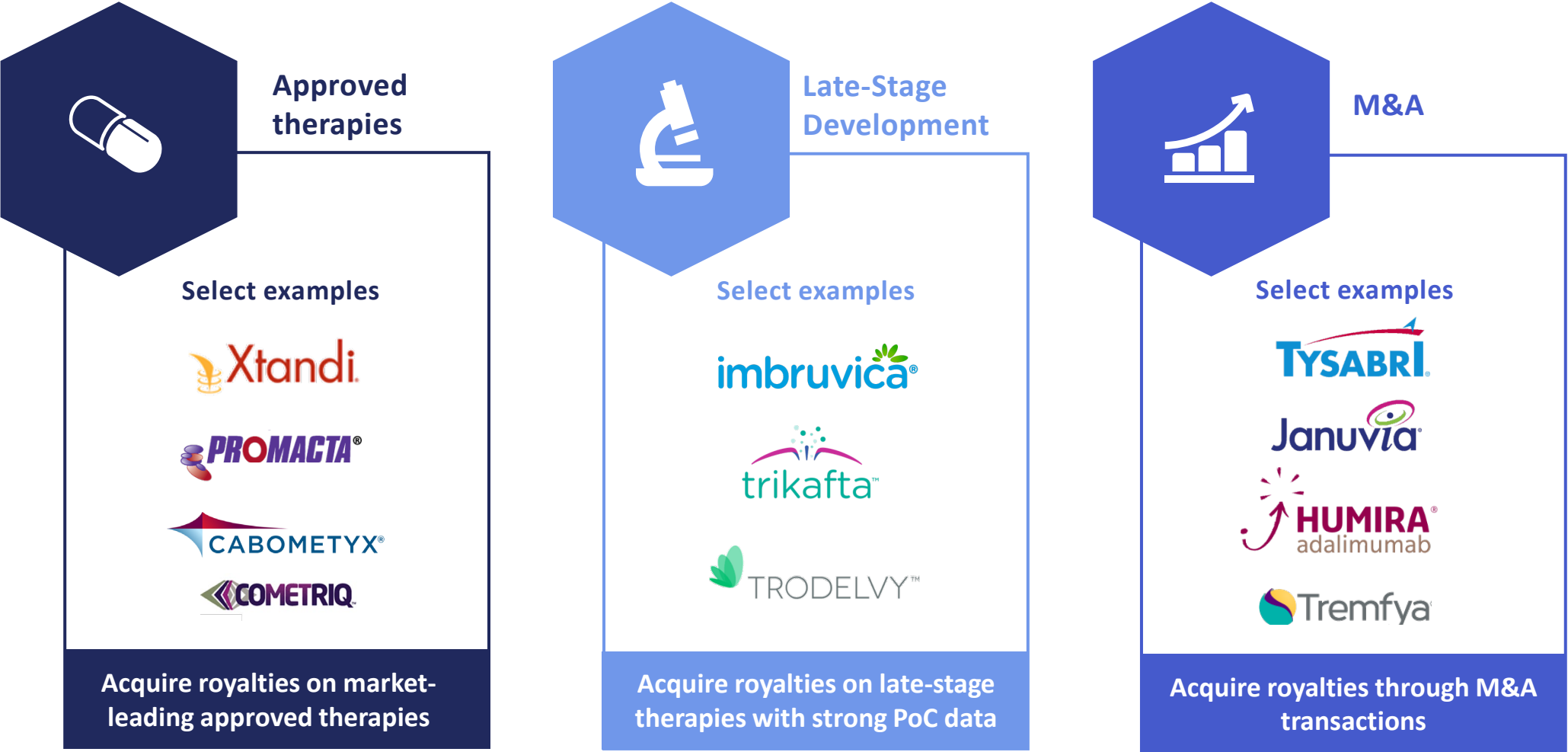
25%
Adjusted Cash Flow⁽²⁾
growth LTM⁽³⁾

LTM: last twelve months (July 2020 to June 2021).

- 1. Rare disease, neurology, immunology, cancer.
- 2. See slide 16 for definitions.

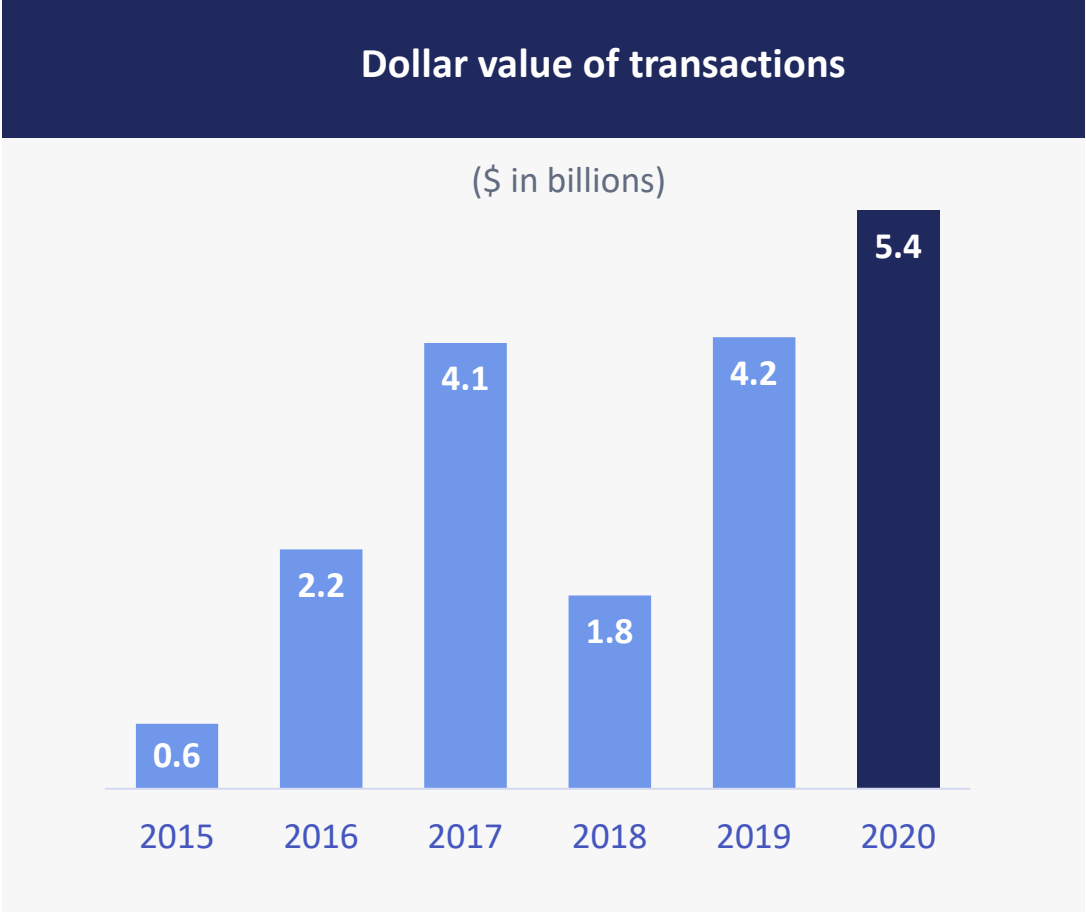
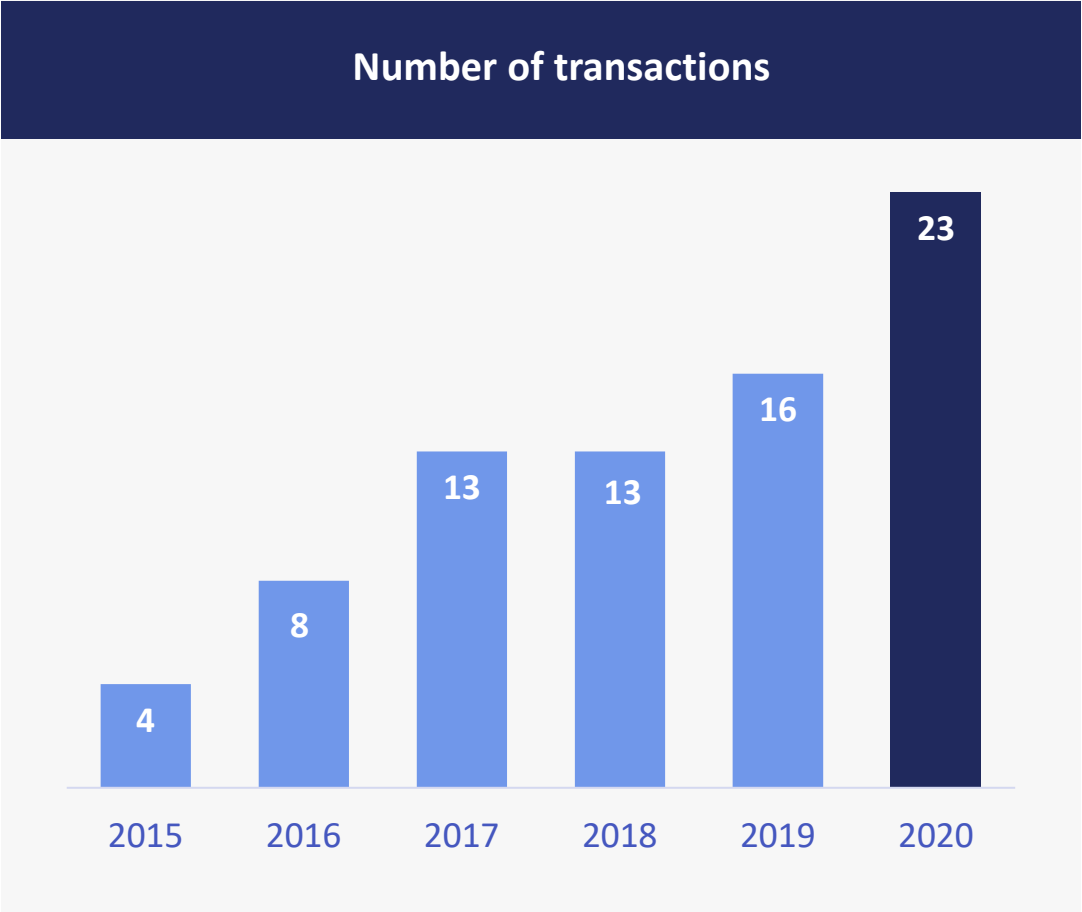
3. Adjusted Cash Flow margin is calculated as Adjusted Cash Flow divided by Adjusted Cash Receipts. Adjusted Cash Flow growth LTM is calculated based on Adjusted Cash Flow for the LTM period ending June 2020 which includes Q3 2019 and Q4 2019 on a pro forma basis. Refer to Royalty Pharma's Current Report on Form 8-K dated August 11, 2021, May 11, 2021, February 17, 2021, and November 10, 2020 for GAAP to non-GAAP reconciliations.

Our clear strategic plan to continue growth



2020 was a record year for biopharma royalty funding

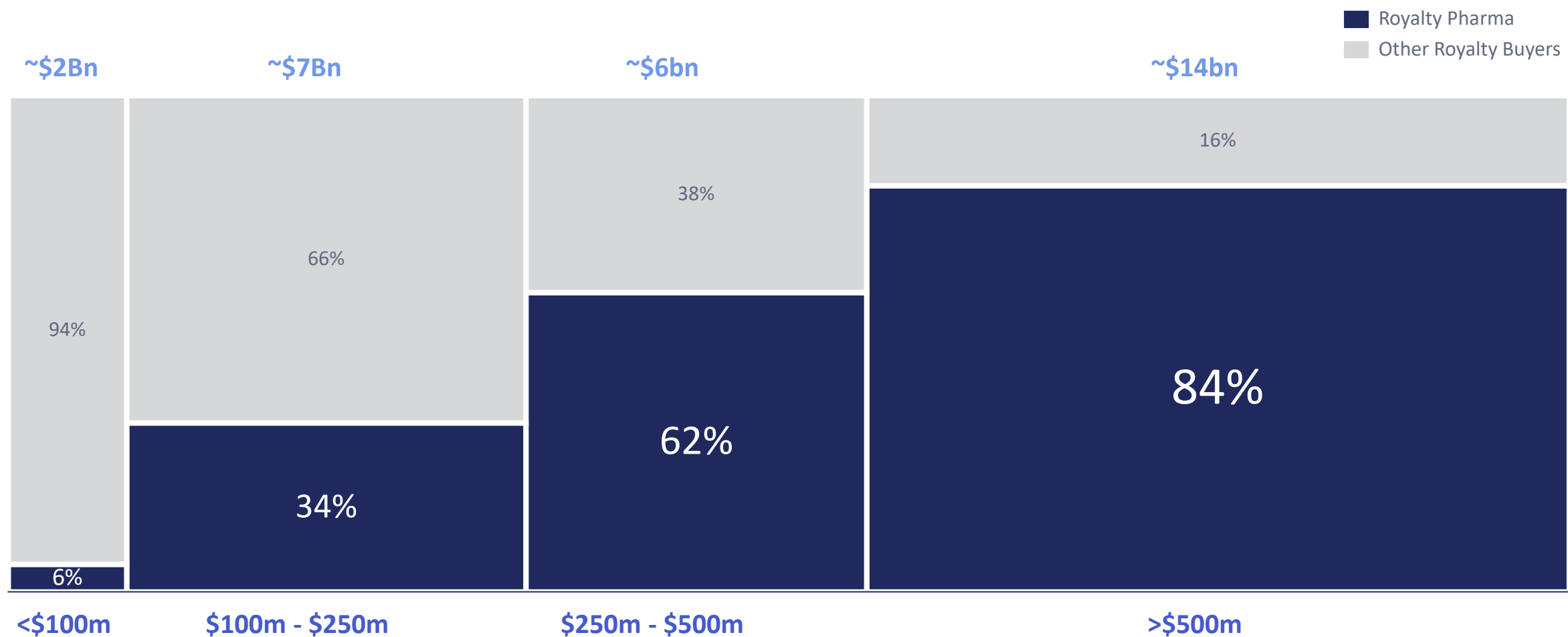
Biopharma royalty market growth⁽¹⁾



1. Internal estimates of historical biopharma royalty market size based on announced transactions.

Royalty Pharma has maintained ~60% overall share since 2012

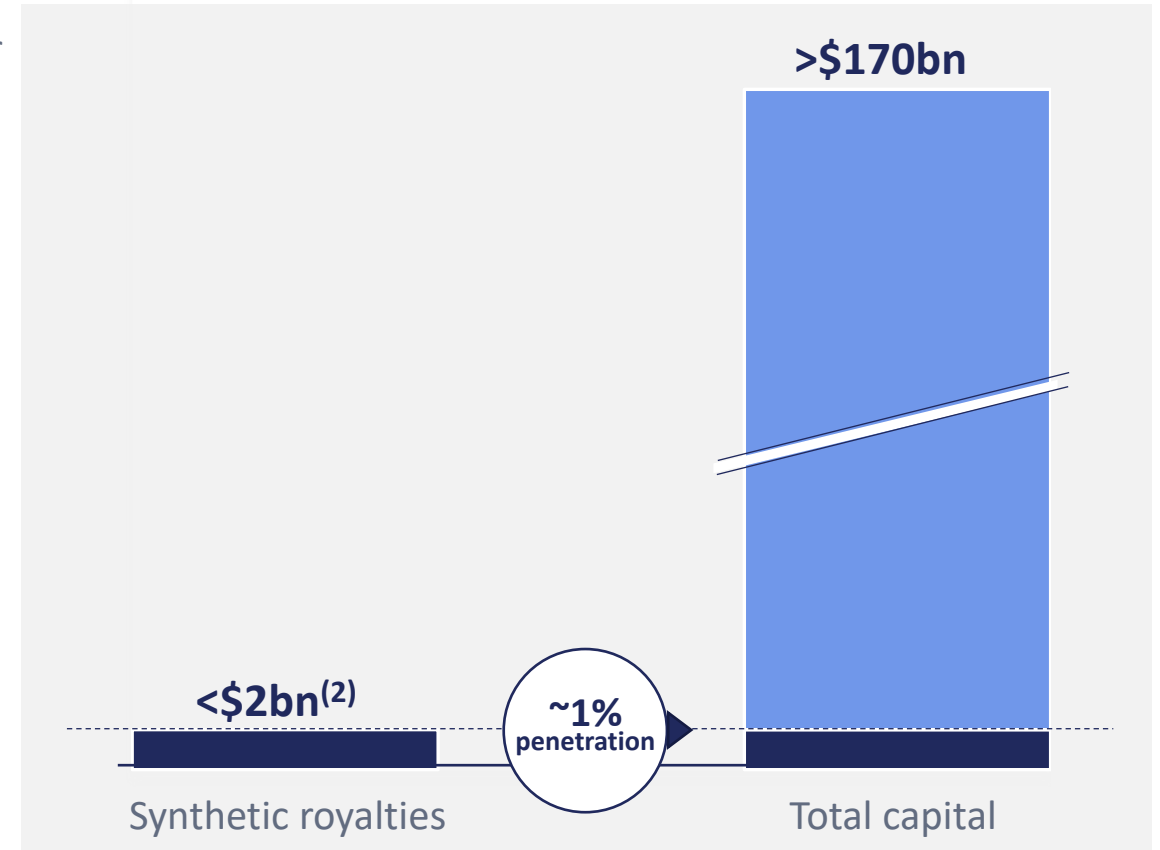
Estimated Royalty Market Size and Share by Transaction Value, 2012-August 2021⁽¹⁾



Sizable potential for synthetic royalties

- A synthetic royalty is created by the developer and/or marketer of a therapy in exchange for funding
- Multiple benefits to biotech partner:
 - Non-dilutive program-specific funding at scale
 - Retain operational control over development programs
 - Funding for pipeline development/commercialization
 - Preserves product's attractiveness to strategic acquirer
- Concurrent equity investment is typically involved
 - Increase scale of funding
 - Further alignment with Royalty Pharma as partner

Capital Raised by Biotech Companies, 2015-2019⁽¹⁾



Creation of new royalties dramatically expands opportunity set for Royalty Pharma

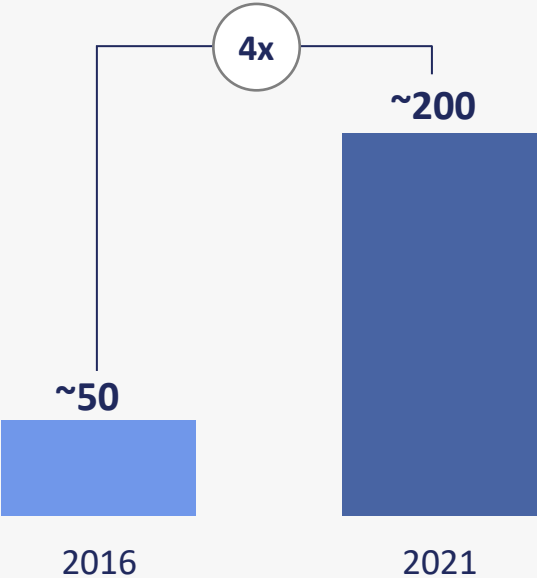
Significant opportunity in emerging trend of mid-cap M&A

Mid-cap M&A challenges

- Cash flow constraints leave equity as the primary funding source
- Development-stage companies are typically hesitant to use equity for M&A given perceived value of equity:
 - Product potential underappreciated
 - Stock overhang from potential dilution

Large universe of mid-cap biopharmas

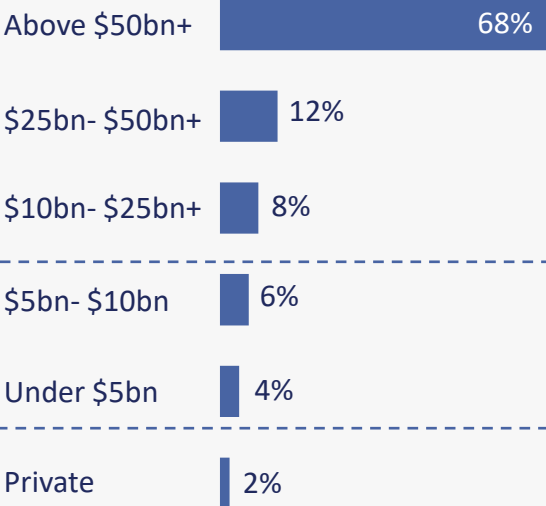
of biopharmas: market cap \$1bn - \$20bn



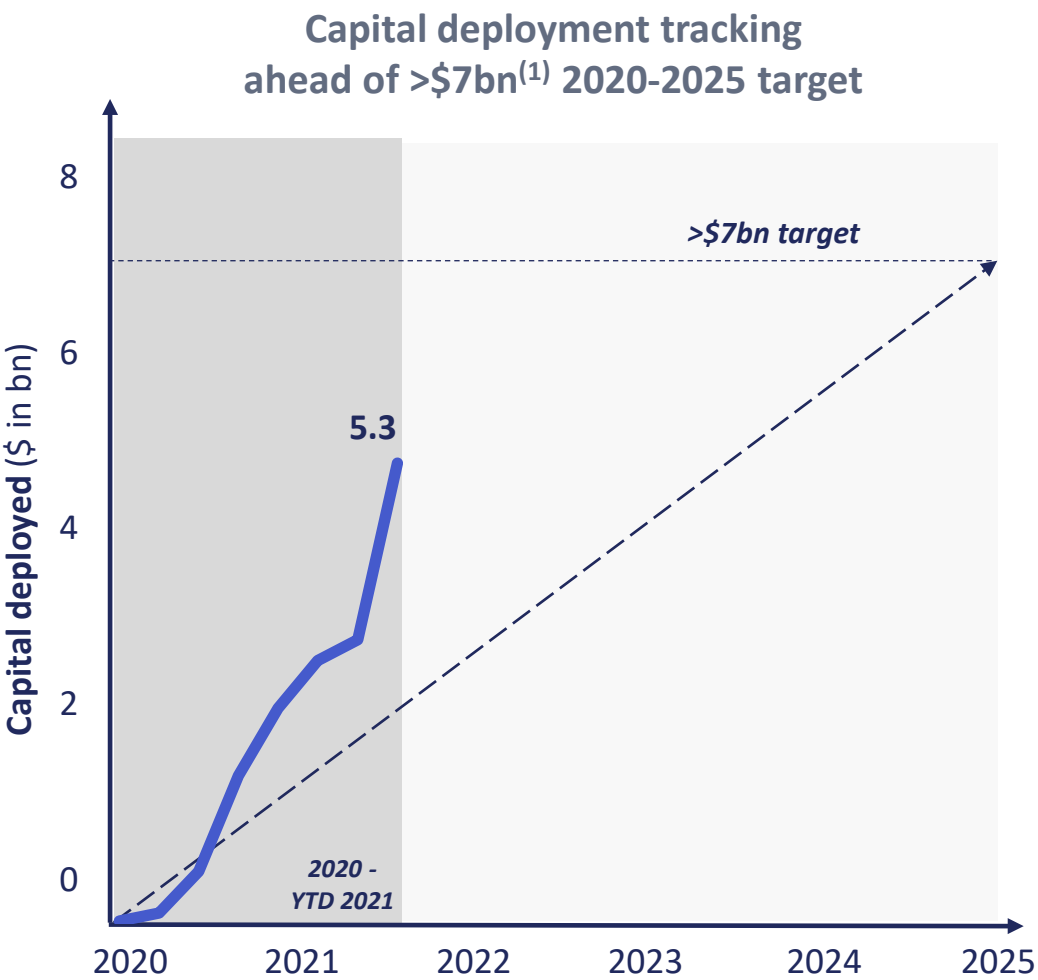
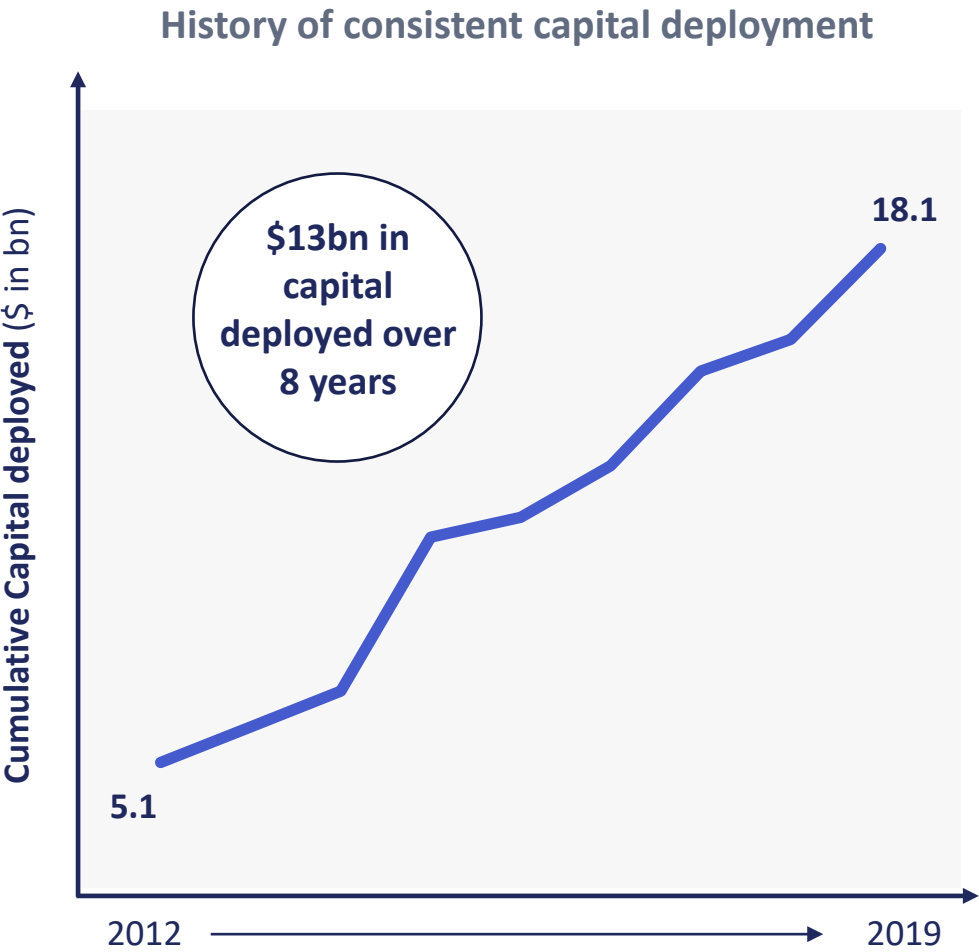
Major opportunity for mid-cap M&A

Biopharma M&A deals, 2011-2021⁽¹⁾

Acquirer market cap

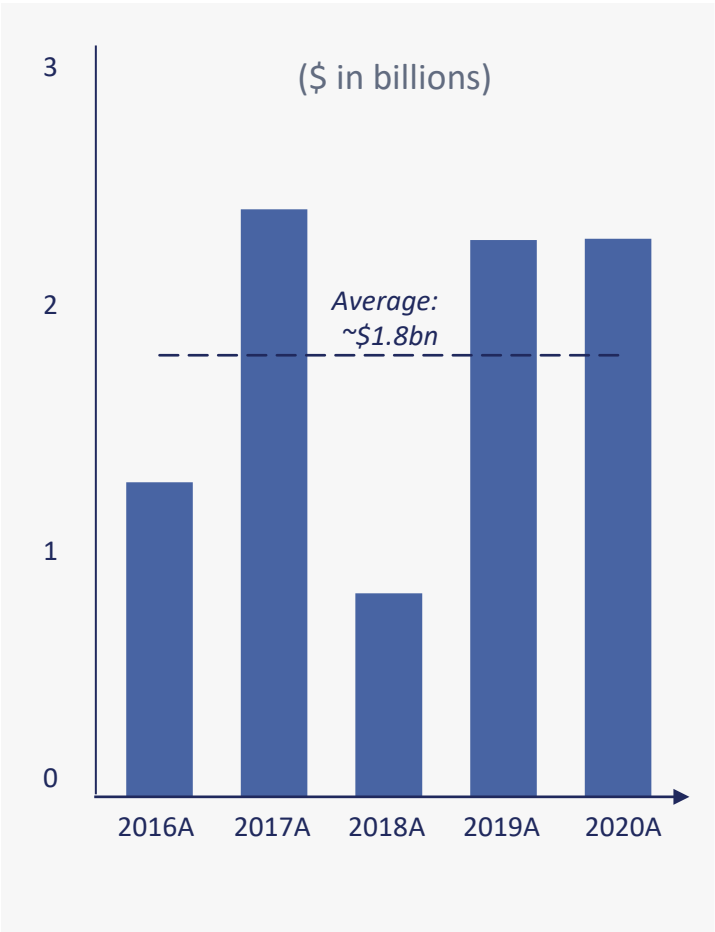


Expanding role for biopharmaceutical royalties

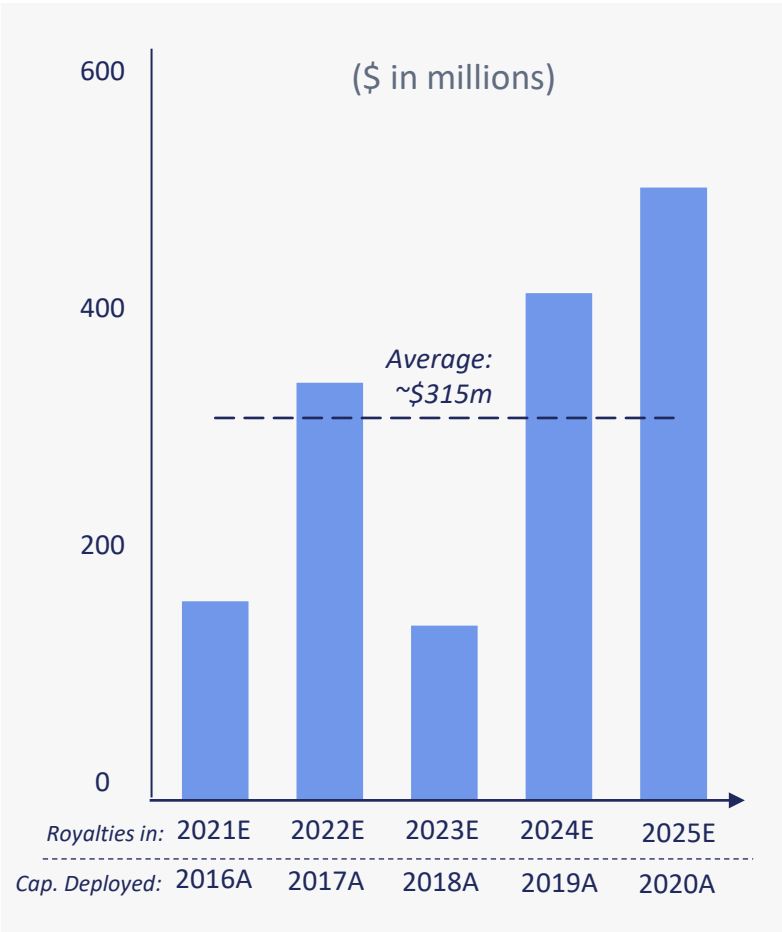


Unique business model continuously replenishes portfolio, powering long-term growth

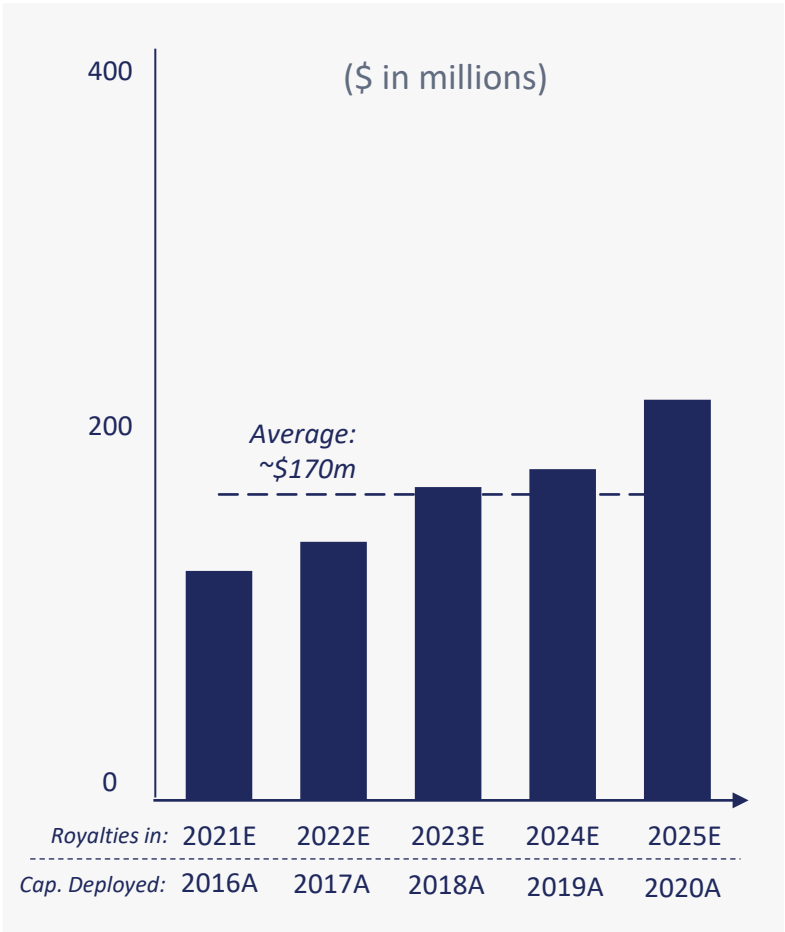
Capital deployed per year



Annual 5-year forward royalty receipts⁽¹⁾



Annual 5-year forward royalty receipts per \$1bn deployed^(1,2)



1. Royalties expected to be received in future periods are based on current consensus sales estimates.
2. Calculated as (\$1bn / capital deployed per year) x (5-year forward royalty receipts)

Important upcoming events over next 12-18 months

Select year-to-date and expected upcoming events

		2021			2022
		Q2	Q3	Q4	FY
Clinical	Cabometyx 1L HCC top-line results (COSMIC 312) ⁽¹⁾				PFS met, OS trend at interim low probability
	Cabometyx Phase 1b mCRPC ORR results (COSMIC 021) ⁽²⁾				Results to be discussed with FDA
	PT027 Phase 3 results (MANDALA and DENALI) ⁽³⁾		✓		
	Trodelvy Phase 3 results for 3L+ HR+/HER2 mBC ⁽⁴⁾				
	Intranasal zavegepant Phase 2/3 results ⁽⁵⁾				
	Cabometyx, Opdivo, Yervoy Phase 3 results in 1L RCC (COSMIC 313) ⁽⁶⁾				
	Cabometyx, Tecentriq Phase 3 results in mCRPC (CONTACT-02) ⁽⁶⁾				
	Cabometyx, Tecentriq Phase 3 results in NSCLC after ICI and chemo (CONTACT-01) ⁽⁶⁾				
	Xtandi Phase 3 results in mCSPC (EMBARK) ⁽⁷⁾				
	Tremfya Phase 2b/3 UC and Crohn's disease results ⁽⁶⁾				
	Gantenerumab Phase 3 results for AD (GRADUATE) ⁽⁶⁾				
	Otilimab Phase 3 results for RA (contrAst) ⁽⁸⁾				
Regulatory	Oral zavegepant Phase 3 results in migraine prevention ⁽⁶⁾				
	Trodelvy FDA accelerated approval in mUC ⁽⁹⁾	✓			
	Nurtec ODT migraine prevention FDA approval ⁽¹⁰⁾	✓			
	Trikafta FDA decision ages 6-11 ⁽¹¹⁾	✓			
	Trodelvy EC decision in 2L+ mTNBC ⁽³⁾				
	Vydura (rimegepant) EC decision for dual acting migraine ⁽⁵⁾				

HCC: Hepatocellular Carcinoma; mCRPC: metastatic Castrate Resistant Prostate Cancer; ORR: Overall Response Rate; mBC: metastatic breast cancer; RCC: Renal cell carcinoma; NSCLC: Non-small cell lung cancer; ICI: immune checkpoint inhibitor; mCSPC: metastatic castration sensitive prostate cancer; UC: Ulcerative Colitis; AD: Alzheimer's disease; RA: Rheumatoid Arthritis; mUC: metastatic Urothelial Cancer; mTNBC: metastatic Triple Negative Breast Cancer; FDA: Food & Drug Administration; EC: European Commission.

1. Exelixis press release, June 28, 2021. 2. Exelixis press release, May 24, 2021. 3. AstraZeneca press release, September 9, 2021. 4. Gilead Q2 2021 earnings presentation, July 29, 2021. 5. Biohaven press release, August 9, 2021. 6. www.clinicaltrials.gov. 7. Astellas Q1 2021 financial results, July 30, 2021. 8. GlaxoSmithKline press release, July 28, 2021. 9. Gilead press release, April 13, 2021. 10. Biohaven press release, May 27, 2021. 11. Vertex press release, June 9, 2021.

Footnotes

- 1) To aid in comparability, figures for each fiscal quarter in 2019 are presented on an unaudited pro forma basis, which adjusts certain cash flow line items as if Royalty Pharma's Reorganization Transactions (as described in the Company's final prospectus filed with the SEC on June 17, 2020 ("Prospectus")) and its initial public offering ("IPO") had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the new non-controlling interest that resulted from the Reorganization Transactions. A new contractual non-controlling interest arose in the Reorganization Transactions that results in a higher distribution to non-controlling interests on a pro forma basis as compared to prior historical periods. Less material differences also arise in the Royalty Receipts line for other products as well as Payments for operating and professional costs, interest paid, net, and in the payments associated with our former interest rate swap contracts.
- 2) Adjusted Cash Receipts is a measure calculated with inputs directly from the Statement of Cash Flows and includes (1) royalty receipts: (i) cash collections from royalty assets (financial assets and intangible assets), (ii) other royalty cash collections, (iii) distributions from non-consolidated affiliates, plus (2) proceeds from available for sale debt securities, and less (3) distributions to non-controlling interest, which represents distributions to our historical non-controlling interest attributable to a de minimis interest in Royalty Pharma Collection Trust held by certain legacy investors and to a new non-controlling interest that was created as a result of the Exchange Offer Transactions in February 2020 related to the Legacy Investors Partnerships' ownership of approximately 18% in Old RPI. See the Company's Annual Report on Form 10-K filed with the SEC on February 24, 2021 for additional discussion. See GAAP to Non-GAAP reconciliation in the Company's current report on Form 8-K dated August 11, 2021.
- 3) Adjusted Cash Flow is calculated as Adjusted Cash Receipts less (1) payments for operating and professional costs, (2) ongoing development-stage funding payments, (3) interest paid, net, (4) swap collateral (posted) or received, net, (5) swap termination payments, and (6) investment in non-consolidated affiliates, and plus (1) contributions from non-controlling interest- R&D, all directly reconcilable to the Statement of Cash Flows.

Financial Guidance footnote

- 4) Royalty Pharma has not reconciled its non-GAAP 2021 guidance to the most directly comparable GAAP measure, cash flow from operations, at this time due to the inherent difficulty in accurately forecasting and quantifying certain amounts that are necessary for such reconciliation, including, primarily, payments for operating and professional costs, distributions from non-consolidated affiliates, and interest received. The Company is not able to forecast on a GAAP basis with reasonable certainty all adjustments needed in order to project cash flow from operations on a GAAP basis at this time.